



CLUB MANAGEMENT ASSOCIATION OF NEW ZEALAND

PLEASE CIRCULATE TO:

- Club General Manager/Manager • Club Administrator
- PGA Professional • Golf Operations Manager • Course Superintendent
- Food and Beverage Supervisor • Club President • Club Chairman

Photo: DavidF/iStock

E NEWSCAST • AUGUST/SEPTEMBER 2026



Photo: Lisa52017/Stock



Photo: Sugar0607/Stock

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BMI EDUCATION PROGRAMME

BMI COURSES – 2026-2028



Photo: Vlada Karpovich/Pexels

BMI LEADERSHIP PRINCIPLES

21 – 25 SEPTEMBER 2026

The BMI Leadership Principles course is a week long course and builds on the foundations of the BMI Club Management Course to focus on strategic and business planning, performance and service standards and the professional and communicative skills to develop every aspect of both the individual's performance and that of their club.

BMI LEADERSHIP PRINCIPLES LEARNING OBJECTIVES

- The Nature of Leadership
- Leadership Traits
- Leadership Goals Phases & Decisions
- Managing Relationships
- Power and Influence
- Situational Leadership
- Strategic Planning
- Optimising Human Productivity
- Governance: Politics & Process
- Successful Committee Strategies
- Law
- The Manager as an Ethical Force
- Leadership Case Study
- Certification Update
- Managerial Accounting
- Lumina Leader

Click [HERE](#) to view course booklet, registration form and course timetable

BMI EDUCATION COURSES 2027-2028

A quick look at programmes on offer over the next two years

2027

DATE	COURSE	VENUE
March 15-19, 2027	BMI I Club Management	Remuera GC and Tara Iti GC
April 19-23, 2027	BMI Food and Beverage	Remuera GC and Royal Auckland and Grange GC
May 17-21, 2027	Australasian BMI IV Strategic Leadership Course	Tara Iti GC, Remuera GC and Royal Auckland and Grange GC
August 22-24, 2027	NZGIC 2027 Whole of Golf Conference	Te Pai Convention Centre, Christchurch
September 25-29, 2027	BMI III General Manager/COO	Remuera GC and Tara Iti GC

2028

DATE	COURSE	VENUE
March 20-24, 2028	BMI II Leadership Principles	Remuera GC
May 22-26, 2028	BMI Golf Management	Tara Iti GC, Remuera GC Royal Auckland and Grange GC
August 7-8, 2028	CMA NZ Mini-Conference	Auckland
September 21-25, 2028	BMI I Club Management	Remuera GC and Tara Iti GC



Departing Tara Iti GC,
Matt and Linda Guzik

FAREWELL TO MATT GUZIK CCM CCE

Tara Iti Golf Club hosted a heartfelt bon voyage for the outgoing President



Presentation of CMA NZ Life Membership badge to
Matt Guzik CCM, CCE with fellow Life Members
Des Topp and Chris Davies CCM

The bulk of the CMA NZ board, with the balance online, gathered recently Tara Iti Golf Club to farewell immediate Past President Matt Guzik CCM CCE and his wife Linda, starting with a special board meeting to recognize his departure back to the US and retirement in Montana.

At the conclusion of the Board meeting Matt and Linda were presented with a double koru Māori Carving as a memento of Matt's 12 years in New Zealand and for taking Tara Iti Golf Course and club from a vision to the world class golfing facility ranked 19th in the world that we know it as today.

Matt and Linda were deeply moved by the presentation and the explanation, made in Maori and translated to English, of the double koru's spiritual meaning which signifies peace, tranquillity, positive



ABOVE: Final CMA NZ round at Tara iti Golf Club.
LEFT: Group photo - Chris Davies CCM, Amy Sidford Chair, Des Topp, Matt Guzik CCM CCE and his wife Linda, Anthony O'Brien, David Herbert CCM and Zoey Gruener. BELOW: Matt Guzik receives a double koru Māori carving for recognition of his 12 years of service to New Zealand golf.

change and new beginnings.

Let's not forget the fantastic contribution Matt made to CMA NZ in his time, from chair of the Board and BMI presenter, to host at Tara Iti on numerous occasions, mentor to many and also acting as a direct link to our friends at CMAA in the US.

In recognition of that support, Life Member Chris Davies CCM, acting on a motion from fellow Life Member Warren Collett CCM, conferred Life Membership on Matt as the fourth Life Member of the Association. Matt then entertained the CMA NZ group to a round of golf.

To round out a fabulous day of celebrations the CMA NZ group joined Brian Spicer, General Manager at Te Arai Golf Club, for a beautiful meal at Ric's at the Ocean Restaurant.



DOES ONEMUSIC LICENSING APPLY TO PRIVATE OFFICES?

A recent dispute raises questions about when workplace music constitutes public performance under copyright law

THE ISSUE

A CMA NZ member manager was asked by a representative of a music licensing federation (OneMusic NZ, the joint body for APRA AMCOS and Recorded Music NZ) to stop playing music in his office and to pay applicable licence dues. The federation does have a legitimate general basis to require clubs to hold a licence and pay dues where music is played for members' or staff's benefit. The question raised is whether this extends to music played in a manager's own private office, not intended for public or member hearing.

THE LEGAL TEST

Under the Copyright Act 1994, playing music 'in public' is a restricted act requiring permission from the copyright owner. Critically, 'public' in this context does not mean a large audience or a paying one — it means any setting outside a private or domestic circle (i.e. beyond family/household). OneMusic's own guidance confirms that even a free performance, a small audience or music played only to club/society members does not exclude it from being a 'public performance.'

The determining factor is audibility — i.e. who can actually hear the music — not the label on the room.

PRACTICAL RECOMMENDATION

- OneMusic's compliance approach is broad: any music potentially audible beyond the manager alone will generally be treated as licensable 'public' use and dues will apply.
- A genuine, verifiable case of solitary, inaudible, personal listening has a reasonable basis to dispute the demand — but this is a factual question specific to the office layout, not a blanket exemption.
- Check whether the club already holds a broader OneMusic licence that may already cover this use before disputing the claim.
- Where meaningful dues are at stake, the member should confirm the specific position directly with OneMusic and/or obtain independent legal advice before responding formally to the federation.

DISCLAIMER

This briefing note is prepared by CMA NZ for general information purposes only and does not constitute legal advice. It is based on publicly available guidance from OneMusic New Zealand and a general reading of the Copyright Act 1994 and does not account for the specific facts of any individual case. CMA NZ and its Executive Officer accept no liability for reliance on this note. Members should seek independent legal advice, or confirm requirements directly with OneMusic New Zealand, before making decisions or responding formally to any licensing demand.

HOW THIS APPLIES TO AN OFFICE

LIKELY REQUIRES A LICENCE (DUES APPLY)	LIKELY PRIVATE/DOMESTIC USE (NO LICENCE)
Music audible to staff, members or visitors (open door, open-plan, adjoining club areas)	Music genuinely confined to the manager alone, in a closed office, inaudible elsewhere
Played "for the benefit" of employees or members, even informally	Purely personal, solitary listening with no business/member purpose
OneMusic's stated position: offices are treated as workplaces requiring a licence (Music in the Workplace)	Burden of proof sits with the manager to demonstrate true isolation — not assumed by the federation





CLUB CAR 2026 CLUB MANAGER OF THE YEAR

Calling for nominations

It's time to shine a spotlight on the incredible leaders driving New Zealand's golf clubs forward. The Club Car 2026 Club Manager of the Year Award is back and this year comes with an exciting bonus. Alongside the trophy, the winning manager will receive a \$2,500 + GST voucher toward a BMI education course of their choice, in support of their ongoing professional development.

Every club has that one standout leader — the person who lifts standards, inspires people, grows membership, strengthens finances and creates a club culture members are proud of. This is your chance to celebrate them.

Click [HERE](#) to view the award process and nomination form

CMA NZ 2026 MOST OUTSTANDING PERFORMER AWARD

FOR CLUBS WITH ANNUAL TURNOVER UNDER \$2 MILLION

Calling for nominations

Great leadership isn't measured by club size — it's measured by impact. The CMA NZ 2026 Most Outstanding Performer Award celebrates the managers of New Zealand's smaller golf clubs who deliver exceptional results with the resources they have.

Every club, whatever its size, has that one standout leader — the person who lifts standards, inspires people, grows membership, strengthens finances and creates a club culture members are proud of. This is your chance to celebrate them.

**Note new close-off date:
September 15, 2026**



Click [HERE](#) to view the award process and nomination form

NSF Training Courses

Basic Food Safety

NZ Food Safety Compliance

Meets legal food safety training requirements and helps ensure compliance with local and national regulations.

Practical, Workplace-Ready Learning

Engaging, hands-on training that equips staff with skills they can apply immediately in the workplace.

Food Safety and Contamination Prevention

Learn safe food handling, personal hygiene best practices and how to prevent contamination and cross-contamination.

Protect Your Customers and Business

Reduce the risk of food-borne illnesses, legal issues and reputational damage while maintaining high food safety standards.



Licence Controller Qualification (LCQ)

Exceptional, Supportive Trainers

Learn from trainers who genuinely care about your success. We guide you step-by-step, support different learning needs and help you confidently understand your responsibilities as a duty manager or service professional.

Trusted NZQA-Approved Content

Our LCQ programme covers both required NZQA unit standards, ensuring your training meets all national compliance and regulatory expectations.

Personal Support From Start to Finish

From your first enquiry to achieving your qualification, we support you at every step—clear communication, timely help and guidance whenever you need it.

Fully customized, tailor-made courses designed to fit your venue's needs and align with your company policies.

Our trainer-led online course or on-request face-to-face training allows your team to fully understand the legislation and their responsibilities, gaining the qualification needed on the pathway to becoming a Duty Manager.

NSF offers more than just LCQ. We can also support your venue with additional services your business may be interested in:

- **Host Responsibility training** tailored for your service staff, plus Refresher training to keep your team confident, compliant and up-to-date with training records.
- **Mystery shopping assessments** to evaluate how safe and compliant your premises is—helping you test your processes before getting 'stung'.
- **Basic Certificate in Food Safety:** a great way to up-skill your kitchen team in the principles of Food Safety.



Book Your Course Today!

Phone: 0800 366 4690
Email: nztraining@nsf.org

CMA NZ 2026 SALARY AND WAGE SURVEY

A sectorwide initiative to strengthen workforce standards in New Zealand golf



The Club Management Association of New Zealand (CMA NZ) is pleased to launch the 2026 Salary and Wage Survey, a national project designed to build a clear, accurate picture of staffing and remuneration across golf clubs throughout Aotearoa.

This is the first time the sector will be able to refer to a comprehensive benchmark report covering every major role in Administration, Food & Beverage, Golf Operations and Course Maintenance.

Your participation ensures the results reflect the realities of clubs of all sizes — rural, metropolitan, private, public and everything in between.

Click [HERE](#) to view the benefits of a Salary and Wage Survey

Click [HERE](#) to participate in the CMA NZ Salary Survey 2026

GOLF AUSTRALIA REPORT ON CLUB GOVERNANCE

Research reveals persistent golf club governance challenges



KEY FINDINGS



Only 57% of golf leaders believe directors clearly understand where the board's role ends and management's begins.



44% of boards remain focused on club operations rather than long-term strategy.



Only 63% of respondents believe their board has the right skills and expertise to match current and future strategic needs.



80% of directors believe their board is effective, compared to 70% of managers.



Clubs with paid management score +18 on the report's strategic balance scale, while fully volunteer-run clubs score between -17 and -19.

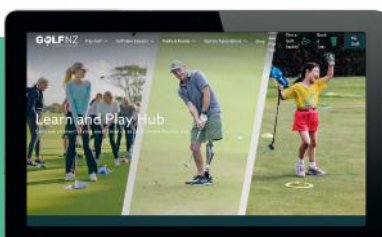


The 2026 Golf Australia National Club Governance Report is the most comprehensive governance study ever conducted across Australian golf, providing valuable insights into the challenges and opportunities facing clubs

and has a direct correlation to Club Governance in New Zealand.

Alongside the findings, the report identifies five priority recommendations to help clubs strengthen their governance and build long-term capability.

Click [HERE](#) to read the full report and learn more



The Learn & Play Hub

A national platform connecting more golfers to your club

Click [HERE](#) for more info

MEMBER RESOURCES

- Pro Shop Retail Marketing and Sales Training Programme
- Executive Recruitment Service • Strengthening Club Governance: Insights and Actions • 2025 Annual Salary Survey Results • Club Benchmarking 2025
- CMA NZ News • Food & Beverage Marketing Plan and Sales Training Programme



Photo: Insta_Photos/iStock

PRO SHOP RETAIL MARKETING AND SALES TRAINING PROGRAMME

STRENGTHEN YOUR PRO SHOP'S PERFORMANCE

NEW
RESOURCE



CMA NZ is pleased to advise members that a new two-part Pro Shop retail resource is now available: a board-ready Marketing Plan template and a companion Sales Training Plan for Head Professionals to implement with their retail staff.

WHAT'S INCLUDED

- A comprehensive Pro Shop Retail Marketing Plan, formatted as a board paper — covering market analysis, target segmentation, product and pricing strategy, digital/social media planning, a seasonal campaign calendar, budget and ROI projections and a KPI/RAG performance scorecard.
- A detailed Sales Training Plan for Head Professionals — including a simple five-step selling framework, core skills modules, a four-week staff onboarding schedule, ongoing coaching cadence, role-play scripts, an objection-handling quick reference and a printable counter cheat sheet.

WHY IT MATTERS

Pro Shop retail remains an important non-subscription revenue stream for clubs and consistent, well-trained retail service supports both member experience and financial performance. These templates are designed to be adapted to each club's own branding, budget and staffing structure.

HOW TO ACCESS

- Templates are available to CMA NZ members on request via the contact details below.
- Clubs are welcome to adapt figures, targets and branding to reflect their own circumstances.

QUERIES:

Des Topp, Executive Officer, CMA NZ
email: eo@cmanz.co.nz Phone: 021 392 007
Website: www.cmanz.co.nz

CLUB MANAGEMENT ASSOCIATION OF NEW ZEALAND

EXECUTIVE RECRUITMENT SERVICE

The Club Management Association of New Zealand (CMA NZ) offers an Executive Recruitment Service to its members at attractive rates. CMA NZ will connect your Club with skilled professionals who are looking for permanent opportunities and streamline the process to ensure that your recruitment needs are met.

Finding the right person for a role is more than just a skills match. Combining many years of club management knowledge and a high-calibre level of member service, driven to deliver on your hiring objective, your Club will benefit from CMA NZ personalised talent identification solutions.

The industry specific, end-to-end service,

conducted in partnership with selected club board personnel includes:

- Composing job descriptions for management positions across the entire golf club sector
- Creating an appointment process timeline
- Managing the vacancy advertising campaign
- Interviewing candidates
- Selecting and managing short lists
- Arranging final interviews
- Providing benchmarked salary packages
- Negotiating and finalising salary packages
- Preparing employment agreements
- Attractive rates for CMA NZ members



Photo: Suriya Phosri/iStock

For a confidential golf club executive recruitment proposal, contact:

Des Topp, Executive Officer

Club Management Association of New Zealand

E: eo@gmanz.co.nz T: 021 392 007

STRENGTHENING CLUB GOVERNANCE: INSIGHTS & ACTIONS

Clubs are steadily adopting better governance practices, yet key opportunities remain in strategic planning, risk management and member communication.



For actionable tools, templates and best practice resources, consult the Club Management Association of New Zealand website

Click [HERE](#)

2025 ANNUAL SALARY SURVEY RESULTS

An annual wage and salary survey can help golf clubs assess their competitiveness in the labour market and make necessary adjustments to attract and retain top talent.



To view summary analysis tiered by ZONE

Click [HERE](#)

CLUB BENCHMARKING 2025

Golf club benchmarking provides valuable insights into financial performance, strategic planning, cost management and competitive positioning.

By analysing industry trends and best practices, clubs can optimise revenue, enhance member satisfaction and maintain long-term sustainability.

To participate in the 2025 Club Benchmarking survey CMA NZ members can send a copy of their latest 2024/2025 audited Financial Reports to eo@cmanz.co.nz



Members can also request a peer-to-peer review of their club's 2024/2025 Club Benchmarking results with a club of similar size in terms of turnover or member numbers. Send your request to eo@gmanz.co.nz

Click [HERE](#) to view the CMA NZ 2024 Benchmarking report

CMA NZ NEWS

A WARM WELCOME TO OUR NEW MEMBERS



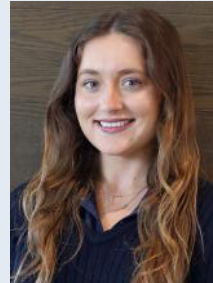
BOSTON WALKER
Invercargill Golf Club



JO CONNOLLY
Royal Auckland and Grange Golf Club



JONATHAN YUAN
Remuera Golf Club



EVA BRUNSKILL
Royal Auckland and Grange Golf Club



RUSTY BROOKE
Mercury Bay Golf Club

A WARM WELCOME TO OUR NEW PARTNERS



LIVE FOREVER GOLF
James Beston



GOLF VISION
Colin Sloss



CARTEL MEDIA
Matt Headland



UNREAL CLUBHOUSE
Dean Parkes

CMA NZ Website goes live

Thanks to some tremendous work by Mat Eagleson and his team at Dot Golf, we are now the proud promoters of the new CMA NZ website. With a clean, refreshing look, user friendly access and many new features, the website will provide members with a multitude of club management information. As an interim measure and to access the expanded Library of Resources which is in the final stages of being loaded onto the website, please email a request to eo@cmanz.co.nz for a copy of the file.



Click [HERE](#) to check out the new CMA NZ website



**NEW
RESOURCE**

FOOD & BEVERAGE MARKETING PLAN AND SALES TRAINING PROGRAMME

STRENGTHEN YOUR F&B PERFORMANCE

CMA NZ is pleased to advise members that a new two-part Food & Beverage resource is now available: a tiered, board-ready Marketing Plan covering Large, Medium and Small club operations and a companion Sales Training Programme coordinated by the Food & Beverage Manager for bar, kitchen and wait staff.

WHAT'S INCLUDED

- A comprehensive Food & Beverage Marketing Plan, formatted as a board paper — covering three club-size categories (Large: full à la carte and functions; Medium: cabinet food plus a scaled-back bistro menu; Small: cabinet food plus compliance-driven hot food, each with its own target market, menu strategy, promotion plan, budget and KPI scorecard, plus a cross-category comparison and Board recommendation.
- A detailed Food & Beverage Sales Training Programme — including the WELCOME-ASK-RECOMMEND-SERVE-CHECK service framework, a plain-language liquor licensing and host responsibility briefing, category-specific guidance for each club size, a four-week staff onboarding schedule, ongoing coaching cadence, role-play scripts, a difficult-situations quick reference and a counter cheat sheet.

WHY IT MATTERS

F&B is a key member experience touchpoint and, for most clubs, a material contributor to non-subscription revenue. It also carries a specific compliance dimension: under the Sale and Supply of Alcohol Act 2012, food must be reasonably available whenever alcohol is being supplied. These templates are built around that obligation as a baseline, scaled to each club's kitchen capability and are designed to be adapted to each club's own branding, budget and staffing structure.

HOW TO ACCESS

- Templates are available to CMA NZ members on request via the contact details below.
- Clubs should apply the marketing plan section relevant to their own scale (Large, Medium or Small), and adapt figures, targets and branding to reflect their own circumstances.

QUERIES:

Des Topp, Executive Officer, CMA NZ
email: eo@cmanz.co.nz Phone: 021 392 007
Website: www.cmanz.co.nz

BOARD MEMBERS 2025/2026

DIRECTORS



CENTRAL BRANCH REPRESENTATIVE

Amy Sidford CCM
Board Chair
General Manager, Boulcott's
Heritage Farm Golf Club
admin@boulcottsfarmhgc.co.nz



BAY OF PLENTY BRANCH REPRESENTATIVE

Clinton Butler
General Manager
Rotorua Golf Club
manager@rotoruaclub.co.nz



WAIKATO BRANCH REPRESENTATIVE

Scott Meiklejohn
General Manager
Tieke Golf Club
gm@tiekegolf.co.nz



INDEPENDENT DIRECTOR

Zoey Gruener
Executive Assistant
Tara Iti Golf Club
zoey.gruener@taraiti.com



NORTHERN SOUTH ISLAND BRANCH REPRESENTATIVE

Tony Marriott
General Manager
Russley Golf Club
tmarriott@russleygc.co.nz



CENTRAL OTAGO BRANCH REPRESENTATIVE

Anthony O'Brien
General Manager
Jacks Point Golf Club
anthony.obrien@jackspoint.co.nz



INDEPENDENT DIRECTOR

Dylan Lindstrom PGA CCM
General Manager
Royal Wellington Golf Club
dylan.lindstrom@
royalwellington.com



NORTHERN BRANCH REPRESENTATIVE

David Herbert CCM
General Manager
North Shore Golf Club
david@nsgc.co.nz

SUPPLIERS' NOTICE BOARD

Photo: Sydney/Stock

CLUB CAR TEMPO LITHIUM-ION GOLF CART



Designed with automotive styling, the Tempo is backed by proven engineering and a reputation for reliability. Plus, connected technology supports course management and golfer entertainment.

[Click HERE to view more](#)

IS THIS NEW ZEALAND'S SAFEST LITHIUM GOLF CART?

Throughout the Engineering and Development process prior to the launch of the Club Car Vanguard Lithium-ion Tempo we maintained a strong focus on safety. The result is a unique and automotive grade solution.

[Click HERE to learn more](#)

Terry Sullivan, Sales Manager, PTNZ

M +64 21 938 938

E terry@powerturf.co.nz

POWER TURF



- 24.7 hp FT4 compliant liquid-cooled diesel engine
- 18" QA5 cutting units for an 80" total width of cut
- 3-wheel, smooth tyre configuration with standard GRIP all-wheel drive
- Passcode-protected TechControl display

LYNDON BAIRD

Director of Sales
Golf & Commercial NZ
Brandt
2 Emirali Road
Silverdale 0932
M (0274) 304810
E Lyndon.baird@brandtequipment.co.nz



Brandt

6080A PRECISIONCUT™ FAIRWAY MOWER

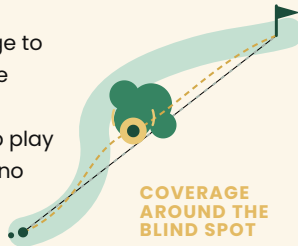


GOLF COURSE SECURITY TECHNOLOGY

KEEPING GOLF COURSES SAFER WITH SMART BLIND HOLE TECHNOLOGY

New Zealand's first solar-powered CCTV platform, Purpose-built for golf clubs

Golf Vision brings live camera coverage to blind holes, doglegs and hazard-prone areas — helping clubs improve player safety, support duty-of-care and keep play moving. Standalone solar units mean no trenching and no cabling, with rapid installation and minimal disruption to member play.



“Queenstown Golf Club's GM calls Golf Vision a simple fix for a growing health and safety challenge, with the QR-code system a hit with members — and one he happily recommends to other clubs.”

ANDREW · GM, QUEENSTOWN GOLF CLUB

Christchurch-based · Servicing clubs nationwide
Backed by Peak Vision's commercial security expertise

FREE CLUB CONSULTATION

Scan. See. Play.



10TH FAIRWAY CAMERA
GOLFFVISION.CO.NZ

- ✓ Blind-hole safety cameras
- ✓ QR-code course maps
- ✓ Pace-of-play monitoring
- ✓ Usage & traffic analytics
- ✓ Solar powered, no cabling
- ✓ NZ-built, remote support

0508 VISION
golffvision.co.nz

Christchurch · Queenstown
Wellington · Nationwide

Unreal
CLUBHOUSE
GOLF SIM by Karmh
Fly Hobbies

FREE GOLF SIMULATOR!

Our golf simulator could be a great, no-cost asset for your club and members. Contact us to learn more.

- We can supply one to your club at no cost
- Receive up to 8 x 1 hr vouchers per week
- Earn 100% of income after a small retainer
- Fully managed and automated 24/7 via our website and booking app
- A great asset for your club and members
- No risk, all gain!

CLICK HERE FOR MORE INFO



CONTACT DEAN PARKES

Phone: 027 523 9438 • email: unrealclubhouse@gmail.com
5925 Great South Road, Ngaruawahia, Hamilton 3288, Waikato



SUSTAINABLE LIQUID STORAGE UP TO 6 MILLION LITRES



Click [HERE](#) for more information



WWLA is a Water and Contaminated Land Consultancy currently working with multiple Golf Clubs on a range of different environmental and RMA planning services including Muriwai Links, Muriwai Downs, Huapai, Mangawhai and Thames.



Please get in touch if you need help with:

- Bore design and groundwater take consents
- Stream intake design and surface water take consents
- Pond or stream water quality issues
- Land drainage or stormwater issues
- Wastewater disposal, natural inland wetland assessment
- Management of legacy contaminated land

Click [HERE](#) to view more information

Jon Williamson

Email: jon.williamson@wwla.kiwi **Phone:** +64 21 65 4422 **Website:** www.wwla.kiwi

PROMOTE YOUR BRAND TO NEW ZEALAND'S CLUB LEADERS

A half-page ad in the CMA NZ newscast puts your business in front of key decision makers who run the country's golf, sports and hospitality clubs.

Our publication reaches a network of managers and senior staff who rely on CMA NZ for trusted industry updates and supplier insights.

If you offer products or services that support club operations, this is an effective way to build visibility, credibility and connections.

Align your brand with the national body for club leadership and place your message where it counts.

Contact: Des Topp, Executive Officer **Email:** eo@cmanz.co.nz
Phone: +64 (021) 392007 **Website:** cmanz.co.nz



**CLUB
MANAGEMENT
ASSOCIATION
OF NEW ZEALAND**

DRIVING EXCELLENCE

TARA GOLF CARTS



Automotive Style Cab



Luxury Seats



Smooth Suspension



Accessories Included

Get in Contact Today! 08000 807 333 | parkland.co.nz

Jo Waddingham, Marketing Manager, Parkland

Phone +64 9 415 0300 | **DDI** +64 9 415 0306 | **Email** joseph.waddingham@parkland.co.nz

parkland

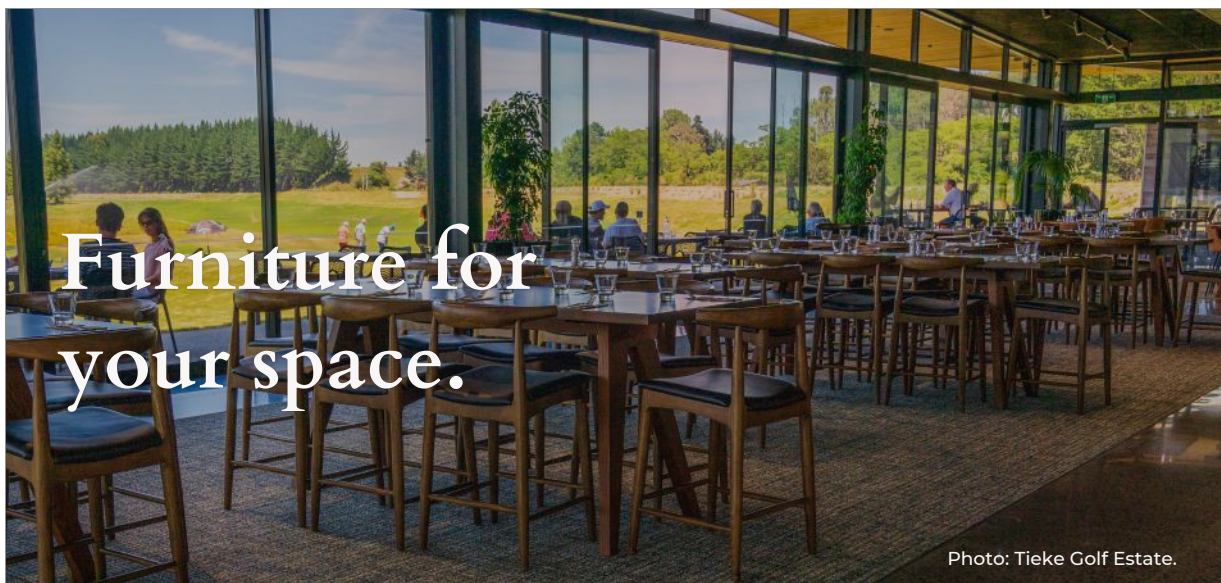


Photo: Tieke Golf Estate.

Create welcoming spaces with quality furniture, ready to ship, and personalised support to help bring your project to life. Let's talk about your space.

cintesi.

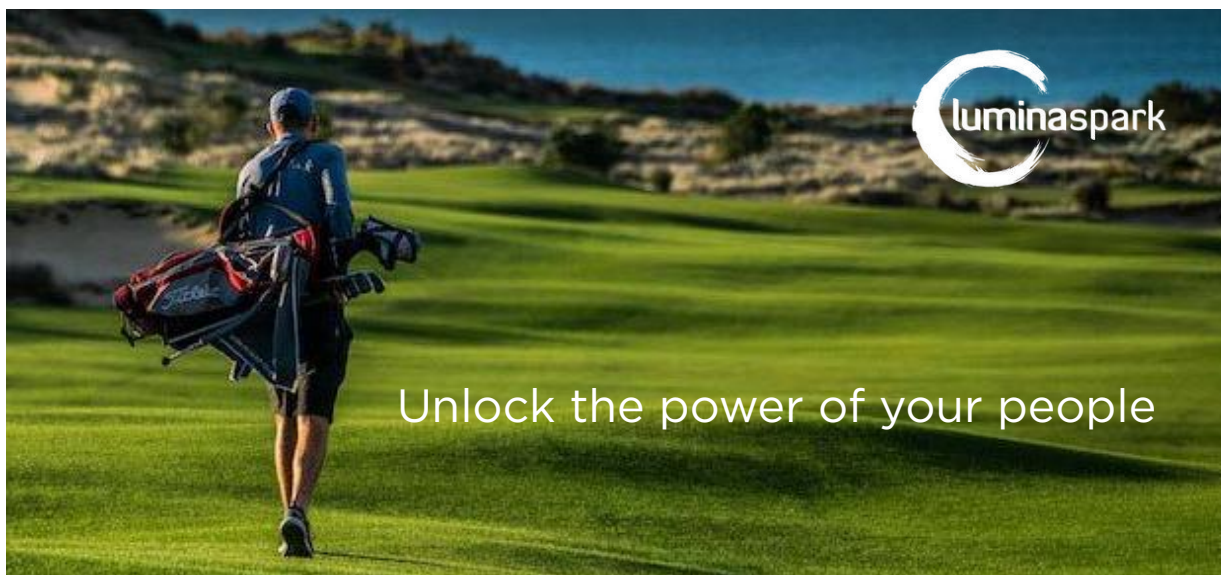
Tauranga: 07 577 6138

Auckland: 09 377 6727

Email: support@cintesi.co.nz

Start your project **here**.

  cintesi.co.nz



Unlock the power of your people

Great clubs aren't just built on world class courses, they are built on great people. Golf clubs are unique environments with seasonal pressures, multi-generational teams and high member expectations. When communication breaks down, performance and culture suffer.

If your club is facing communication challenges, leadership pressure or you simply want to strengthen your team culture, I would love to explore how Lumina Spark could support you, your people and your performance.

ZOEY GRUENER

Lumina Spark Certified Facilitator
New Zealand Golf Industry

Contact: zoey.gruener@taraiti.com
Mob: +64 27 5857 565

CLICK **HERE** FOR
MORE INFORMATION

DNA SPORTS IS YOUR GOLF CLUB'S TRUSTED PARTNER HELPING YOU WORK SMARTER, NOT HARDER.

Our expert consultants create tailored, results-driven strategies that power long-term success at the heart of your club.

We simplify your back-office systems, from accounting & membership to golf management software - so you can focus on growing your club.

With solutions built just for you, we're proud to be New Zealand's newest golf accounting specialists.

We understand the unique challenges community focused clubs face. That's why we deliver cost-effective, reliable, and tailored support designed to simplify your financial operations and keep your club running smoothly.

Reduced administrative burden, allowing your management to focus on core activities.



DON'T LEAVE MONEY ON THE FAIRWAY

Golf clubs are under pressure to stretch every dollar—yet many are missing out on money they're already entitled to. If your club uses petrol-powered mowers, utility vehicles, pumps, generators or any off-road equipment, you could be claiming Fuel Excise Duty refunds right now. Most clubs aren't.

NZ Petrol Refunds specialises in recovering these refunds for golf clubs across New Zealand. With more than 10 years' experience, they handle the entire process—eligibility checks, documentation, lodgement and ongoing claims—so your club receives refunds with almost zero admin.

"It's not new revenue—it's money your club is already entitled to."

Eligible clubs can claim up to two years retrospectively, and once set up, refunds typically arrive every three months. It's one of the easiest ways to unlock extra funds for course maintenance, equipment upgrades or member experience improvements.

Owned by Mignon Zwart and Sarah Da Silva, NZ Petrol Refunds brings a genuine connection to golf through Mignon's husband, former PGA New Zealand Champion Pieter Zwart. They understand how hard clubs work—and how valuable every recovered dollar is.

The service is 100% success-based: No upfront fees. No hidden costs. No risk. They only get paid once your refund is received.

WHAT GOLF CLUBS ARE SAYING

Andrew Jackson, GM, Muriwai Golf Club

"A nice refund was processed—highly recommended."

Merle Tipene, Club Secretary, Waitangi Golf Club

"So easy we forget about it until the refund arrives."

Ready to see if your club is eligible?

Contact: Mignon Zwart

021 027 999 00

info@nzpetrolrefunds.co.nz



 **NZ PETROL Refunds**

www.nzpetrolrefunds.co.nz

What If Your Club Could Drive Extra Revenue Every Day Of The Year?

- Without selling another membership.
- Without increasing green fees.
- Without any added cost.
- Without management time.

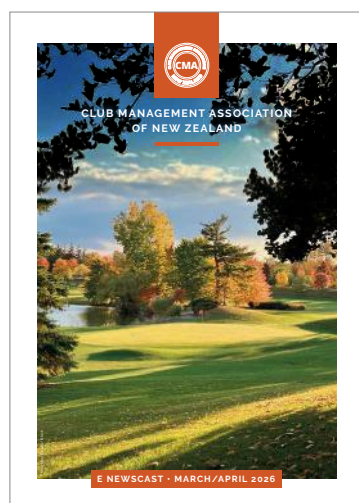
HOW IT WORKS

- Cartel Media install digital screens in your clubhouse and pro shop at zero cost.
- Every advert displayed generates revenue for your club.
- PLUS the screen can be used for member communication - notices, tournaments, updates etc.



CARTEL MEDIA

Contact Matt at Cartel Media about this zero-risk opportunity.
matt@cartelmedia.co.nz | 09 527 0122



DEBBIE DALE DESIGN

Crafting striking visuals for your golf club, Debbie Dale Design delivers creative solutions that capture the spirit, prestige and passion of the game.

- Brochures
- Newsletters
- Flyers
- Adverts
- Annual Reports
- Magazines
- Signage
- Exhibitions
- Merchandise and more



Click [HERE](#) to view Debbie Dale Design Portfolio

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