



GERMAN-PHILIPPINE CHAMBER OF COMMERCE AND INDUSTRY

Annual Report 2023-2024

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EJ Obiena

Filipino Pole Vaulter
Allianz Brand Ambassador

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Message from the German Embassy

The year 2024 is a very special year in German-Philippine relations, as we celebrate 70 years of diplomatic relations. Our strong partnership is even older.

The recent visit of President Marcos Jr. in Germany in March 2024 has just proven the dynamics of our relations. Politically, the Philippines and Germany share the same values and are reliable partners on many global issues like the fight against climate change, our efforts to protect the rules-based international order in Europe as well as in South-East Asia, our joint commitment to human rights and the rule of law. The visit of Federal Foreign Minister Baerbock to the Philippines in January 2024 paved the way for the visit of President Marcos and was a wonderful starting point for this exceptional year.

The recent decision of the European Commission to relaunch the negotiations on a Free Trade Agreement between the European Union and the Republic of the Philippines is a very encouraging signal. Let us work towards a successful conclusion of these negotiations to the benefit of our economies and our people.

For German business, the massive interest of the current administration to foster economic relations and business ties as well as its advocacy for foreign investment is a unique change. Economic growth rates remain high in the Philippines, and Germany has a lot to offer. The modernization of the economy, energy transition, infrastructure development, agriculture and digitalization offer opportunities for German business. The meeting of the Joint Economic Commission end of March in Manila has again underlined not only the mutual interest, but also the outstanding quality of our high-level dialogues.

The Philippine government is taking important steps to improve the business climate in the country: transforming the “red tape” into a “red carpet” approach is the right way to go, and we can’t but support the administration in this endeavour.

I am very delighted to see the excellent cooperation between the German Embassy and GPCCI. The successful organisation of “Mabuhay Germany” in November 2023 may serve as one of many examples.

Let me take this opportunity to congratulate GPCCI on its considerable achievements in recent months including the signing of an MoU with ARTA and NPC as well as a cooperation agreement with TESDA.

GPCCI plays a key role when it comes to successfully promoting German-Philippine economic relations. I encourage you to continue and even strengthen your efforts. Rest assured, that the Embassy and myself will remain a strong and reliable partner, sharing the same vision of flowering economic relations between Germany and the Philippines.



H.E. Dr. Andreas Michael Pfaffernoschke
Ambassador
German Embassy Manila



Embassy
of the Federal Republic of Germany
Manila

Message from the Philippine Embassy

The year 2024 started off auspiciously for the Philippines and Germany with high-level official visits to strengthen and expand the bilateral relations and encourage the business community to explore new partnerships and opportunities.

The meeting between President Ferdinand R. Marcos, Jr. and Chancellor Olaf Scholz in March this year affirmed both countries' commitment in keeping the Indo-Pacific a region of peace and stability and in expanding cooperation in the areas of green minerals, labor and renewable energy.

The Philippines is eager to deepen its partnership with Germany, in support of its socio-economic agenda, including its ambitious climate goals and commitment to sustainability. It welcomes the confidence shown by Germany which was our top source of foreign direct investments in the renewable energy sector in 2023.

Germany's diversification strategy and its strength as an innovation and technology powerhouse on the one hand, and the Philippines' abundance of raw materials and a large, skilled workforce on the other, present huge opportunities for both countries.

The Philippines has one of the largest reserves of green metals in the world, and is in a position to provide the needs of German industries. Digitalization and IT-enabled business process services is another area of strength of the Philippines. Its competencies in semiconductor and electronics manufacturing can be leveraged by German companies in responding to increasingly difficult supply chain and skilled labor challenges. German companies relocating to the Philippines can enjoy incentives and tap into its large, well-educated and young workforce for its operations.

We also invite German investors to explore opportunities under the "Build Better More" Program and participate in the country's growth journey.

With the Philippines' ratification of the Regional Comprehensive Economic Partnership last year, and the resumption of the negotiation of the Philippines-European Union Free Trade Agreement, the prospects of increased bilateral economic engagements are very promising.

These prospects benefit from and can be realized with the valuable work of partners such as the German-Philippines Chamber of Commerce and Industry.

As we mark the 70th anniversary of the establishment of diplomatic ties between the Philippines and Germany this year, I look forward to further collaborating with GPCCI and our friends in the public and private sectors towards realizing the huge economic potential of a deeper Philippines-Germany partnership.

Auf 70 Jahre und mehr philippinisch-deutsche Partnerschaft, Mabuhay!



H.E. Irene Susan Natividad

Ambassador

Embassy of the Republic of the Philippines - Berlin



Review of the Year

President's Message

It fills me with immense pride to announce yet another successful chapter in the history of GPCCI. Together, we have navigated through challenges and celebrated numerous milestones, reinforcing our commitment to fostering economic ties between Germany and the Philippines.

In 2023, we commemorated 15 years of German excellence with a Filipino heart. A celebration that culminated in our flagship event, Mabuhay Germany™. Under the theme “Unleashing the Potential of Tomorrow,” Mabuhay Germany brought together diverse industries and featured insightful discussions on sustainability, smart cities, renewable energy, and startups. This event also provided us with the opportunity to honor our loyal members and individuals who played pivotal roles in shaping the Chamber to what it is today.

Throughout the year, we made significant progress in various aspects of our Chamber's development. We organized delegations spanning industries such as energy efficiency, waste management, and cosmetics, fostering development and collaboration. Additionally, our delegation to the first physical ADB Opportunities Fair in years exemplified our commitment to fostering growth and partnerships across key sectors.

We strengthened our partnerships with government agencies through the signing of several Memoranda of Understanding, including those on Ease of Doing Business with ARTA, Skilled Labor Migration with TESDA, and on Green Hydrogen with NAPOCOR.

We hosted over 70 events attended by almost 4000 individuals, covering a wide range of topics. Notably, we have established the Policy and Advocacy Committee to address pertinent issues. Our increased visibility in the media - over 120 media mentions, interviews featured on ANC's Market edge, and a collective 3,000 new followers across our social media platforms - underscored our relevance in the community.

A significant highlight of the year was the visit of President Ferdinand Marcos Jr. to Germany, the first visit from a Philippine Head of State since 2014. President Marcos was the keynote speaker at the German-Philippine Business forum, an event GPCCI has co-organized. It was an honor to take part as moderator during the panel discussion with esteemed individuals, Mr. Jaime Alfonso and Mr. Vijay Ratnaparkhe, where we explored topics on Philippine investment climate, ease of doing business, discussion of key sectors, the EU-Philippine Free Trade Agreement, among others.

The achievements of the past year have laid a solid foundation for the future success of our Chamber. With unwavering dedication and collective effort, we are poised to achieve even greater heights in the coming year.

Before concluding, I extend my heartfelt gratitude to each member and partner for your unwavering support throughout my tenure as President. It has been an honor and privilege to serve alongside esteemed peers, and I eagerly anticipate the contributions of the incoming Board of Directors.

Together, let us continue to strengthen the economic bonds between our nations and advance the interests of our members.

Thank you!



Stefan Schmitz

President

German-Philippine Chamber of Commerce and Industry

Outlook

Executive Director's Message

Reflecting on the past business year, we are filled with optimism as we witness numerous positive developments that pave the way for a promising future. Notably, the visit of H.E. Annalena Baerbock, the Foreign Minister of Germany, to the Philippines, and the subsequent visit of President Ferdinand Marcos Jr. to Berlin, marks a significant milestone. This exchange not only strengthens diplomatic ties but also signifies immense potential for collaboration between our nations, positioning the Philippines as a promising investment destination for German companies.

Furthermore, amendments to Philippine laws aimed at enhancing ease of doing business underscore our commitment to foster a conducive environment for investment and trade. Through our Policy and Advocacy committee, we will continue engaging in constructive dialogues with the government, exemplified by the recent Memorandum of Understanding (MOU) signed with ARTA on this matter.

The recent developments in the renewable energy sector, allowing foreign investors to hold 100 percent equity, present lucrative opportunities for sustainable growth. We eagerly welcome the resumption of negotiations for the EU-Philippine Free Trade Agreement as well, reaffirming Germany's pivotal role as the Philippines' top trading partner and investor.

In addition, I am pleased to highlight the strides we have made in fostering collaboration with TESDA. Our MOU with TESDA represent a significant step forward in enhancing opportunities for skilled labor migration and development. We remain committed to furthering initiatives that promote the exchange of knowledge and expertise in this vital area.

As we anticipate welcoming delegations from Germany this year, we will continue to strive for excellence as we promote the Philippines and the myriad of opportunities that can be found in this beautiful country through our immense knowledge and expertise amassed in the last 16 years.

During our own travels, we are steadfast in our mission to elevate the visibility of the Philippines. We will continue to showcase the diverse opportunities and potential this nation offers. By actively engaging with audiences across various platforms, such as with the German Chambers ASEAN Business Council, we aim to strengthen bilateral ties and foster greater collaboration between our countries and through the support of our peers.

Further, I would like to extend my sincere gratitude to my fellow board members of the last term for their commitment and hard work. It was a pleasure collaborating with you all. My special thanks go to our GPCCI President Stefan Schmitz, his wholehearted engagement and guidance brought the chamber to where we are now.

In closing, I want to reiterate our dedication to advocating for our members, who are the cornerstone of our Chamber. I extend my heartfelt gratitude for your perpetual support and commitment. Your trust drives us to strive for excellence each day. Your success is our priority, and we encourage you to reach out with any needs or concerns.

With optimism and determination, let us embark on another year of success as the German-Philippine Chamber of Commerce and Industry!

Christopher Zimmer
Executive Director
German-Philippine Chamber of Commerce and Industry



2023-2024 Board of Directors

President



Stefan Schmitz
Chief Executive Officer
Antrak Philippines Transport
Solutions Corporation

Senior Vice President



Marie Antoniette Mariano
*Vice President/Head -Europe
Desk, IBG International Desk,*
Banco de Oro

Vice President



Constantin Robertz
*Co-Founder and Chief
Executive Officer,*
LOCAD Philippines Inc.

Treasurer *(from June 2023)*



Joseph Kumar Gross
President and CEO,
Allianz PNB Life Insurance, Inc.

Director



Tore Henriksen
President, Managing Director,
Doehle Shipmanagement

Director



Tristan Arwen Loverses
Managing Director,
TÜV Rheinland Philippines

Director



Dr. iur. Marian Majer
Executive Director,
Rödl & Partner Philippines

Director



**Dr. Ligaya M. Menguito,
Ph.D., RPsy**
Corporate Secretary
GOLDMÜNZEN, INC.

Director



Peter Rankl
*General Manager Calamba &
President Automotive ASEAN,*
Continental Automotive

Director



Dr. Christian Peter Scheld
Country Director,
MHE-Demag (P) Inc.

Treasurer *(until May 2023)*



Alexander Grenz
Former president and CEO,
Allianz PNB Life Insurance, Inc.

Director



Christopher Zimmer
Executive Director,
German-Philippine Chamber
of Commerce and Industry

2023-2024 Chamber Team

MANAGEMENT



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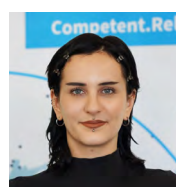
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2023-2024

GPCCI IN NUMBERS

16 YEARS

SINCE
2008

OVER
260
MEMBERS

AROUND
70
EVENTS

WITH OVER
4,000
PARTICIPANTS

AROUND
100
MEDIA MENTIONS

AROUND
320 INQUIRIES
RECEIVED

3 INDUSTRY CONFERENCES

WITH OVER
400 ATTENDEES AND
VIRTUAL PARTICIPANTS

3 BUSINESS
MISSIONS

2 SURVEYS
CONDUCTED

2 MAJOR
PUBLICATIONS

2 MARKET
STUDIES
PUBLISHED



ALWAYS **FINDING** **WAYS** FORWARD

To meet your evolving financial needs, we find ways to move with the changing times.

bdo.com.ph

We find ways®

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A close-up photograph of two business professionals shaking hands. The person on the left is wearing a dark blue pinstripe suit jacket over a white shirt. The person on the right is wearing a grey suit jacket over a light blue striped shirt. Their hands are clasped in a firm handshake. In the background, another person's hand is visible near a wooden table. On the table, there are some papers, a black pen, and a tablet. The overall scene suggests a business agreement or partnership.

**We offer a
Platform**

2023-2024 Event Highlights

Date	Topic	Event Type
2023		Economic Forum
19-Jan	The Philippine Outlook 2023	Committee Meeting
26-Jan	Joint Maritime Committee Meeting for January	Other
16-Feb	Libangan Abend: Vegan Valentine Dinner	Committee Meeting
23-Feb	Joint Maritime Committee for February	Committee Meeting
28-Feb	Policy and Advocacy Committee Meeting: 19th Congress Priority Legislative Agenda	Joint Event
01-Mar	Infrastructure Series Year 3: R.E. Start with DOE Renewable Energy Online Forum	Roundtable Discussion
07-Mar	The Implementing Rules and Regulations of Extended Producer Responsibility Law	Networking
07-Mar	1st Kaffee Klatsch: GPCCI Meet and Greet with New Members	Conference
21-Mar	Energy Efficiency and Solar for Buildings	Committee Meeting
23-Mar	Joint Maritime Committee for March	Committee Meeting
28-Mar	Policy and Advocacy Committee Meeting: Analyzing Philippine Trade Policies & Strategies	Other
13-Apr	GPCCI Annual General Meeting of Members 2023	Networking
13-Apr	AGM After Dark 2023	Committee Meeting
18-Apr	Joint Vocational Training - Policy and Advocacy Committee Meeting	Committee Meeting
27-Apr	Joint Maritime Committee for April	Roundtable Discussion
04-May	Waste to Watts - Biogas as a Renewable Energy Source in the Philippines	Luncheon
31-May	GPCCI Luncheon Forum with NEDA Secretary Balisacan	Committee Meeting
01-Jun	Joint Maritime Committee for May	Economic Forum
08-Jun	Economic Forum with German Ambassador Anke Reiffenstuel	Conference
20-Jun	German-Philippine Conference: Beauty & Business for Cosmetics and Wellness	Committee Meeting
26-Jun	Joint Maritime Committee for June	Luncheon
29-Jun	GPCCI Luncheon Forum with ARTA Director General Perez	Networking
06-Jul	2nd Kaffee Klatsch: GPCCI Meet and Greet with New Members	Committee Meeting
18-Jul	Exploring the New Philippine Energy Roadmap - GPCCI Policy and Advocacy Committee	Economic Forum
20-Jul	Securing Tomorrow's Business Landscape: Enhancing Risk Management in Philippine Banking	Committee Meeting
27-Jul	Joint Maritime Committee for July	Roundtable Discussion



Date	Topic	Event Type
2023		
22-Aug	GPCCI Courtesy Visit with PEZA Director General Panga	Committee Meeting
21-Sep	Strengthening Skilled Labour: New Approaches to Education and Migration	Economic Forum
22-Sep	Abgrillen zum Sommerende (End of Summer BBQ)	Networking
26-Sep	Asian Forum on Enterprise Society 2023	Forum
28-Sep	Management and Leadership Training in People Management	Training
28-Sep	Joint Maritime Committee for September	Committee Meeting
03-Oct	ADB Business Opportunities Fair	Business Mission
03-Oct	GPCCI-ARTA Stakeholder Forum: Fostering Ease of Doing Business and Efficiency	Committee Meeting
12-Oct	Event presentation with Get-together: Agricultural Technology – Made in Germany	Conference
26-Oct	GPCCI Luncheon Forum with DOTr Secretary Bautista	Luncheon
26-Oct	Joint Maritime Committee for October	Committee Meeting
07-Nov	Landfill Management: State of the Art Solutions – Made in Germany	Conference
08-Nov	Advantages of Doing Business with the Support of European Export Credit Agencies	Forum
16- 18 Nov	Mabuhay Germany: Unleashing the Potential of Tomorrow	Expo
16-Nov	GPCCI 15th Year Anniversary Cocktails and Mabuhay Germany Partners' Night	Anniversary
22-Nov	German-Philippine Green Hydrogen Conference	Conference
30-Nov	Joint Maritime Committee for November	Committee Meeting
06-Dec	GPCCI Nikolaustag for a Cause 2023	Other
2024		
17-Jan	8th Joint Economic Briefing	Joint Event
23-Jan	2024 Philippine Economic Outlook	Economic Forum
25-Jan	Joint Maritime Committee for January	Committee Meeting
01-Feb	Luncheon: Philippine Economic Spotlight	Luncheon
20-Feb	3rd Kaffee Klatsch: GPCCI Meet and Greet with New Members	Networking
27-Feb	Balancing Act: AI & Climate	Forum
28-Feb	Maharlika Investment Corporation: Plans and Prospects	Economic Forum
29-Feb	Joint Maritime Committee for February	Committee Meeting
29-Feb	2024 Infrastructure and Construction Forum	Forum
12-Mar	German-Philippine Business Forum with President Ferdinand Marcos Jr.	Forum
02-Apr	CREATE MORE: Maximizing Opportunities for Reinvigorating the Economy	Committee Meeting



Apply now! ➔

Why become a member of GPCCI?

NETWORKING & EDUCATIONAL EVENTS

For our Members, we organize a wide range of high-quality events and webinars in cooperation with companies and our governmental and Chamber partners.

VISA SUPPORT

With our close cooperation with the German Embassy Manila, we support our Members in the clarification of visa questions and assist in case of emergency.

TRANSLATION & INTERPRETATION

Language can be a barrier in a new country, but clarity is crucial in ensuring mutual understanding with your business partners or consumers. GPCCI arranges qualified translators or interpreters for documents and other translation requirements to limit, if not avoid, the chances of misunderstanding.

ADVERTISING OPPORTUNITIES

Our newsletters, promotional materials, internet portal and events offer great advertising opportunities. As a Member, grab the opportunity of publishing information about your company products and services.

EVENT MANAGEMENT

Make use of GPCCI's experience in running high-level activities to ensure that your own events are well attended by the target audience and PR coverage is maximized: launch events, opening ceremonies, marketing seminars, arrange networking, and PR events through our competent event planners.

GENERAL INQUIRIES & CONTACT

We offer quick and comprehensive response to inquiries regarding aspects of Philippine market activities. We also provide contacts to experienced, trustworthy service providers such as law and accounting firms, banks, insurance brokers, as well as other German and Philippine organizations.

GOVERNMENT AND CHAMBER RELATIONS

GPCCI enjoys good relations with key government offices that can assist you with your concerns. We are in close cooperation with Philippine industry associations and chambers as well as other European bilateral chambers.

HR SUPPORT

Use our network and know-how to find your suitable staff! In addition, the AHK supports you with individual training programs for qualified workers. From setting up personalized in-house trainings or networking with local experts and training providers, we also adapt our training programs according to your needs.

MARKETING SERVICES

There are more channels to reach your target clients today than ever before. Understanding which to use and delivering an engaging message is key. We can advise you on local press engagement, e-mail marketing, and media campaigns.

TRADE FAIR PARTICIPANT

Meeting customers and business partners can often be taxing and time-consuming, but AHK Philippines offers a simple but reliable solution for planning and implementing your trade fair presence.

You can play an active role in our bi-annual trade show "Mabuhay Germany™" and showcase your products and services. It's an opportunity for all visitors to experience German culture, traditions, and food in a festive and relaxing environment.

CORPORATE SOCIAL RESPONSIBILITY

GPCCI engages in community activities such as upliftment and continuous educational support of underprivileged Filipinos and special aid during natural disasters. We use our connections to ensure that donations coursed through GPCCI reach the direct beneficiaries.

MEMBER-TO MEMBER BENEFITS PROGRAM

Why join the member-to-member benefits program?



Free marketing opportunity to promote your products and services by giving discounts or promo offers to GPCCI Members!



Higher visibility and greater exposure within the German business community in the Philippines.



Easy connection with GPCCI members and their representatives for new business opportunities!

I want to be an M2M Partner!



How to enjoy the benefits?



GPCCI members can browse and look for the offers they want and [register here!](#)



An email confirmation will be sent containing your ticket.



Present the ticket to your fellow GPCCI Member representative!

M2M PARTNERS 2023-2024



[illegible]

Accounting, Audit and Tax Consulting	2.37	Government and Public Administration	2.77
Advertising and Marketing	1.19	HR and Recruitment, Migration Services, and Relocation	3.56
Agribusiness	0.40	IT	6.72
Airlines and Aviation	1.58	Legal Consulting and Collection Services	3.16
Architecture and Interior Design	0.79	Machinery & Equipment, Filtration Technology, Measurement & Precision Mechanics	7.11
Automotive, Vehicles, and Parts	3.95	Maritime Industry	9.49
Building and Construction, Infrastructure	4.35	Material Handling	1.19
Business Process Outsourcing	1.58	Medical Industry and Equipment	1.98
Business Consulting	6.72	Metals and Metal Products	1.58
Certification Services	0.79	Mining, Mineral Resources (incl. Coal), Oil and Gas	1.58
Chamber of Commerce and Industry Associations	5.93	Not-for-Profit	3.16
Chemical and Pharmaceutical	5.93	Packaging Technology	1.19
Consumer Goods	4.35	Plastic and Rubber Products	0.40
Education and Training	4.74	Printing and Stationery	0.40
Electricity, Gas, and Water	4.35	Pulp, Paper, and Paper Products	0.79
Electronics	5.14	Rail Industry	0.79
Engineering, R&D	2.37	Real Estate	1.19
Fashion, Accessories, and Textiles	1.19	Renewable Energy and Energy Efficiency	5.53
Finance, Insurance, and Investment Management	3.56	Telecommunications	0.79
Food and Beverage	4.35	Timber Products	0.79
Freight Forwarder and Transport	6.32	Tools and Power Tools	0.40
Furniture	1.19	Tourism and Hospitality	3.16
		Trade Fairs and Exhibition	2.37

CORPORATE MEMBERS



BDB Law
DU-BALADAD AND ASSOCIATES

Dusit Thani
MANILA

**HANSEATIC
CONNECT**



Makati Shangri-La
MANILA



**Quisumbing
Torres.**
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SIEMENS
Healthineers



SN|ABOITIZ
POWER GROUP



INDIVIDUAL MEMBERS

Klaus Werner Hartung
Roger Chua
Sabine Koschinger



MABUHAY GERMANY

Unleashing the Potential of Tomorrow

Mabuhay Germany™ featured a three-day trade fair where business leaders, industry experts, and key government officials from the Philippines and Germany, converge to strengthen bilateral trade and cultural relations. The event aimed to strengthen the relationship between the private and public sector; to demonstrate resilience and a forward-focused vision. On 16-18 November 2023, Mabuhay Germany™ highlighted the importance of sustainability in trade. It also provided updates on the combined effort of the Philippines and Germany in driving innovation and future technologies that support sustainable development.

We would like to thank our exhibitors, sponsors, and event partners for supporting Mabuhay Germany™:



ANNIVERSARY

Celebrating 15 Years of German Excellence with a Filipino Heart

GPCCI also celebrated its 15th year anniversary last 2023 where the Chamber was able to highlight our members who were with us for the same number of years. Ms. Nadine Fund, the first General Manager of GPCCI, was also in attendance to commemorate the milestone.

15

YEARS



Start2 Group
Startup Pitch and
Fireside Chat



Skilled Labor
Migration
Forum

UNSDG Goals:
How does the
PH Government
Support this?



Sustainability
Efforts of German
and Philippine
Companies



Climate-Smart
Cities and
Low-Carbon
Transition

Doing Business in
the Philippines and
Germany



The Era of
Influence &
Social Media
Marketing



15th Anniversary
Cocktails





Modernes Deutschlernen für philippinische Fachkräfte

Kontakt:

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go4more.School Language

Training Center OPC

<https://go4more.ph>



We are a
Service Provider





Your Partner for the Philippines

The Philippines, often referred to as the *Perlas ng Silangan* – or Pearl of the Orient – due to its abundant natural resources, biodiversity, and strategic location in the heart of Southeast Asia and the Pacific, is an emerging economic hub with a resilient market. With its skilled labor force and a plethora of opportunities, reach out to us so we can tell you why you should consider this affable archipelago as an attractive business destination.

TRADE PROMOTION

GPCCI: Your Gateway to Success in Asia-Pacific

Are you interested in exploring the Philippine Market, but don't know where to start? Send an e-mail or call our Trade Promotion team for an initial consultation. Our team can answer your inquiries as well as help you assess specific market industries and look for the right partners.



EVENTS MANAGEMENT

Looking to expand your network and advertise your product or service in the Philippines? We can help by assisting in the planning, marketing, and on-site facilitation phases of events. With us organizing your event, identifying key stakeholders and reaching the right target audience relevant to the industry will be easier for you.



BUSINESS PARTNER SEARCH

Do you need help identifying or reaching a suitable business partner, distributor, or client in the Philippines? Having someone in the local landscape to find the right companies and contacts as well as arrange meetings might be the solution for you. Through our network, connecting with your target companies will be much more accessible.



SALES ACCELERATOR (OFFICE-IN-OFFICE)

Ready to have a physical presence in the Philippines, but unsure about the cost and time-consuming process of opening an office? We offer our Sales Accelerator service for companies wanting a cost-effective and risk-free alternative that comes when establishing a local representative office. With this service, you can hire a dedicated AHK project manager, receive posts and mailings, and avail yourself of our office space.

Learn more about
our services!



TRADE PROMOTION

Highlights of 2023

SYNERGIES IN THE ENERGY EFFICIENCY INDUSTRY

On 21 March 2023, GPCCI in cooperation with the Philippine Energy Efficiency Alliance (PE2) and Cold Chain Association of the Philippines (CCAP) organized a conference where five German companies in the field of Energy Efficiency and Renewable Energy Industry shared their product solutions, attended site visits, and connected with key industry stakeholders. The conference is timely with the opening of the Philippine for foreign investors to hold 100 percent equity in the exploration, development, and utilization of solar, wind, hydro, and ocean or tidal energy resources.



REVITALIZING THE LOCAL BEAUTY AND WELLNESS INDUSTRY

A conference on Beauty & Business for Cosmetics and Wellness was held on 20 June in cooperation in cooperation with Etaily, the German Cosmetic, Toiletry, Perfumery and Detergent Association (IKW), and the Philippine Retailers Association. In this event, five German firms shared their product solutions and explored cooperation opportunities. A highlight during the conference was the insights posed by Steven Tan, President of SM Supermalls, and Alexandra Garcia, FMCG/Beauty Director of Etaily during the panel discussion. Although the Beauty industry had challenges during the COVID pandemic, the Philippine retailing sector has evolved and adapted from traditional selling to now utilizing both physical and online platforms.

INVESTIGATING THE POTENTIAL OF THE PHILIPPINE AGRICULTURAL SECTOR

In October, an AgriTech Fact Finding Mission was conducted for five German companies from the industry. This trip included a conference to which key industry stakeholders were invited and a site visit for the German companies in various plants located at Laguna and General Santos to learn more about the Philippine agricultural sector potential. The visits and meetings at the Metpower Biogas Plant, DOLE, General Santos City Chamber and City officials provided a deeper understanding of the Philippine agricultural sector.



LANDFILL SOLUTIONS FOR A SUSTAINABLE FUTURE

Part of our Events Management service, the conference on Landfill Management: State-of-the-Art Solutions – Made in Germany was a platform for companies part of the Center for Excellence for Waste (CE4W) to showcase their innovations. The event served as an avenue for the German firms to get an overview on the local industry and meet likeminded companies and industry associations who are aiming for a sustainable landfill management.

EXPLORING GREEN HYDROGEN POTENTIAL IN THE PHILIPPINES

The Feasibility Study on Green Hydrogen Technology in off-grid areas in the Philippines was conducted by us, Dr. Paul Bertheau from the German Rainer Lemoine Research Institute, and the Philippine National Power Corporation. Results of the study were shown during the conference on 22 November. A panel discussion with energy experts was also conducted to provide an outlook on green hydrogen in the Philippines and sharing of best practices for developing hydrogen projects.

Green Hydrogen
Knowledge Hub





TRADE PROMOTION

Highlights from Germany

ASEAN FORUM 2023 AT HANNOVER MESSE

On 18 April, the ASEAN German Chamber reps presented diversification opportunities in the region. Recognizing the importance of the region in the global supply chain and trade, company interests have been picking up. To better understand its potential, the event tackled the development and trends, its opportunities and challenges.



AHK WORLD CONFERENCE 2023

An opportunity to exchange ideas and talks from business to politics, Officials from the German Chambers of Commerce Abroad attended the conference last 8 to 11 May in Berlin. Part of this event was World Economy Day where the topic of discussion was supply chains, sustainability, and energy crisis. In attendance from our side were our board members Mr. Stefan Schmitz, President, Ms. Maan Mariano, Senior Vice President as well as the Chamber Management, Executive Director Christopher Zimmer.

FOREIGN TRADE DAY DUESSELDORF

An event organized by the IHK NRW e.V. every two years, the Foreign Trade Day is the largest conference in North Rhine-Westphalia. Its program contained lectures, panel discussions, and networking. Also, part of the program is a Consultation Day where AHK's can meet businesses who are looking for market opportunities. Representing the GPCCI during the event is our Deputy Executive Director and Head of Trade Promotion – Ms. Charlotte Bandelow.

NRW-ASEAN SUMMIT 2023

The Summit aimed to foster more business and trade cooperation between the North Rhine-Westphalia and members of the ASEAN region. Our Executive Director – Mr. Christopher Zimmer – attended the event along with around 300 participants coming from different industry stakeholders on 21 April and pitched business opportunities in the Philippines.



TRADE PROMOTION

Accessing ADB Opportunities

In our pursuit of providing value to German companies, the GPCCI continues to forge strategic partnerships that amplify business opportunities and foster economic growth. Our engagement with the Asian Development Bank (ADB) continues our commitment to enhancing the business landscape for our members and clients.

BUSINESS OPPORTUNITIES FAIR 2023

In 2023 we led a high-profile delegation to the ADB Business Opportunities Fair. This event served as a dynamic platform for our members to engage directly with key stakeholders, explore potential partnerships, and gain insights into upcoming projects.



Ralf Weigel, Wei Hong Tan, Heinrich Deklerk, and Max-Jannis Foerster at the ADB Opportunities fair

ASIA CLEAN ENERGY FORUM

German energy efficiency company Eeaser GmbH spoke at Asia Clean Energy Forum, represented by Sharmina Khan. This gave Eeaser valuable visibility amongst ADB experts and stakeholders in the Energy Field.



Quick Facts

- 3** day program
 - Introductions to central ADB decision makers and stakeholders
- 8** companies
- 13** delegates
- 27** individual and group meetings organized
- 1** knowledgesharing lunch
- 2** networking sessions



DID YOU KNOW THAT GERMANY:

- ...is a **founding member** of the **ADB**
- ...holds **4.316%** of total shares
- ...procured **2.6%** of total project procurement in **2021 and 2022**
- ...has **provided \$6.11 billion** in capital subscription to ADB as of 2022

Looking ahead, GPCCI remains committed to keeping our stakeholders informed about the latest developments in the ADB. Through strategic partnerships, delegation participation, and a commitment to fostering strong ties between ADB and Germany, we continue to empower our members with the tools and knowledge necessary to thrive in the competitive global market. Let us know your ADB inquiry and we will support you.



DUAL EDUCATION & TRAINING + SPECIAL PROJECTS

VOCATIONAL EDUCATION AND TRAINING

The Chamber is the contact point for consultation, coordination, and quality assurance of dual vocational training for companies. The Chamber:



Advises and supports companies in planning training programs



Links and coordinates vocational training partners



Monitors and assures quality of training implementation



Organizes independent examinations



Maintains the Vocational Training Committee

TRAINING & PROFESSIONAL DEVELOPMENT

The Chamber offers and designs different training programs to:



Intercultural Training: Working Successfully in Filipino – German Teams



Training of In-Company Trainers: Craft your Impact as a Trainer



Effective Presentation: Develop Skills to Present Confidently



Other tailored solutions

SKILLED MIGRATION

The Chamber supports companies and jobseekers with information and services to support skilled labor migration from the Philippines to Germany.

SENIOR EXPERT SERVICE

SES is a leading volunteering organization for retired experts and executives. SES helps strengthen local skills through short-term assignments with requesting companies, training institutions, or NGOs across a wide range of industries, GPCCI supports companies in their application process and Experts while in the country.

Learn more about Skilled Migration



Milestones of 2023

B-LEVEL DIHK CERTIFICATION

In September 2023, GPCCI and Porsche After Sales Vocational Education (PAVE) Program achieved the B-Level DIHK Certification, a training model adopting 50% of the German Training Regulations in Mechatronics here in the Philippines, with emphasis on practical training. GPCCI has also conducted two midterm examinations in April and June 2023 for the PAVE Program. Included in the quality assurance process is a midterm examination to gauge the level of competency of the students and to address the specific areas that need improvement. This meticulous process and high level of training not only propel the graduates into promising careers but also signifies a significant stride towards aligning local vocational education with global standards. GPCCI remains committed to fostering such collaborations and contributing to the continued growth and excellence of vocational education in the Philippines.



ADA INDEPENDENT EXAMINATION

GPCCI, as the examination hub for Porsche AG's Southeast Asian region, conducted the theoretical and practical assessments for the Train the Trainer—International program. In 2023, there were a total of 26 dedicated employees from Porsche and Audi dealerships across the Asian region. Aligned with the rigorous Porsche Qualification standard, this program seamlessly integrates key quality-assurance components from the brand's globally recognized Dual Training system, aimed at enhancing the expertise of its workforce on a global scale. A pivotal focus of this training effort involves elevating the aptitude of employees in strategic positions, empowering them to effectively mentor and train others within their respective roles.

Learn more about
Vocational Training



VTC MEETINGS

The Vocational Training Committee is the advisory board for the chamber's initiatives in Training and Education. Members of the Vocational Training Committee continue to recognize the changing landscape in skills development and demand within the Philippines as well as in Germany. Synergies are discussed between efforts to enhance Philippine Skills Training methods to cover local demands as well as potentially easing the way for skilled workers to migrate to Germany.

SPECIAL PROJECTS

The 3-year Pineapples to Power Project, a development project with the aim to build the capacity of technicians on construction, maintenance, and safe handling of biogas plants in the Philippines, concludes with over 370 biogas technicians trained and 5 trainings conducted. The project was initiated by German biogas tank producer Lipp GmbH, in cooperation with GPCCI and Metpower Venture Partners Holdings, and is co-financed by DEG from public funds of the German Federal Ministry for Economic Cooperation and Development.





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- Alternatively, reserve via Room Reservations at (632) 8555 9840

We advocate for the Economy





TRADE POLICIES AND GOVERNMENT AFFAIRS

Your Partner in Advocacy

The Government Affairs Department has notably enhanced advocacy for German businesses in the Philippines, creating a more stable and connected business landscape with the Philippine government. The formation of the Policy and Advocacy Committee significantly boosted the economic and trade interests of German businesses through effective advocacy. This year, the department's efforts led to stronger partnerships with the Philippine Government, essential for championing German business interests.

Key achievements encompassed high-level political engagements and strengthened collaborations with the government, crucial for addressing business needs. Additionally, the department increased its media visibility, amplifying the voice of German businesses. Through surveys and publications, it fostered a stronger advocacy sentiment, guiding its strategic approach. These actions have deepened government relations and affirmed the department's role as a vital advocate for German businesses in the Philippines, aiming to improve the business environment and promote economic cooperation.

HIGH-LEVEL POLITICAL ENGAGEMENTS

GPCCI participated in the Philippine Investment Forum in Berlin on 3 July 2023, integral to DTI Secretary Alfredo Pascual's Europe Roadshow. Led by Christopher Zimmer and Dr. Marian Majer, the event underscored GPCCI's key role in fostering Philippine-German business relations.



On 31 May 2023, GPCCI hosted the 2023 Luncheon Forum at Dusit Thani Manila with NEDA Secretary Dr. Arsenio Balisacan, discussing the Philippine Development Plan 2023-2028's goals for economic growth, unemployment reduction, and poverty alleviation.

On 29 June 2023, GPCCI organized a luncheon at New World Hotel Makati, highlighting ARTA's eBOSS for streamlining business permits via a digital portal, aimed at enhancing LGU compliance and reducing bureaucratic delays.



On 22 August 2023, the Philippine Economic Zone Authority (PEZA) Director General Tereso O. Panga and GPCCI President Stefan Schmitz have strengthened the parties' collaboration in promoting the Philippines as the smart investment destination for German investors.

On 26 October 2023, a luncheon forum featured DOTr Secretary Bautista discussing public-private partnership opportunities in the Philippine transportation sector and DOTr's growth vision, attended by German Ambassador Andreas Pfaffernoschke.

INTENSIFIED PARTNERSHIPS WITH PHILIPPINE GOVERNMENT

On 1 August 2023, GPCCI together various European business chambers and business groups expressed strong support for the resumption of the negotiations for the PH-EU Free Trade Agreement (PH-EU FTA) in a press briefing organized by the Department of Trade and Industry.

On 29 November 2023, during the Ease of Doing Business Convention, GPCCI and ARTA signed a Memorandum of Understanding, designating GPCCI as an ARTA Champion. The ceremony, attended by GPCCI President Stefan Schmitz, Executive Director Christopher Zimmer, and Ambassador Andreas Michael Pfaffernoschke, marked a significant partnership aimed at streamlining business processes.



On 11 January 2024, TESDA and GPCCI signed an MOU to enhance Technical-Vocational Education and Training (TVET) and promote Enterprise-Based Training (EBT) programs in the Philippines, solidifying their commitment to bolster skills development and training initiatives.

POLICY AND ADVOCACY COMMITTEE

On 28 February 2023, the Policy and Advocacy Committee's first meeting discussed the "19th Congress Priority Legislative Agenda," with Undersecretary Bernardino Sayo outlining the Marcos Jr. administration's priority laws and their statuses, representing Secretary Mark Llandro Mendoza.



On 28 March 2023, the Committee's second meeting, "Analyzing Philippine Trade Policies and Strategies," featured Assistant Secretary (now Undersecretary) Allan Gepty discussing trade agreements involving the Philippines and their impact on the Philippine-German business community.

On 18 July 2023, GPCCI hosted a webinar titled "Paving the Path for Sustainable Energy Development," featuring DOE Director Sinocruz. The discussion centered on the new Philippine Energy Plan (PEP) 2020-2040 and explored investment opportunities for foreign companies in the sustainable energy sector.

STRONGER ADVOCACY SENTIMENTS

2023 stands as an important year in German-Philippine business relations, showcasing a significant positive trend. This period of dynamic growth and cooperation is effectively captured in the Spring and Fall editions of the AHK World Business Outlook (WBO) Surveys.

Access the WBO
Surveys here

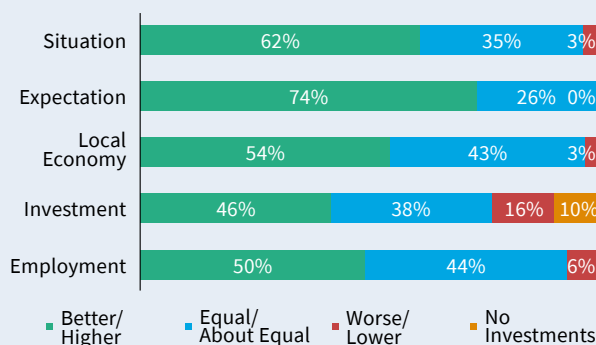


AHK World Business Outlook Survey

SPRING 2023

Overall, businesses engaged in German-Philippine economic relations express significant optimism regarding their local business prospects. However, they also identify certain risks, such as shortages of skilled labor, disruptions in supply chains, and economic policy uncertainties. Additionally, these companies anticipate an increase in geopolitical obstacles, such as inflation, trade barriers, and cybersecurity threats, over the next five years.

Summary - Spring 2023

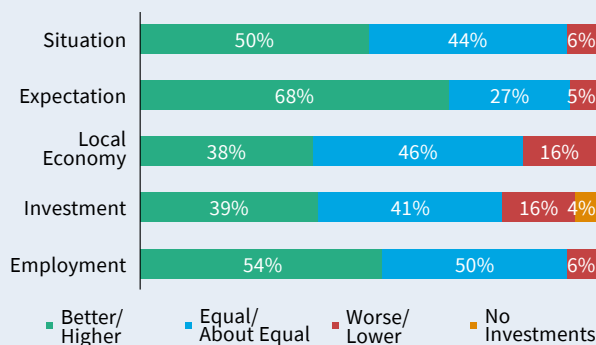


FALL 2023

Businesses engaged in German-Philippine economic relations express satisfactory local business prospects but evaluate a higher local employment demand.

They also identify certain risks to their economic development, such as the prices of energy, the lack of skilled workers, demand, economic policy conditions, and exchange rates, the survey highlighted areas for current and potential investments and identified factors that play a dominant role in investment decisions.

Summary - Fall 2023





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Mobility

Mobility fosters individual freedom and enables global supply chains. We work on future-proof mobility on multiple levels.



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It is becoming increasingly important to consume more responsibly. We support you in the transition to sustainable materials, products, packaging and cycles.



Work Excellence

How will we work in the future? Protecting health remains a cornerstone – at the same time, we promote awareness and skills for the upcoming transformation.



Business Practices

So that your company embarks on a secure future: Learn more about ESG certification, sustainable supply chains and valid reporting.

COMMITTEE WORK

Advocacy Through Committees

JOINT MARITIME COMMITTEE

Since 2020, the German-Philippine Chamber of Commerce and Industry (GPCCI), the Dutch Chamber of Commerce in the Philippines (DCCP), the Nordic Chamber of Commerce in the Philippines (NordCham) and the Philippines Norway Business Council (PNBC) convened a larger coalition called the Joint Maritime Committee that together represent the interests of a large community of maritime companies from Denmark, Finland, Germany, the Netherlands, Norway, and Sweden.

The group meets every month through committee meetings to address pressing maritime issues that concern employers, seafarers, and other stakeholders. It regularly invites all key players to engage in discussions and facilitate a constant dialogue to strengthen the industry.

VOCATIONAL TRAINING COMMITTEE

Since 2014, the German-Philippine Chamber of Commerce and Industry (GPCCI) maintains a Vocational Training Committee (VTC). The VTC is a body that upholds the integrity of vocational training content and its delivery as well as the impartial certification of skills acquired.

The VTC brings together vocational training enthusiasts and experts. It's an exchange platform to identify training needs, network, develop new training concepts, and share know-how.

Representatives of interested companies and relevant training institutions in the Philippines have a point of contact and a platform to regularly discuss vocational training topics. The VTC forms the core of business-related vocational training.

POLICY AND ADVOCACY COMMITTEE

The Policy and Advocacy Committee aims to support the strategic goals of Chamber members by focusing on policy-related issues impacting the German-Philippine business community across various sectors. It provides updates and informs members through events, materials, and an Information Hub, emphasizing advocacy, representation, and policy-oriented activities.

Regular meetings update stakeholders on policy developments and facilitate dialogue with government agencies, NGOs, business associations, academia, and other policy institutions. The Committee's efforts span key sectors such as Economy and Trade, Education and Employment, Governance and Legislation, Infrastructure and Logistics, Energy and Environment, and Science, Technology, and Innovation.

It actively consults with government bodies, represents members in legislative discussions, and serves as a mobilization platform for connecting with both public and private sectors.



Committee Chairperson

*Mr. Tore Henriksen,
President/Managing Director,
Doehle Shipmanagement Philippines Corp.*



Committee Chairperson

*Mr. Tristan Arwen Loveres,
Managing Director,
TÜV Rheinland Philippines Inc.*



Committee Chairperson

*Dr. Marian Norbert Majer,
Executive Director,
Rödl & Partner Philippines*

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COMMUNICATIONS

Making a Mark in the Digital World

BOOSTING VISIBILITY AND ENGAGEMENT ACROSS PLATFORMS

GPCCI remains steadfast in boosting the visibility of both the Chamber and its extensive network of members and supporters. Our dedication is evident in the steady growth of our social media presence, marked by an increase in followers and expanded audience reach. Over the past year alone, we have welcomed a total of 3,000 new followers across our platforms, experiencing a remarkable 61.5% increase in reach. Moving forward, we are committed to leveraging these platforms to advance our initiatives, inform our members and audience about Chamber activities, and champion our advocacies effectively.

YOUR PORTAL TO INSIGHTS DRIVING GERMAN-PHILIPPINE BUSINESS

Our website has witnessed steady growth in visitor numbers, welcoming 30,000 visitors in 2023, marking a notable 26% increase from the previous year. Correspondingly, page views surged to 73,000 in 2023, representing a significant 22% rise compared to prior years. Serving as an extensive repository of our activities, an event calendar, service portfolio, and a centralized knowledge hub catering to the German-Philippine business community, our website plays a pivotal role in facilitating engagement and disseminating valuable information.

GPCCI MAXIMIZES MEDIA PARTNERSHIPS TO ELEVATE ADVOCACIES AND VISIBILITY

GPCCI continues to work with the media to inform and advocate for our members and activities. 2023 saw GPCCI mentioned in over 120 articles, both from local and foreign news agencies. We have also maintained our close relations with ANC's Market Edge, providing opportunities for members of the German-Philippine business community to participate in interviews, promoting and informing the public about our diverse advocacies.

30,000

WEBSITE VISITORS

120

MEDIA MENTIONS





BUSINESS & SOCIETY

More than a Market

We advocate for a social market economy that embraces sustainability, fostering job growth, prosperity, and inclusive economic development. Rooted in the timeless concept of the Honorable Merchant, modern businesses now embrace principles such as Corporate Social Responsibility (CSR) and stakeholder management. These principles are integral to sustainable business practices and should be seamlessly integrated into core operations to benefit society while supporting long-term development. GPCCI facilitates discussions on responsible business practices, providing a platform for sharing solutions. We encourage active engagement from members, offering support for strategic alignments with our network.

UNITED NATIONS GLOBAL COMPACT



The UN Global Compact (UNGC) is an initiative to align companies' strategies and operations with universal principles on human rights, labour, environment and anti-corruption, and take actions that advance societal goals. GPCCI strongly supports this initiative by making a clear statement of this commitment to our stakeholders and the general public. We are upholding these ten principles in every business we do.

The UN Global Compact Principles

Human Rights

Principle 1: Businesses should support and respect the protection of internationally proclaimed human rights; and

Principle 2: make sure that they are not complicit in human rights abuses.

Labor

Principle 3: Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;

Principle 4: the elimination of all forms of forced and compulsory labor;

Principle 5: the effective abolition of child labor; and

Principle 6: the elimination of discrimination in respect of employment and occupation.

Environment

Principle 7: Businesses should support a precautionary approach to environmental challenges;

Principle 8: undertake initiatives to promote greater environmental responsibility; and

Principle 9: encourage the development and diffusion of environmentally friendly technologies.

Anti-Corruption

Principle 10: Businesses should work against corruption in all its forms, including extortion and bribery.

BUSINESS & SOCIETY

Corporate Social Responsibility

GPCCI is deeply committed to making a positive impact on the community and the environment, and has undertaken various initiatives to that effect.

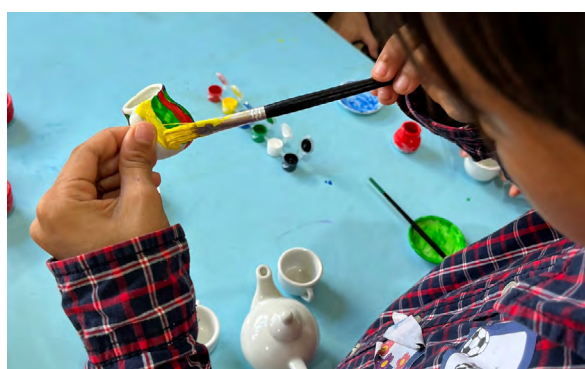
PROJECT GREEN

Since 2019, GPCCI has collaborated with Doehle Shipmanagement on Project Green. The initiative entails the Chamber donating plants for each new employee and intern. In line with our commitment to environmentalism, GPCCI will persist in this endeavor, extending to a new wall after successfully filling the first one as seen on the right.



NIKOLAUSTAG FOR A CAUSE AT VILLAGE OF HOPE MORONG, RIZAL

In the spirit of giving during the festive season, GPCCI celebrated Nikolaustag at the Village of Hope in Morong, Rizal. Teaming up with Vision Help International Care Foundation (VHICF) and Nehemiah Christliches Hilfswerk e.V., a German foundation, this endeavor demonstrated a strong dedication to improving the lives of children and young adults as they strive for independence and social inclusion. Alongside the donation handover, the GPCCI team immersed themselves in a day filled with delightful activities at the Village of Hope. This event was made possible by the generous contributions of our members.



Finance



Annual Review 2023-2024

Financial Report

Dear GPCCI Members,
Dear Friends and Partners,
Ladies and Gentlemen,

The Chamber embarked on 2023 with confidence and anticipation for more face-to-face events throughout the year. The year 2023 held special significance as it marked the Chamber's 15th anniversary. Additionally, the Chamber celebrated the comeback of the flagship event, Mabuhay Germany™, after a brief hiatus since 2019. Mabuhay Germany™ is a platform for showcasing German and Philippine businesses, culture and trade relations.

Despite the economic uncertainties and challenges encountered throughout the year, our financial management practices and strategic decision-making have proven effective in ensuring a balanced financial outcome. The success of the Chamber could not have been achieved without the unwavering support and collaboration of its stakeholders.

First of all, a strong and vibrant membership base with many loyal and committed sponsors. We wholeheartedly thank our partners of 2023: Allianz PNB, Antrak Philippines, BASF, BDO, Boehringer Ingelheim Philippines, Continental, Eastern Communications, GlueUp, Go4moreSchool, Goldmünzen, MHE-Demag, Porsche, PPI Pazifik Power, Raffles and Fairmont, Rödl & Partner Philippines, SGV, Start2Group, Steag, TÜV Rheinland, and Weigand & Partners.

Secondly, the close and trustful cooperation with the DIHK and the global AHK network. This collaborative partnership allowed us to anticipate financial trends, share best practices among AHKs worldwide, and receive invaluable advice and flexibility when needed.

The third aspect was the strong service orientation of GPCCI's portfolio. The Chamber's commitment to providing high-quality, value-added services tailored to the needs of its members and partners has been pivotal in driving customer satisfaction and loyalty.

The Chamber will actively work to foster closer partnerships between German businesses (including those outside Metro Manila) and the Philippine national government. The visit of H.E. Annalena Baerbock, the Foreign Minister of Germany, to the Philippines, and the subsequent visit of President Ferdinand Marcos Jr. to Berlin, marks a significant milestone which signifies immense potential for collaboration between our nations, positioning the Philippines as a promising investment destination for German companies. More events and activities are planned in 2024 and the Chamber is confident to see a financially solid year.

The numbers of the 1st quarter are promising. Besides this, sponsorship plays a key role again and therefore I am very grateful for the sponsors 2024: Allianz PNB, Antrak Philippines, BDO, Boehringer Ingelheim Philippines, Continental, Eastern Communications, BDB Law, Start2Group, GlueUp, Go4moreSchool, Goldmünzen, Inosolve, MHE-Demag, Porsche, PPI Pazifik Power, Raffles and Fairmont, Rödl & Partner Philippines, SGV, Steag, and TÜV Rheinland.

Let me finish by reporting the formal aspects: The audit closing meeting with SGV was held on 28 February 2024. The audited financial statements were presented and approved by the Board of Directors on 14 March 2024.

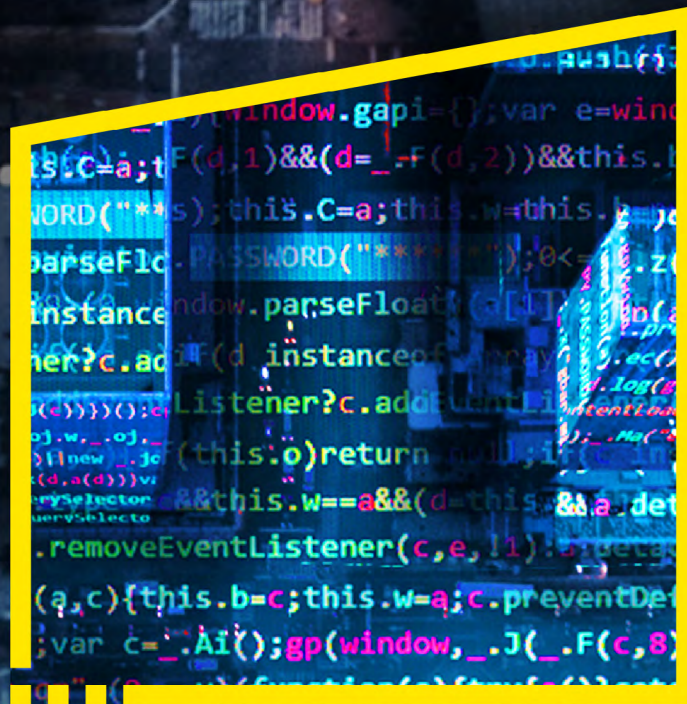
Danke schön!
Salamat!
Thank you!



Joseph Kumar Gross

Treasurer

German-Philippine Chamber of Commerce and Industry



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Network



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48,000
MEMBERSHIPS

SINCE
1894

150
LOCATIONS

93 COUNTRIES



AROUND

2,000

EMPLOYEES WORLDWIDE

130 YEARS



2023-2024

Our Members

Locally Registered Members

- 3B SolutionPH Corp.
- Advent Green Energy Philippines Inc. (f.k.a. Serenergy Philippines Inc)
- AFOS Foundation
- ALI Makati Hotel Property Inc (Raffles and Fairmont Makati)
- All Transport Network, Inc.
- Alster Int'l. Shipping Services, Inc.
- Amihan Solutions OPC
- Antrak Philippines Transport Solutions Corporation
- Asia Society for Social Improvement and Sustainable Transformation (ASSIST)
- Association of International Shipping Lines (AISL)
- Association of International Shipping Lines (AISL)
- Auto Nation Group, Inc.
- Avior Marine, Inc.
- B. Braun Medical Supplies, Inc.
- BASF Philippines, Inc.
- BAUER Foundations Philippines Inc
- Bayan Academy for Social Entrepreneurship and Human Resource Development, Inc.
- Baywa re Solar Systems Corporation
- BDO Unibank Inc.
- Ben Line Agencies Inc.
- Bhagi's International Trading Corporation (BITC)
- Brumms Quality Wines Inc.
- BSM Crew Service Centre Philippines, Inc.
- Buskowitz Finance
- C. Melchers GmbH & Co. Phil.
- Castillo, Laman, Tan Pantaleon & San Jose
- Center for International Trade Expositions and Missions
- CloudConsole Inc
- Commercial Freight Services, Inc.
- Datronicsoft Inc.
- DHL Global Forwarding Philippines Inc.
- Diamondbuilt Development Corporation
- Doehle Seafront Crewing (Manila), Inc.
- Donato & Zarate
- Dr. Ing. H.c.F. Porsche-Aktiengesellschaft
- Du-Baladad and Associates (BDB Law)
- Dusit Thani Manila
- Energisto Philippines Renewable Energy Development Corporation
- Evonik (Philippines) Inc.
- F.A. Vinnen Philippines
- Flood Control Asia RS Corp
- Friedrich Naumann Foundation for Freedom (FNF) Philippine Office
- German Club Inc
- German European School Manila (GESM)
- German Excellence Solutions, Inc.
- go4more.School Language Training Center
- Goal Review and Training Center Inc.
- Godel Concrete and Systems Inc
- Goethe Institut Manila
- Goldmunzen, Inc
- Hamburg Trading Corp.
- Hard Discount Philippines Inc
- Harle Philippines Inc.
- Hartmann Crew Philippines, Inc.
- Hellenic Power Philippines Corp.
- Ibarra BioMed Int'l Trainingg Corp.
- Ingo Manufacturing Philippines Inc.
- Inpolchem Inc
- Integrated Micro-Electronics Inc.
- International Container Terminal Services, Inc.
- Isla Lipana & Co. (PWC)
- Judphilan Foods Corp.
- K.D. Feddersen Ueberseegesellschaft mbH
- Kirschner Asia Travel
- Learn German Ph
- Leechiu Property Consultants Inc.
- Lionhill Holdings Inc.
- Locad Solutions Philippines Inc.
- LUBCON Lubricants Asia Pacific Inc.
- Lubeca Marine Service Inc. (Phils.)
- Lufthansa Services Phils., Inc.



- Luxusmarken Von Adrenaline Inc. (formerly Adrenaline Group of Companies)
- Lydia Mar Manila Inc.
- Macroasia Corp.
- Magsaysay Global Services Inc.
- Makati Shangri-La Hotel and Resort Inc.
- Malinta Corrugated Boxes Manufacturing Corporation
- Masagana Gas Corporation
- Maschinen & Technik, Inc. (MATEC)
- MC Spencer Group
- Mechanical Handling Equipment Comp. Inc. (MHECO)
- Medical Recruitment GmbH
- Mesco Inc.
- Metpower Venture Partners Holdings, Inc.
- Mondo Ventures, Inc.
- North-Diamond Consumer Goods Trading
- Oriental and Motolite Marketing Corporation
- Ortega, Bacorro, Odulio, Calma & Carbonell
- Pacific Cross Insurance Inc.
- Pegotec Pte. Ltd.
- PETNET Inc. / PETNET Forex Solutions
- PGA Cars, Inc.
- PHIL. Ecology Systems Co.
- PHILERGY German Solar
- Philippine Center for Print Excellence Foundation Inc
- Philippine Transmarine Carriers, Inc.
- Pointwest Technologies Corporation
- PPI Pazifik Power, Inc.
- PV2 Energie Philippines Inc.
- Quisumbing Torres
- Railway and Industrial Applications Corporation
- REMA Tip Top Philippines Inc
- reunas - workplace safety
- Rhenus Logistics, Inc.
- Rieckermann Philippines Inc.
- Roedl Philippines, Inc.
- Royal Cargo, Inc.
- Rudolf Lietz Inc.
- Santos Knight Frank
- SBS Philippines Corporation
- Scanmar Maritime Services, Inc.
- Sealanes Marine Services Inc.
- Seim & Partner Fiber Networks, Inc.
- Senator Crewing (Manila) Inc.
- SGV & Co.
- Sidelifter Inc.
- SN Aboitiz Power -Benguet
- SOS Children's Villages Philippines
- Sta. Clara International Corp.
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