QUILLS GROUP

WORKPLACE SOLUTIONS

PART OF BSG

The Business Supplies Group

Managed Print Solutions

it's what we do.



Canon

Carbon Neutral Organisation



INDEPENDENT MANAGED PRINT SPECIALISTS

IN-HOUSE ENGINEERS

FLEXIBLE SHORT-TERM CONTRACTS

CANON GOLD PARTNER RESELLER





EXPERTS IN MANAGED PRINT SOLUTIONS

The Business Supplies Group (BSG) are an independent Managed Print specialist.

Our independence is the key to producing successful strategies aimed at delivering significant financial benefits.

INDEPENDENT MANAGED PRINT SPECIALISTS

IN-HOUSE ENGINEERS

FLEXIBLE SHORT-TERM CONTRACTS

CANON GOLD PARTNER RESELLER

Carbon Footprint Standard™

Carbon Neutral Organisation

Canon GOLD PARTNER 2024

IT'S WHAT WE DO

IT'S OUR EXPERT KNOWLEDGE THAT SETS US APART

With many years of experience, our MPS team are specialists in matching the right device to its environment.

Flexible short-term contracts

BSG offer short-term managed print services- one low, monthly payment will get you the device and on- site maintenance with parts, labour and all the toner you will need - delivered to your door courtesy of BSG's just-in-time delivery service. This means you don't need to worry about anything. In fact, the only thing you need to do is remember to order the paper!

In-house, fully qualified engineers

Our engineers have the technical knowledge and know-how, offering on-site maintenance as and when you need it.

Selective partner reseller

BSG have been accredited as a Canon Gold partner reseller out of 120 selective partners in the UK. We have also been awarded as a Diamond Partner with Lexmark.

Sustainable printing

When it comes to sustainability, print is often a missed opportunity. Our devices are produced using materials derived from sustainable sources and designed to have minimal environmental impact.




“OUR MPS TEAM ARE SPECIALISTS IN MATCHING THE RIGHT DEVICE TO THE ENVIRONMENT”





IMPROVED BUSINESS WORKFLOWS

INCREASE PRODUCTIVITY USING AN INNOVATIVE MANAGED PRINT SOLUTION

Helping you to reduce costs

Analyse current printing usage and implement strategies to reduce unnecessary printing.

Increased productivity

By automating supply orders, managing printer maintenance and reducing downtime, MPS ensures that employees have access to reliable printing resources, allowing them to focus on core tasks without interruptions.

Enhanced security

MPS includes features like secure printing, user authentication, and data encryption to protect sensitive information and comply with industry regulations, reducing the risk of data breaches.

Improved sustainability

MPS programmes often focus on reducing paper waste, encouraging double-sided and mono printing, and using energy efficient devices, helping businesses achieve their environmental goals.

Streamlined operations

Centralised management of all printing devices, whether located in a single office or across multiple locations, simplifies administration and ensures consistent printing practices throughout the organisation.

Data insights

Regular reporting and analytics provided by MPS help businesses monitor printing habits, identify areas for improvement, and make data-driven decisions to enhance overall efficiency.

FLEXIBLE PURCHASE OPTIONS

SHORT-TERM CONTRACTS TO KEEP COSTS DOWN

Rental Plus

A pay-as-you-go managed print service with a difference. We have designed it specifically for businesses who want the lowest possible printing costs in addition to the reliability of a quality managed service and without being tied into a long- term contract.

We use only quality new and used devices from major brands that have been serviced by our in-house engineers.

- Short-term contracts (minimum 6 months)
- Quality toner
- Free, on-site servicing
- Change your plan at any time
- Single monthly invoice

Outright purchases

If Rental Plus isn't for you, we have a wide range of new and pre-loved devices you can buy outright.

Leased options

BSG work in partnership with a wide variety of funding partners, offering flexible, on-request lease options.

RENTALPLUS









WE ONLY WORK WITH THE BEST

OUR OFFERING DELIVERS THE SERVICE THAT'S RIGHT FOR YOU

We have a multi-vendor offering providing customers with the best product, service and value that's right for them.

BSG has been awarded partner status with leading manufacturing brands and with this comes access to a wide range of printer models, high-end production equipment and software offerings.

Canon Gold Partner Reseller

- Fortune 500 company.
- State-of-the-art ADF technology.
- Reinvest 8% back into R&D.
- Aiming to achieve net zero emissions by 2050 through smart product design. This includes eliminating waste, extending the lifespan of their products and materials, ensuring all consumables are 100% recyclable and removing single-use plastics and polystyrene from their packaging.
- Comprehensive portfolio of solutions.

Lexmark Diamond Partner

- Lexmark tools and technology to support all business needs from enterprise to small businesses.
- Strong heritage in global MPS delivery and supporting hybrid working environments.
- Carbon Neutral across all operations by 2035.

HP

- Availability to offer pre-loved devices that suit your business.
- Ambition to reach net zero emissions by 2040!

Canon GOLD PARTNER 2024

hp

Lexmark™ Diamond Partner

AUTHORISED RESELLER OF HIGH-END PRINT MANAGEMENT SOLUTIONS

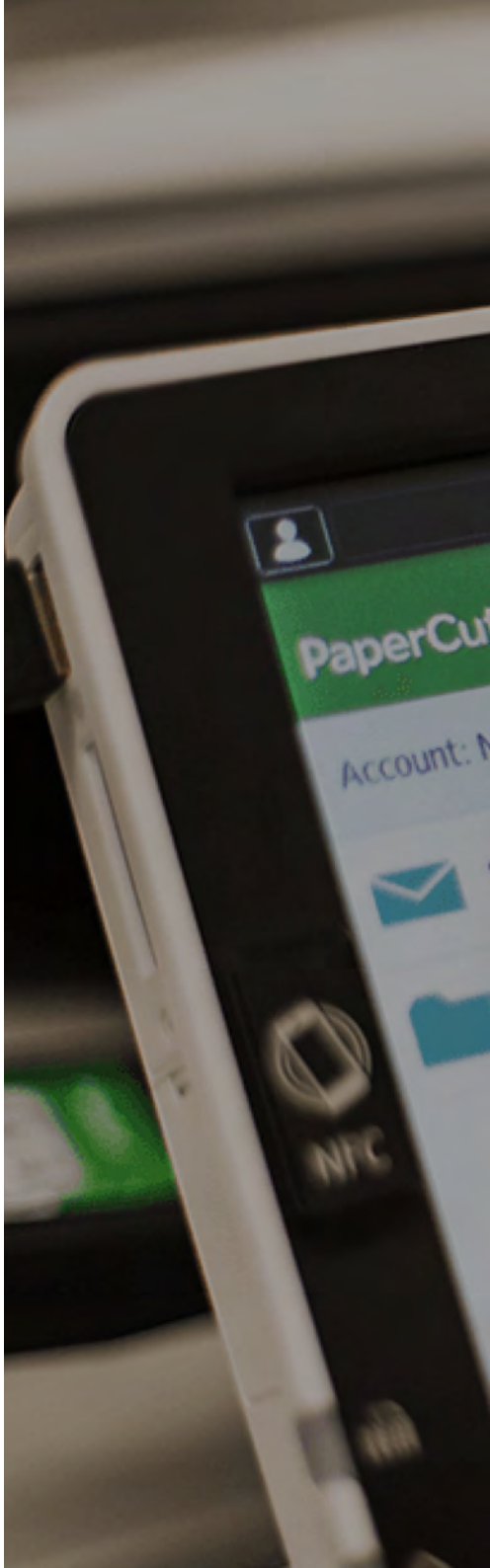
MONITOR AND TRACK YOUR PRINT JOBS

We provide a variety of print management software solutions to help businesses monitor and track their print jobs.

There's more to printing than meets the eye as IT workers need to manage devices, print output, costs, information security, and end-user printing behaviours.

We are authorised resellers of uniFLOW and PaperCut management solutions.

- Gain full visibility and enhance document security with our 'secure print release' feature, ensuring print jobs are released securely on shared network devices.
- Full reporting capabilities to track print, scan and copy costs.
- Enjoy the flexibility of printing from any device, anywhere, with our 'follow me' release printing functionality.
- Simplify printing administration with our extensive support for setting up BYOD printing, allowing you to focus on your core priorities.
- Exercise cost control through automatic deletion of unreleased print jobs, implementation of print policies (such as setting duplex and black and white as mono), and energy saving features designed to reduce monthly expenditures.
- Embrace environmentally friendly solutions that contribute to waste reduction and promote sustainability.
- A full suite of print management solutions for all cloud deployment models. Whether you need a fully hosted or self-hosted cloud solution for print, we provide you with the choice that best suits your business and print environment.





“FULL REPORTING CAPABILITIES TO TRACK PRINT, SCAN & COPY COSTS”


“TO DELIGHT OUR CUSTOMERS ETHICALLY, SUSTAINABLY AND PROFESSIONALLY”



OUR GREEN CREDENTIALS ARE BEYOND REPROACH

REDUCE, RE-USE AND RECYCLE

In a bid to help combat climate change and sustain our environment for the future, we are working hard across the organisation - and with clients and suppliers - to reduce waste, increase recycling, reduce gas and electricity consumption and offset our carbon emissions.

A complete recycling solution for our customers:

We offer our customers a complete recycling solution for ink and toner cartridges at zero cost to them. We have prevented thousands of toner cartridges from going into landfill through our toner recycling scheme, with 100% of the recycled cartridges being remanufactured.

Cartridge remanufacturing reuses products and components (such as plastic) that would otherwise become part of the corporate waste stream, resulting in:

- 79% fewer materials consumed
- 44% less natural resources used
- 51% reduced total environmental impact
- 48% smaller energy demand

Achieving Carbon Neutral Status

We are extremely proud to have achieved carbon neutral status by offsetting our company's CO_2 emissions to reduce global warming and help deprived communities in the developing world.

Our vision

Delighting our Customers

ETHICALLY · SUSTAINABLY · PROFESSIONALLY

We prioritise exceptional customer experiences whilst upholding our ethical values, conducting sustainable business practices and maintaining the highest professional standards.

Carbon Footprint Standard

Carbon Neutral Organisation

If you'd like to know more about our MPS offering, please contact our team today:

0845 078 0324

sales@quillsuk.co.uk

quillsuk.co.uk

Carbon Neutral Organisation

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We are immensely proud of our sustainability values. To help combat climate change and sustain our environment, we are offsetting our company's CO_2 emissions to reduce global warming and help deprived communities in the developing world.

OUR LOCATIONS...

BRISTOL
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Carbon Neutral Organisation

Proudly employee owned.