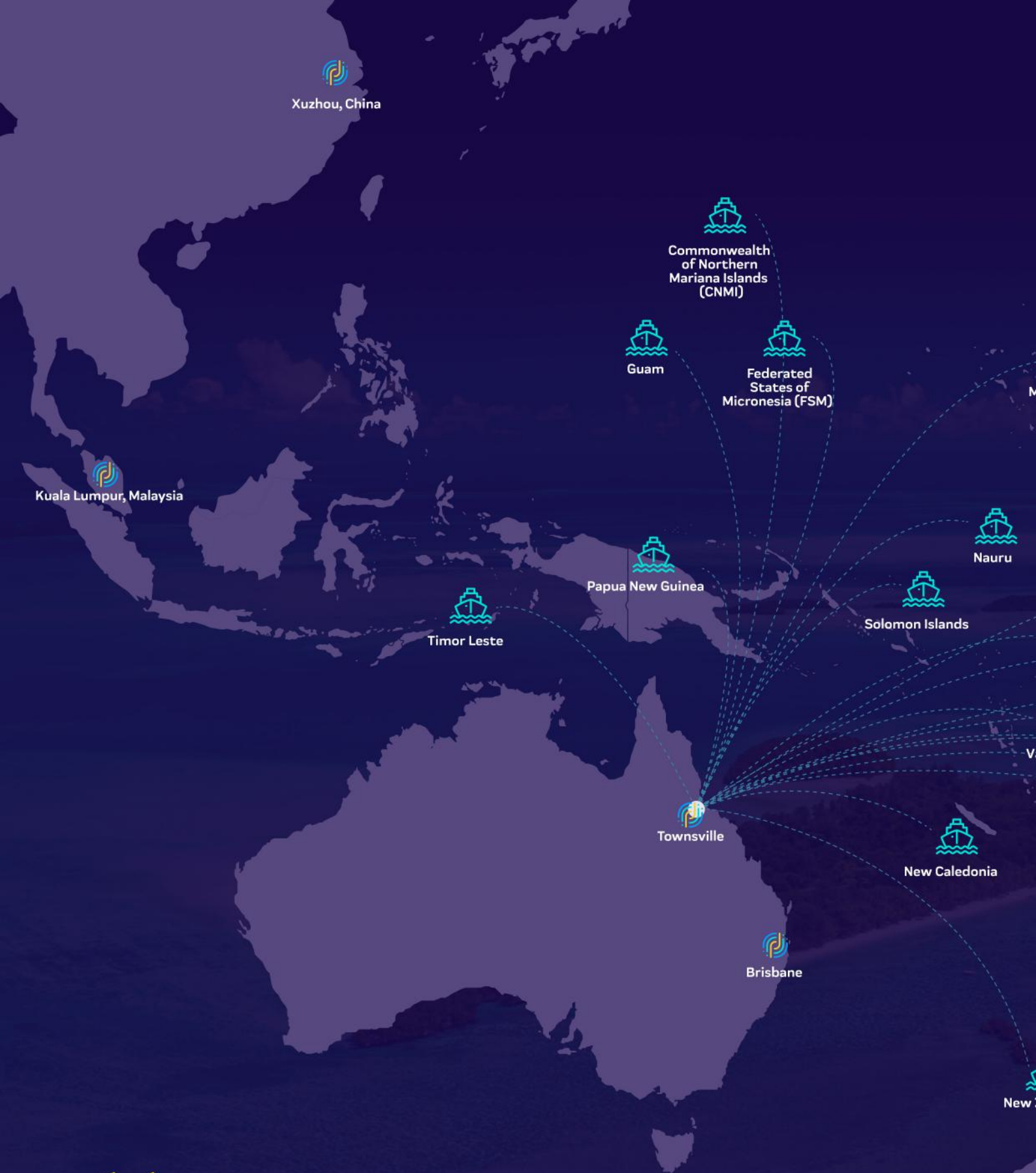


Capability Statement

Delivering quality
to the Pacific



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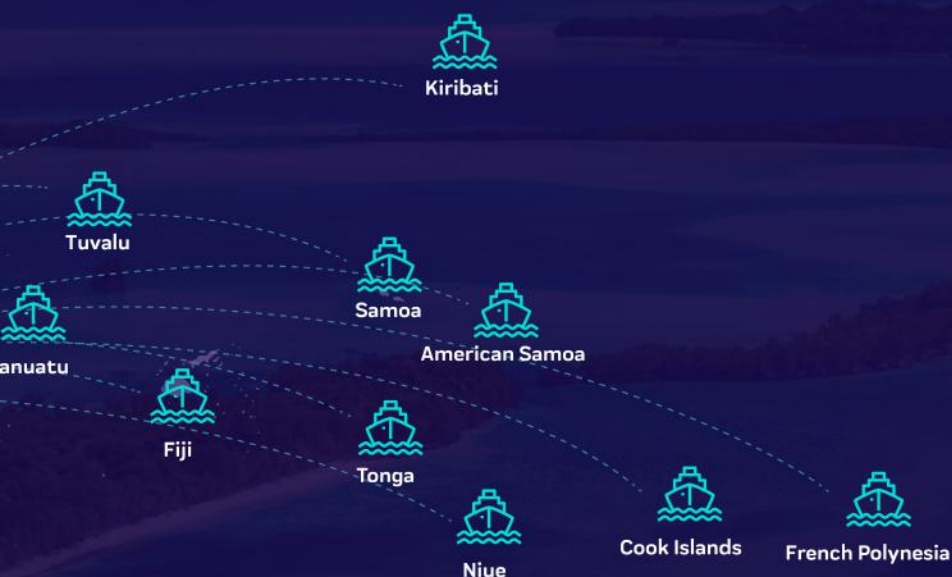
BUSINESS IS JUST AN AVENUE
TO BUILD FRIENDSHIPS

- MICK FINN

A family-owned business committed to the Pacific



Established in 1998, PII is a trusted one-stop shop for the building and construction needs of the Pacific Islands.



With a global sourcing reach, PII has offices in both Australia and China – supplying materials and products to a variety of industries whilst representing many leading Australian, New Zealand and Asian manufacturers.

With more than 40 years experience in delivering comprehensive, end-to-end export solutions, PII quickly and reliably sources and supplies materials and products from manufacturer to final destination.

As a company with a genuine passion for the Pacific, PII is committed to being on the ground and available to all customers

– negotiating the most competitive prices, ensuring exemplary quality control and using industry-leading consolidators to keep all deliveries safe and secure.

PII was the first business of the Finn Pacific Group (FPG) – a parent company founded by Mick and Carol Finn, and now led by Carol and their children, Ashley and Renee. As both PII and FPG look to the future, they continue to combine outstanding products and materials with the kind of warm, friendly and familycentric service that's led to ongoing expansion and continued business success.

Driven by family,
quality and
connection





Our vision

We aim to deliver the very best solutions and reliable, friendly service to customers throughout the Pacific Islands and beyond – strengthening our position as the leading supplier of quality building and construction materials and products to the region.

Our mission

We're committed to building successful long-term relationships with all of our customers and suppliers – delivering the highest quality products on-time and on-budget, and becoming the go-to provider of all building and construction materials for PNG and the Pacific Islands. With a mission to expand and diversify our offering, we'll continue to deliver exemplary customer service within every area of our business.

Our values



Family

At PII, we pride ourselves on conducting business in a way that's underpinned by family values.



Dependability

We're a well-established business with industry leading connections and logistical knowledge, and can be relied upon to deliver exactly what's needed.



Customer service

At PII, we always offer warm, honest and reliable service.



Quality

We're a company that always provides quality materials, products and service.



Connection

PII was founded on connections made by Mick and Carol Finn, and we prioritise building a network of warm working relationships.



Efficiency

At PII we always find the most efficient solution for our customers.



Our history

Since 1998, PII has combined warm customer relationships with true industry excellence.

The roots of the PII story can be traced back to one man, Mick Finn, and his 20 years spent working in distribution and export for CSR Building Products across PNG and the Pacific Islands.

When CSR decided to disband the division, Mick and his wife Carol took it over as a new company they named Pacific Islands International (PII) – the first in a fleet of businesses that would eventually come under the umbrella of parent company, the Finn Pacific Group.



2019

PII Sales team
can't travel due to
pandemic -
Develops new
operating system
& rebrands

2020

PII completes
rebrand

2023

PII celebrates 25 years
in business

PII Malaysia opens in
Kuala Lumpur

2025

PII China office
celebrates 20
years in business

2013

PII expands
network to include
Timor Leste

2015

PII diversifies into the
food and beverage
trade China office
celebrates 10 years

2016

Incorporation of
Finn Pacific Group

2017

Andrew Dreger appointed
PII General Manager

Company moves to Mick
Finn House, Townsville

2001

PII opens first office,
at Thuringowa Drive
in Townsville

2005

PII China office opens
in Xuzhou, Jiangsu

2008

Mick Finn sadly passed
away in Cancun, Mexico

2018

PII celebrates 20
years in business

PII is a Queensland
Regional Exporter
of the Year finalist

1998

PII is founded in the
Finn family garage

2009

Mick's children,
Ashley and Renee,
become directors at
PII company

Our uniquely integrated supply-chain

PII sources and supplies quality building materials to residential, commercial and industrial construction projects across 27 Pacific islands.



PII offers a fully integrated supply-chain solution, from manufacture to delivery and consolidation of all cargo at port, as well as packing, customs clearance, forwarding and shipment to the customer's destination port. This integrated solution gives us substantial buying power – a benefit we pass on to our customers – and we're able to finance the full supplychain with attractive terms.

Using tried-and-tested manufacturers from Australia and Asia, we're able to guarantee the quality of all materials. As well as having rigorous quality-control measures in place, we take out marine transit insurance as standard – giving customers priceless peace of mind that any damage or accidental loss in transit is totally covered.

As a company, PII is committed to always offering the very best value for the goods it supplies – offering customers the best price for the highest quality materials.

CONSTRUCTION INDUSTRY



Residential



Commercial



Industrial



Infrastructure

DISTRIBUTION IMPORTERS

CATEGORIES

- Architectural
- Building materials
- Commodities
- Electrical
- FMCG
- Food & beverages
- Glass & aluminium
- Hardware distribution
- Infrastructure
- Paint & coatings
- Panels
- Plumbing
- Steel & wire
- Timber

PIL in numbers



Over

4,500

TEU shipped annually



Over

55,000

MT shipped annually



5

offices across
Australia,
China and Malaysia



+

25

years in
business

10,0

000

+ products



Over

100

trips to market
annually



sourcing
products from

27

countries
globally



serving over

700

active accounts
across the Pacific



1

stop-shop for building
and construction
materials & products

Our commitment to giving back

As a family business with deep connections to the Pacific, PII's commitment to serving the region goes well beyond the construction industry.



PII Managing Director, Ashley Finn, is an active member of the board of **LiteHaus International** – a not-for-profit that aims to equip children in developing countries with the technological skills and education to help them thrive in a digital age.



PII sponsors the **PNG Institute of Architects** – an organisation with the remit of promoting architecture, and the profession of architecture, in Papua New Guinea.



Partnering with youth outreach program **Youth With a Mission (YWAM)**, PII has provided materials and support to help YWAM further their mission and cause in the Pacific.

Committed to also adding value to the wider construction community, PII hosts a series of webinars aimed at sharing industry knowledge with architects, designers, engineers and consultants.





Our commitment to giving back

We're proud to work with outstanding brands around the world, and look to partner with companies and manufacturers that share our focus on connection and family values.

Pfizer represents the following major brands





Our leadership team

Founded by Mick and Carol Finn, PII continues to be led by Carol and his children, Ashley and Renee, alongside General Manager Andrew Dreger.



Carol Finn - Founder

Starting the business with her husband, Mick, in 1998, Carol is a board member of the company and continues to play an active role in the overall direction of PII.



Ashley Finn - Managing Director

Joining PII in 2002, Ashley leads the team at PII – a role that sees him continue his father's mission to build a business that thrives on human connection.



Renee Neville - Director

Renee joined the family group of companies in 2004 and moved into the PII business in 2011. Working alongside her brother Ashley to continually build and expand the family business.



Andrew Dreger - General Manager

Joined PII in 2007 as a young export cadet. Worked his way through the ranks to become in General Manager in 2017 and oversees the full sales and operations of PII's export business.



Lisa Banks - Chief Financial Officer

Lisa joined the PII team in 2024 in the role of CFO. With a background in finance and operations, she brings extensive knowledge to the Group. She has a passion in driving business growth and performance through strategy development and leveraging of resources.



Huang Hongshi - General Manager China Office

Started the Xuzhou Office with Mick in 2005 and oversees all Chinese operations including finances, sourcing, quality control and delivery of materials.



FINN PACIFIC
GROUP

FPG IS THE PROUD PARENT COMPANY OF



Pacific Islands
International

MICK FINN HOUSE
1/12 Northern Link Circuit,
Townsville, Qld, 4818 Australia

P +61 7 4412 6800
E sales@pacificislands.com.au
pacificislands.com.au