



Binondo-Intramuros Bridge, Manila

Oberbaum Bridge, Berlin

GERMAN-PHILIPPINE CHAMBER OF COMMERCE AND INDUSTRY

Annual Report 2022-2023

Competent. Reliable. Fast.

15
YEARS



OF GERMAN EXCELLENCE WITH A FILIPINO HEART

Deutsch-Philippinische
Industrie- und Handelskammer
German-Philippine Chamber
of Commerce and Industry

#PartnerInThePhilippines



Allianz PNB Life Insurance, Inc.

We have been recognized for our work and achievements thanks to our partners like the GPCCI. We look forward to future collaborations and achieving even more together.



Alyssa Valdez
Champion Volleyball Player
Allianz PNB Life Brand Ambassador



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Message from the German Embassy

As the world has successfully overcome the COVID-19 pandemic, the focus of the Philippine government has shifted to economic recovery and growth. President Marcos Jr. and the new administration are sending energizing signals on reviving and intensifying trade & business relations with relevant and trusted partners, as well as on advocating for foreign investments in the Philippines – which increasingly attracts the attention also of the German business sector.

Modernization and development of many economic sectors, such as energy supply, infrastructure and logistics development, as well as agriculture and digitization are urgently needed in order to achieve the ambitious targets of the Philippine government. This huge demand offers ample opportunities for German engagement.

Through high-level dialogues with the business community, the investment climate in the Philippines has improved considerably, making it an attractive destination for both local and foreign investors. A number of reforms has recently been and is currently being implemented to improve market access, investments and transparency, paving the way for sustained and inclusive economic growth and prosperity.

The Philippines is actively reaching out to international partners and has demonstrated its commitment to free trade, rule of law and safeguarding of the international rules-based order. The Philippine government's efforts in the framework of the UN Joint Program on Human Rights in order to improve the human rights situation in the country is an important component in our overall bilateral relations. Also with regard to free trade, the country is choosing the collaborative approach as evidenced by the recent ratification of RCEP.

As GPCCI is celebrating its 15th anniversary this year, I am grateful for the dedicated work of and partnership with GPCCI, which has played a vital role in promoting and strengthening economic relations between Germany and the Philippines. Together, we look forward to continuing our close and fruitful collaboration in the future.

I would like to congratulate GPCCI on its considerable achievements, including the successful Asia-Pacific Conference of German Business in Singapore in 2022, where a delegation of GPCCI participated in the meeting of the Ministers of Economic Affairs of our two countries, Minister Habeck and Secretary Pascual. The Chamber also organized an Economic Briefing in Frankfurt, in which Philippine Secretaries and the Governor of the Central Bank advocated for investments in the Philippines to German business representatives. Press and Media covered or mentioned GPCCI over 100 times in 2022. The newly founded Advocacy Committee will certainly raise GPCCI's profile even more.

GPCCI has been again instrumental to successfully promote the strengthening of the German-Philippine economic relations in a variety of ways: It received and processed over 300 inquiries from business and executed two business mission from Germany. Together with the embassy it hosted the GPCCI's German Ambassador's Cup 2022 whose proceeds were donated to a social cause. Together, we also organised events for companies such as economic forums and visa-information workshops.

I am delighted to see the progress that has been achieved, as well as the re-start of dynamic and promising business relations since the end of the pandemic. I am confident that this cooperation will continue to yield significant benefits for both Germany and the Philippines.



H.E. Anke Reiffenstuel
Ambassador
German Embassy Manila



Embassy
of the Federal Republic of Germany
Manila

Message from the Philippine Embassy

I congratulate the German-Philippine Chamber of Commerce and Industry on its 15th anniversary and extend our appreciation for its valuable support towards a stronger and more dynamic economic partnership between Germany and the Philippines.

Coming out from the pandemic, our recent engagements with Germany have been very promising. Philippine Secretary of Trade Alfredo Pascual and German Vice Chancellor and Federal Minister for Economic Affairs and Climate Action Robert Habeck met at the margins of the 17th Asia-Pacific Conference of German Business --- a positive step towards greater dialogue between the public and private sectors of our countries.

This was followed by the successful conduct of the Philippine Economic Briefing in Frankfurt by the Philippines' top economic managers, a recognition of the importance of Germany to the Philippines as an economic partner.

The visit to Berlin of Secretary of Foreign Affairs Enrique A. Manalo and his meeting with Foreign Minister Annalena Baerbock in February this year saw both countries reaffirming their commitment towards further intensifying the breadth and depth of the relations.

For the past 15 years, GPCCI has always played a key role in the growth of our bilateral economic relations and provided crucial support for the various initiatives that strengthen this partnership.

I trust that GPCCI and its members will continue its mission and explore investment opportunities in the Philippines including in the areas of electronics manufacturing, IT-BPM, mining, and infrastructure development.

I look forward to collaborating with GPCCI and our friends in the German public and private sectors to further accelerate the pace of engagements, in support of our socio-economic agenda.



H.E. Irene Susan Natividad

Ambassador

Embassy of the Republic of the Philippines - Berlin



Review of the Year

President's Message

As we approach another year as a Chamber, I am proud to reflect on the growth and accomplishments of GPCCI over the past year. When I was re-elected as president last year, I knew that we had a strong foundation and seeing the growth of GPCCI from that time I am happy to report that we are indeed going strong. Since then, we have worked tirelessly to strengthen our community, build new relationships, and promote economic growth and prosperity.

We have increased our membership, expanded our programs and initiatives, and established new partnerships and collaborations with organizations both locally and internationally. In this regard, I would like to extend my thanks to our Premium Partners for 2022 and welcome those for 2023. Your patronage and support for our organization is greatly appreciated.

Through our initiatives, we have provided around 100 events centered on valuable networking opportunities and resources for our members, helping them to grow their businesses and stay informed on the latest developments in our industry. With almost 5,500 participants of these events, we are happy to see that our activities are relevant and utilized by all. 2022 also saw the return of our beloved event, GPCCI's German Ambassador's Cup. It is nice to see our members and friends on the green field once again!

I am pleased to report that over the past year, we have had around 50 meetings with the government and other key stakeholders to advocate for policies that support our industry and promote economic growth. Last year, we held the first German-Philippine Business Forum featuring DTI Secretary Alfredo Pascual. His earlier meeting with German Minister Robert Habeck is a great indication of future economic collaboration of our countries. The recently established Policy and Advocacy Committee further reflects our active engagement in discussions on issues ranging from trade policy and regulation to infrastructure development and investment.

In addition, we have had over 120 media mentions, including coverage in major news outlets and industry publications, highlighting our efforts and initiatives. This exposure has helped to raise awareness of our organization and the important role that we play in promoting economic growth and development.

One of our key initiatives has been trade promotion between the Philippines and Germany. In this regard, we have organized delegations centering on Waste Management & Recycling and Cold Chain & Cold Storage to connect local companies with potential partners from Germany. These delegations have been highly successful, with B2B meetings and site visits conducted during the week-long delegations as well as well-attended conferences.

In addition, we had been actively managing over 300 inquiries from foreign companies interested in doing business in the Philippines. We have been working closely with these companies to provide them with the information and support they need to make informed decisions about doing business in the Philippines.

Supporting Dual Education and Training activities in the Philippines, we continued our quality assurance and exam facilitation for the Porsche Aftersales Vocational Education Program, a partnership which has been growing since 2016. We have also been retaining our training portfolio through the facilitation of our standard Train the Trainer and Intercultural trainings. Furthermore, we have been exploring partnerships with educational institutions to ensure a pipeline of skilled workers here in the Philippines and abroad. We focus on equipping Filipinos with skills that support the renewable energy industry as technicians and researchers.

As we look ahead, I am excited about the opportunities that the coming year holds. We have a strong foundation to build upon, and I am confident that we will continue to grow and expand our reach.

I want to thank all of you for your support and dedication to our Chamber. It is because of your contributions and commitment that we have been able to achieve so much together. I look forward to continuing to work with all of you in the coming year to promote the growth and success of our business community as well as to celebrate our 15 years as the German-Philippine Chamber of Commerce and Industry.

Salamat!



Stefan Schmitz

President

German-Philippine Chamber of Commerce and Industry

Outlook Executive Director's Message

I am filled with a deep sense of gratitude for the incredible support and dedication that you have shown to GPCCI. Together, we have achieved so much and made significant strides towards our shared goals.

I am thrilled to share that 2023 is shaping up to be a strong year for us. With the global economic shift towards ASEAN, we are more optimistic than ever about the future of our organization and the opportunities that lie ahead.

In the coming months, we have many exciting plans in store. We will be hosting more face-to-face events and activities here in the Philippines, as well as increasing our trade promotion events in Germany. After our meeting last year between Secretary Alfredo Pascual and Economic Minister Robert Habeck in Singapore, we are looking forward to Secretary Pascual's visit to Germany as the next step in furthering our cooperation.

We are also eagerly anticipating the benefits that RCEP will bring to our economy and our members. By joining RCEP, the Philippines will be able to strengthen its economic ties with its neighbors and play a more significant role in the region's economic integration.

As a Chamber, we remain committed to exploring important topics such as sustainable supply chains, securing skilled personnel, and providing valuable training opportunities.

Throughout it all, our relationship with the government will continue to be a key focus. We will work tirelessly to ensure that your voices are heard and that your needs are met.

Moreover, our commitment to fostering economic growth and strengthening trade ties between Germany and the Philippines remain steadfast. Our team is continuously exploring new and innovative ways to promote the country as an emerging economic hotspot and a bullish market, as well as to assist in the market entry for new businesses.

I want to take a moment to express my appreciation to you! Your membership provides us with a diverse and talented group of professionals, whose expertise and knowledge are essential to achieving our mission. Your active participation in our business community is critical and the reason for our continued success. Thank you for your constant engagement in our committees, events, and initiatives as this is essential to advancing our shared goals and ensuring that our organization is responsive to your needs.

Before closing my message, I am excited to share with you that our flagship event, Mabuhay Germany, will be making its comeback this year! Mabuhay Germany has long been one of the most anticipated events on our calendar, providing a platform for our members to showcase their products and services, connect with potential partners and customers, and build new relationships. It is also an opportunity to celebrate the deep cultural and economic ties between the Philippines and Germany. This year, we are planning an even bigger and better event, with new features and opportunities for our members to engage and connect. We are confident that this event will be a huge success, and we are looking forward to seeing all of you there – so please mark your calendars for the 16th to 18th of November for this much-awaited event.

Looking ahead, I am excited about the opportunities that the coming year holds. We have a robust calendar of events and initiatives planned, which will provide us with numerous opportunities to connect, collaborate, and learn from one another.

Again, thank you, *maraming salamat, danke schön!*

Christopher Zimmer
Executive Director

German-Philippine Chamber of Commerce and Industry



2022-2023 Board of Directors

President



Stefan Schmitz

*Chief Executive Officer
Antrak Philippines Transport
Solutions Corporation*

Senior Vice President



Marie Antoniette Mariano

*Vice President/Head -Europe
Desk, IBG International Desk,
Banco de Oro*

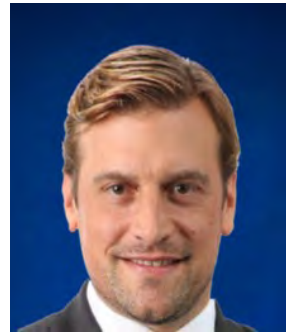
Vice President



Constantin Robertz

*Co-Founder and Chief
Executive Officer,
LOCAD Philippines Inc.*

Treasurer



Alexander Grenz

*President and CEO,
Allianz PNB Life Insurance, Inc.*

Director



Tore Henriksen

*President, Managing Director,
Doehle Shipmanagement*

Director



Tristan Arwen Loverses

*Managing Director,
TÜV Rheinland Philippines*

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Rödl & Partner Philippines*

Director



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Ph.D., RPsy**

*Corporate Secretary
GOLDMÜNZEN, INC.*

Director



Peter Rankl

*General Manager Calamba &
President Automotive ASEAN,
Continental Automotive*

Director



Dr. Christian Peter Scheld

*Country Director,
MHE-Demag (P) Inc.*

Director



Christopher Zimmer

*Executive Director,
German-Philippine Chamber
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2022-2023 Chamber Team

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Michelle Carmona
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#PartnerInThePhilippines

Established in 2008, the German-Philippine Chamber of Commerce and Industry - or AHK Philippinen - is a bilateral business association with a diverse membership base and comprehensive range of services. With this, the chamber is well-positioned to support businesses and promote economic growth in both countries.

As GPCCI marks its 15th anniversary, it's worth looking back at the many achievements of the chamber in promoting economic relations between Germany and the Philippines.



GPCCI was incorporated with 27 Founding Member companies

First Philippine Delegation of Renewable Energy Development visits Germany

Mabuhay Germany™, GPCCI's flagship event, was trademarked

Establishment of K-12 Plus' Vocational Training Committee

GPCCI is official German Chamber Abroad

German S...
Mich...
visits the
roundtable v...

2008

2009

2010

2011

2012

2013

2014

2015

2016

First Renewable Energy Symposium "Let's Go Green" was held

German Delegation of the Federal Foreign office visits GPCCI

Foreign Minister Guido Westerwelle visits the Philippines. A roundtable was conducted with GPCCI

Celebrating 15 Years of German Excellence with a Filipino Heart

German-Philippine Chamber of Commerce and Industry



Officially accredited as a member of Commerce



GPCCI celebrates its 10th Anniversary with a Golf Cup and Gala

GPCCI receives the Galing Pinas award from PEZA

15 YEARS

2016

State Secretary Michael Odenwald of the Philippines. A meeting was conducted with GPCCI

2019

2021

2022

2017

2018

2020

2023

GPCCI collaborates with Porsche AG to conduct its Porsche Aftersales Vocational Education (PAVE) training

Multiple roundtables on the Recruitment of Healthcare Workers to Germany was organized by GPCCI with the German Embassy, POEA, and DOLE

The Philippines - Pearl of the Orient: ASEAN's Emerging Hotspot is published

First Philippine-German Business Forum was held featuring DTI Secretary Alfredo Pascual

2022-2023

GPCCI IN NUMBERS

15
YEARS

SINCE
2008

OVER
260
MEMBERS

AROUND
100
EVENTS

WITH OVER
5,500
PARTICIPANTS

AROUND
120
MEDIA MENTIONS

2 BUSINESS
MISSIONS

AROUND
300 INQUIRIES
RECEIVED

2 INDUSTRY CONFERENCES

WITH OVER
420
ATTENDEES AND
VIRTUAL PARTICIPANTS

2 BUSINESS
MISSIONS

2 SURVEYS
CONDUCTED

3 MAJOR
PUBLICATIONS

2 MARKET
STUDIES
PUBLISHED

BUSINESS BANKING

New opportunities New ways to grow

When finding opportunities in the Philippines, start by partnering with the country's largest bank to access business expertise and a wide range of modern financial solutions.

BDO is the largest bank in the Philippines in terms of total assets, loans, capital, and deposits based on the Bangko Sentral ng Pilipinas' industry rankings as of September 30, 2022.

Let's find ways to grow your business together.

bdo.com.ph

We find ways[®]

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ASC Ref Code: B069P011323BS

A close-up photograph of two hands shaking in a firm grip, symbolizing a business agreement or partnership. The hands are wearing white dress shirts, one with a dark suit sleeve and the other with a blue suit sleeve. The background is a blurred office environment with other people in business attire, creating a professional and collaborative atmosphere.

**We offer a
Platform**

2022-2023 Event Calendar

Date	Topic	Event Type
2022		
March 22	Smart Ports: Pandemic-Proofing the Mobility of Philippine Logistics	Webinar
March 24	GPCCI Roundtable Discussion on Renewable Energy and Climate Change Mitigation	Roundtable Discussion
March 31	Joint Maritime Committee Meeting for March	Committee Meeting
April 5	Biogas Plant Safety Training (On-site)	Training
April 7	GPCCI Annual General Meeting 2022	Webinar
April 7	AGM After Dark	Networking
April 21	Economic Forum: Demystifying the Economic Impacts of the Sustainability Developments in the Philippines	Forum
April 22	The Fuel Price Hike and the Supply Chain	Webinar
April 26	GPCCI RTD: Philippine Investment Policy Updates 2022	Roundtable Discussion
April 27	Virtual Training: Successful Virtual Negotiation	Training
April 28	Joint Maritime Committee Meeting for April	Committee Meeting
May 5	Virtual Workshop: Employer Branding 101	Training
May 10	Presentation of the Study on the Impact of New German Corporate Due Diligence Law on Manufacturing and Sourcing in APAC	Webinar
May 16	Energy Efficiency in the Cold Chains & Cold Storage Industry in the Philippines	Conference
May 23	Train the Trainer: Multipliers of Biogas Knowledge	Training
May 25	Growing Green: Decarbonizing the Energy Sector	Webinar
May 26	Joint Maritime Committee Meeting for May	Committee Meeting
May 31	Market Entry Strategies - How An Enabler Can Support E-Commerce Businesses?	Webinar
June 8	Start.Up! Germany Tour Series (Webinar 1): "Europe's Heartbeat": NRW as a Gateway to the German Market and Start-up Scene	Webinar
June 9	Philippines' Future Energy: The Growth of Commercial and Industrial Solar	Webinar
June 15	Going Big With Biogas	Webinar
June 21	Start.Up! Germany Tour Series (Webinar 2): Access to Logistics & Mobility – NRW as Germany's Logistics Hotspot	Webinar
June 22	Start.Up! Germany Tour Series (Webinar 3): Access to Green Tech – Sustainable Technologies for Germany's Most Driven Location in NRW	Webinar
June 23	Start.Up! Germany Tour Series (Webinar 4): Access to Industrial Solutions - How to Bring Your Innovation to Germany's Industrial Heartland NRW	Webinar
June 24	Bier Klatsch: Let's Chat Over Beer	Networking
June 30	Joint Maritime Committee Meeting for June	Committee Meeting
July 21	The Future of Food: Urban Greens Hydroponics 101 Workshop + Pop-Up Dinner	Other
July 26	Start.Up! Germany Tour Series (Webinar 5): How to Pitch in Germany (Digitally)?	Webinar
July 28	Joint Maritime Committee Meeting for July	Committee Meeting
August 17	Start.Up! Germany Tour Series (Webinar 6): It's A Match: Find The Best Acceleration Support For Your Startup In North Rhine-Westphalia	Webinar
August 18	Start.Up! Germany Tour Series (Webinar 7): Sales in Germany	Webinar



August 19	Agile Leadership Workshop: Performing in the VUCA World	Other
August 22	7th Joint Economic Briefing	Other
August 23	Start.Up! Germany Tour Series (Webinar 8): The Legal Framework In Germany: Taxes, Company Forms And Many More To Start Your Business	Webinar
August 25	Joint Maritime Committee Meeting for August	Committee Meeting
September 9	Abgrillen zum Sommerende (End of Summer BBQ)	Networking
September 22	2nd Central Visayas Business Conference	Conference
September 27	German-Philippine Business Conference on Recycling and Waste Management	Conference
September 29	Biogas Basics - An Introduction to Biogas Systems	Training
September 29	Joint Maritime Committee Meeting for September	Committee Meeting
October 11	150th Anniversary of TÜV Rheinland Gala Night	Other
October 13	GPCCI RTD: Understanding the Tax Implications of New WFH Policies for IT-BPO Companies in the Philippines	Roundtable Discussion
October 20	Start.Up! Germany Tour Series (Webinar 9): The German Chambers – Your Gateway To Reach More Than 1 Million Companies	Webinar
October 27	Joint Maritime Committee Meeting for October	Committee Meeting
October 28	GPCCI German Ambassador's Cup 2022	Other
November 9	Building Business Resilience: Adopting OECD Responsible Business Conduct & Corporate Sustainability Due Diligence for Supply Chains	Webinar
November 9	In Focus: The Security of Tenure Bill	Webinar
November 14	2022 European-Philippine Business Dialogue: New Era of Progress, Possibilities, Partnerships	Webinar
November 16	Philippine Semiconductor & Electronics Convention and Exhibition	Other
November 17	From Renewable Energies to Green Hydrogen	Roundtable Discussion
November 24	Intercultural Training	Training
November 25	Understanding the Visa Requirements of Germany	Luncheon
November 29	2022 Philippine-German Business Forum	Luncheon
December 1	Joint Maritime Committee Meeting for December	Committee Meeting
December 7	GPCCI Nikolaustag for a Cause 2022	Other
2023		
January 19	The Philippine Outlook 2023	Forum
January 26	Joint Maritime Committee Meeting for January	Committee Meeting
February 16	Libangan Abend: Vegan Valentine Dinner	Other
February 23	Joint Maritime Committee for February	Committee Meeting
February 28	Policy and Advocacy Committee Meeting: 19th Congress Priority Legislative Agenda	Roundtable Discussion
March 3	Infrastructure Series Year 3: R.E. Start with DOE Renewable Energy Online Forum	Webinar
March 7	The Implementing Rules and Regulations of Extended Producer Responsibility Law	Webinar
March 7	Kaffee Klatsch: GPCCI Meet and Greet with New Members	Networking
March 21	Conference on Energy Efficiency and Solar for Buildings	Conference
March 23	Joint Maritime Committee for March	Committee Meeting



11 REASONS TO JOIN GPCCI

Apply now!

1 NETWORKING & EDUCATIONAL EVENTS

For our Members, we organize a wide range of high-quality events and webinars in cooperation with companies and our Governmental and Chamber Partners.

2 VISA SUPPORT

With our close cooperation with the German Embassy Manila, we support our Members in the clarification of business visa questions and assist Members in case of emergency.

3 TRANSLATION & INTERPRETATION

Language can be a barrier in a new country, but clarity is crucial in ensuring mutual understanding with your business partners or consumers. GPCCI arranges qualified translators or interpreters for documents and

4 ADVERTISING OPPORTUNITIES

other translation requirements to limit, if not avoid, the chances of misunderstanding.

Our newsletters, promotional materials, internet portals, and events offer great advertising opportunities. As a Member, grab the opportunity of publishing information about your company products and services.

5 EVENT MANAGEMENT

Make use of GPCCI's experience in running high-level activities to ensure that your own events are well attended by the target audience and PR coverage is maximized: launch events, opening ceremonies, marketing seminars, arrange networking, and PR events through our competent event planners.

6**GENERAL INQUIRIES & CONTACT**

We offer quick and comprehensive response to inquiries regarding aspects of Philippine market activities. We also provide contacts to experienced, trustworthy service providers such as law and accounting firms, banks, insurance brokers, as well as other German and Philippine organizations.

7**GOVERNMENT AND CHAMBER RELATIONS**

GPCCI enjoys good relations with key government offices that can assist you with your concerns. We are in close cooperation with Philippine industry associations and chambers as well as other European bilateral chambers.

8**HR SUPPORT**

Use our network and know-how to find your suitable staff! In addition, the AHK supports you with individual training programs for qualified workers. From setting up personalized in-house trainings to networking with local experts and training providers, we also adapt our training programs according to your needs.

9**MARKETING SERVICES**

There are more channels to reach your target clients today than ever before. Understanding which to use and delivering an engaging message is key. We can advise you on local press engagement, e-mail marketing, and media campaigns.

10**TRADE FAIR PARTICIPANT**

Meet customers and business partners personally! However, preparing for such an event is often time-consuming and stressful. The AHK Philippines therefore offers a simple but reliable solution for planning and implementing your trade fair presence.

Our bi-annual two-day trade show “Mabuhay Germany™” allows our Members to showcase their products and services as well as invite all visitors to experience the German culture, traditions, and food. You too can play an active role in shaping and presenting yourself to a wide audience in a festive and relaxed atmosphere.

We also participate in other trade shows both in the Philippines and Germany covering a variety of sectors.

11**CORPORATE SOCIAL RESPONSIBILITY**

GPCCI engages in community activities such as upliftment and continuous educational support of underprivileged Filipinos and special aid during natural disasters. We use our connections to ensure that donations coursed through GPCCI reach the direct beneficiaries.

Member-to-Member Benefits Program

This is a program designed exclusively by members for members.

Enjoy special offers and exclusive discounts on products and services extended by members, for members.

WHY JOIN THE MEMBER-TO-MEMBER BENEFITS PROGRAM AS A BENEFIT PARTNER?

- Marketing opportunity to promote own products and services.
- High visibility and greater exposure within the German business community in the Philippines.
- Easy access to connect to GPCCI members and their representatives and generate new business opportunities.
- Free of charge service for GPCCI members.

HOW TO ENJOY THE BENEFITS?

- Representatives of GPCCI members can redeem their discounts through this [LINK](#).
- Once you check-out, a confirmation email with the QR code of the discount you selected can be presented by contacting the participating partner.

MEMBER PARTICIPANTS FOR 2022-2023



Apply now!



2022-2023 Chamber Highlights



◀ DELEGATION ON RECYCLING AND WASTE MANAGEMENT

The Delegation on Recycling and Waste Management was the first physical business mission organized by the Chamber since the pandemic. This successful event showcases the ever-growing interest of German firms in the Philippine market and marks a shift back from the fully virtual reality of the previous years.

▶ GPCCI'S GERMAN AMBASSADOR'S CUP

The GPCCI German Ambassador's Cup (GGAC) is organized by GPCCI under the patronage of the German Ambassador to the Philippines. The GGAC brings together entrepreneurs representing German-Philippine businesses, leaders from the Philippine government, and members of the diplomatic corps.



◀ REVIVAL OF ECONOMIC FORUMS AFTER THE PANDEMIC

The Economic Forum is a joint effort of GPCCI, the German Embassy in Manila, and the German Club. This serves as a platform for experts to share their knowledge on topics that are timely and relevant for the German-Philippine business community and showcases the close cooperation of the organizations for their shared goals.



NETWORKING AND OTHER EVENTS

The Chamber offers a variety of event formats for networking and other activities - such as with the Abgrillen zum Sommerende and Libangan-Abend. These events are a way for our community to connect with new people and re-connect with old friends. It also opens doors to new interests and niche topics to be explored.



2022-2023 New Members

CORPORATE MEMBERS

AEB



 **BNS** Performance Material Corp.

 **ecoligo**

Endress+Hauser 
People for Process Automation


GLOBAL OVERSEAS
ACADEMY OF LANGUAGES

 **HOMAG**

 **IDESS**
INTERACTIVE
TECHNOLOGIES

 **intelegencia**
Focused on Customer Experience


KONSTRUK

 **learn
GERMAN
ph.**

 **NOCIA**



 **mrtravel**

 **schlenckprocess**

 **Santos**  **Knight
Frank**

SCHAEFFLER




**URBAN
GREENS**

INDIVIDUAL MEMBERS

Marcel Ernst
Lutz Kaiser
Klaus Mueller
Edward Neo
Tobias Mueller-Roden
Wilbert Tarnate

*Training Solutions.
Support Services.
Measurable Results.*



A New Era of In-House and Public Training through



SERIOUSPLAY®



What is LEGO® SERIOUS PLAY® ?

It is a facilitated meeting, communication and problem solving method, where participants are led through a series of questions, which go deeper and deeper.

Interested? Contact Ms. Aileen Leviste-Arao at aileen.arao@gpcci.org for more information

We are a
Service Provider





TRADE PROMOTION

Your Partner for the Philippines

GPCCI assists and supports companies with their market-entry and expansion plans in the Philippines. We have our office in Manila and a strong network throughout the Philippines. Contact our consultants, to see how we can help you and develop a custom-tailored solution for you.

FIRST POINT OF CONTACT

With our third mandate as a German Chamber Abroad, which is the representation of German business interest in the country, GPCCI acts as the first point of contact for German companies seeking to do business in the Philippines. GPCCI provides a range of services and support with its network. In addition to supporting German companies, the chamber also works to promote bilateral trade relations between Germany and the Philippines. We therefore also assist Philippine companies seeking to do business with Germany. We have experienced an uptake of interest and inquiries last year showing the Philippines is back on the radar!

PARTNER FOR MARKET ENTRY

We offer a range of services that are custom-tailored to the needs of our customer: From market research and market checks to business partner searches – for sales and sourcing – to a dedicated GPCCI business development employee working for you in our Office-in-Office concept, to scoping missions and location ratings. Our multicultural and dynamic team has seasoned experience navigating your business endeavor to success.

PARTNER FOR TRADE PROMOTION

GPCCI spearheads topics like environmental technology, energy transition, green hydrogen, waste management and recycling in the Philippines. We organize events to showcase German technology, innovation, and expertise, and work closely with local businesses, experts and government to create opportunities for German and Philippine companies. Often these projects are financed by the German government to support bilateral trade.

In 2022, we organized a number of publicly financed projects: 2 business missions, wrote 2 market studies and held several information events to foster exchange and open opportunities for cooperation.

300
**BUSINESS INQUIRIES
RECEIVED**

2
**OFFICE-IN-OFFICE
CUSTOMERS**

2
MARKET STUDIES

2
BUSINESS MISSIONS

4
**EDITIONS OF
GPCCI MARKET WATCH**

“ Having the right contacts is the key to succeed when entering a new market. Thanks to the excellent and professional support of GPCCI, we were able to meet with matching companies in the Philippines and explore business opportunities. ”

Robert Kahn, *Director Distribution, ClaraCos GmbH*
- Business Partner Search Customer

“ Entering a new market can be challenging, but with the right support, it can also be a thrilling opportunity for growth and success. GPCCI provided us with the right expertise and tools needed to navigate unfamiliar terrain in the Philippines. ”

Fritz Maier, *Managing Director, Erbe Singapore Pte Ltd*
- Office-In-Office Customer

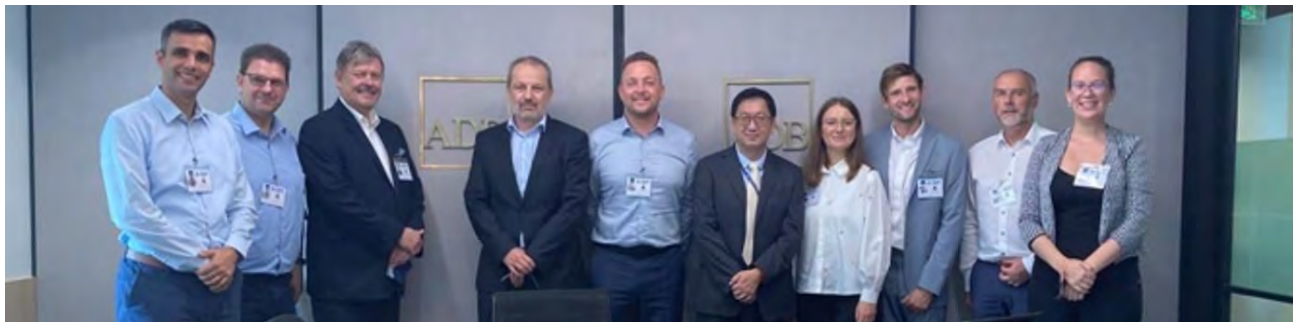
“ GPCCI is a great resource to network and to learn of the industry and regulations that are beneficial for our understanding of the market. I have met some great people and developed new business relationships. I look forward to future involvement with the Chamber. ”

Johannes Schröder, *Regional Sales Manager, South East Asia, BOMAG APAC Pte. Ltd.*
- Delegate during the Waste Management and Recycling Business Mission

Accessing ADB Opportunities

Each year, ADB provides loans, grants, and technical assistance to fund projects and activities in its developing member countries throughout the Asia Pacific. The procurement covers goods, works, and consulting services. In 2020 alone, ADB's procurement spending reached over US\$10B, with almost US\$ 98M awarded to German contractors.

There is a massive pool of opportunities for German firms and individuals in ADB projects, but the process can be overwhelming. With proper network and support, German companies can participate in these tenders. AHK Philippinen offers the following services to help you access.



Meeting of the Recycling and Waste Management delegation with Mr. Terry Cho (5th from the right)

INDUSTRY PORTFOLIO SUBSCRIPTION

Subscription to be a part of a portfolio that we strategically present to the ADB ahead of relevant projects and events with a sector specific focus. This encompasses updates for you on activities and opportunities for exchange.

BUSINESS PARTNER SEARCHES

Partner searches in the relevant Developing Member Countries (DMC) through the German Chambers Abroad in the respective countries.

Philippines country director Mr. Kelly Bird (middle)



STRATEGIC INFORMATION

We compile strategic information on procurement priorities of the ADB within your sector and the overall trends and trajectory of the bank in selected regions.

BUSINESS MISSION

Individual or group company visit and setup of meetings to meet with critical network and for enhanced understanding of the ADB procurement process. Setup of agenda based on the clients wishes or related to an event organized by the ADB.

GERMAN COMPANIES NEED ASSISTANCE TO:

- ✓ Anticipate trends and project pipelines better
- ✓ Access critical network within the bank
- ✓ Position firms or technology/ solutions towards decision makers

The shortest way to the destination.



- > **Market Studies**
- > **Location Analysis**
- > **Business Partner Search**
- > **Market Surveys**
- > **HR Support**
- > **Event Management**



AHK

Deutsch-Philippinische
Industrie- und Handelskammer
German-Philippine Chamber
of Commerce and Industry

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philippinen.ahk.de



Upskilling and Training

PORSCHE AFTERSALES VOCATIONAL EDUCATION (PAVE) PROGRAM

Since 2016, GPCCI supports the Porsche Training and Recruitment Center Philippines (PTRC-PH) to train automotive mechatronics destined for Porsche dealerships around the world.

In 2022, GPCCI facilitated the final exam for the students of Batch 7 of the PAVE program. The exam follows a German vocational training exam format, focusing on hands-on trouble shooting and problem solving.

Vocational training abroad is primarily based on the quality standards contained in the German Vocational Training Act (BBiG). Depending on the level of similarity of a locally implemented curriculum with the corresponding German curriculum, the training falls into one of three categories: A – German dual vocational training abroad, B - Local dual vocational training based on the German model, and C - Local dual qualification with elements of the German system.

The PAVE curriculum was matched against the corresponding German curriculum and was awarded the B-level category, spearheading new training standards in the Philippines.



TRAIN THE TRAINER – ADA INTERNATIONAL BASIS

The 5-day “Train the Trainer” program is based on the German trainer aptitude training. It equips in-company trainers with the pedagogical skills to effectively convey their knowledge. It is one of the quality-assuring elements of successful Dual Training initiatives.

As the examination hub for Porsche AG’s South-East Asian region, GPCCI conducted the theoretical and practical examination of the TtT program for 19 employees of the Porsche and Audi dealerships in the Asian region in 2022.

The exam follows the German examination standard consisting of a 90-minute written exam and a practical training simulation in front of an assessor panel. Passing participants receive a certificate with the quality seal of the Association of German Chambers and Industry (DIHK).



INTERCULTURAL TRAINING – WORKING IN GERMAN-FILIPINO TEAMS

GPCCI member-company Döhle Shipmanagement Phils. Corp, provided an intercultural training opportunity for 21 of its Manila-based employees who are frequently interacting with German colleagues and counterparts in Germany.

GPCCI created and delivered a tailored 2-day online training that focused on identifying cultural blind spots and stimulating cultural awareness to improve communication within the German-Filipino team.

The training was conducted by GPCCI's German-Filipino trainer team with many years of experience living and working in an intercultural setting.

Contact us for if you are interested in intercultural training for your German-Filipino teams.

SENIOR EXPERT SERVICE

SES is Germany's leading volunteering organization for retired experts and executives. Senior Experts support companies, training institutions, or NGOs as volunteers through short-term assignments.

In 2022, two SES assignments were successfully completed with our member companies ZAMA Precision Manufacturing and the Philippine Center for Printing Excellence Foundation (PCPEF), respectively.

For 2 weeks, an expert worked with members of ZAMA's die casting department on their tool and mold maintenance process. In another 4-week assignment, an expert worked with PCPEF to develop 18 training modules for pre-press, press, and post-press processes to improve the skills of print workers in the Philippines.

GPCCI supports companies in their application process and coordinates with the experts while in the country. Contact us for more information.



“Pineapples to Power”

The “Pineapples to Power” developPPP project, initiated by German biogas tank producer Lipp GmbH and locally supported by GPCCI since 2020, focuses on training Filipino biogas technicians, and localizing biogas knowledge and yield testing capacity in the country. In 2022, we conducted activities to strengthen local biogas knowledge and awareness of biogas as a waste-to-energy solution.

The year kicked off with a 3-day safety training that was conducted face-to-face at two biogas plants in Mindanao. Among the 55 participants were employees of Dole International, technicians and operators from the two biogas plants, representatives from the Department of Energy, and Mapua University. The training was conducted by a trainer from the German Biogas Association and in accordance with German safety rules.

To be able to conduct the training independently and on-demand, local biogas technicians and personnel dealing with onboarding and mentoring biogas plant staff were trained to become trainers.

The 4-day online Train the Trainer workshop was designed to equip participants with pedagogical skills needed to successfully and independently train new plant personnel and other persons interested or involved in biogas operations.

The 10 participants learned about the characteristics and roles of an effective trainer and to understand and use the Adult Learning Theory and learner motivations for comparing training activities.

“Going Big with Biogas” was the title of the online forum with speakers from the Department of Energy, Dole Philippines, Mapua University, and Lipp GmbH to promote industrial biogas production in the Philippines. The event brought together close to 90 biogas enthusiasts interested in this renewable waste-to-energy concept. We also launched our biogas brochure during the event.

As 2022 ended, we launched the second run of the Biogas Basics training series to enhance the functionality, use, and maintenance

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industrial scale biogas systems in the Philip-
pines. The training covered topics of biogas
plant biology and technology, as well as in-
dustrial scale biogas plant operation, safety
measures, and maintenance.

Each of the six training sessions was attend-
ed by more than 60 participants, represent-
ing various industries, government agencies,
and the academe. The wide range of biogas
plant personnel, company representatives
interested in the production and use of bio-
gas, law makers, and students provided for
interesting discussions and peer-to-peer
learnings among the participants, all of
whom are working closely on waste-to-en-
ergy initiatives and environmental conserva-
tion topics.

This develoPPP project is 50% co-financed
by the German Investment Corporation
(Deutsche Investitions- und Entwicklungs-
gesellschaft – DEG) through public funds of
the German Federal Ministry for Economic
Cooperation and Development (BMZ).



*The Biogas: Converting Waste to
Energy brochure has been developed
as part of a develoPPP project,
initiated by German biogas tank
producer Lipp GmbH, to train
Filipino biogas technicians on the
construction, maintenance and safe
handling of biogas plants in the
Philippines.*

The background image shows four women, likely students or staff, sitting around a wooden table in a modern, bright room with large windows. They are all wearing white polo shirts and headsets with microphones, suggesting they are in a language training or customer service environment. They are focused on their tablets, with one woman pointing at the screen of another's device. There are glasses of water on the table. In the background, there are bookshelves with books and a glass railing.

4 go more. SCHOOL

Modernes Deutschlernen für philippinische Pflegefachkräfte

Kontakt:

Ralf Bultschnieder: rb@go4more.school
go4more.School Language Training Center

<https://ph.go4more.school/de>

A man in a dark suit is seen from the side, gesturing with his right hand towards a large, blurred audience seated in a conference hall. The background is filled with people, mostly men, in business attire, creating a bokeh effect. The lighting is warm and focused on the speaker.

**We advocate for the
Economy**



GOVERNMENT AFFAIRS

Your Partner in Advocacy

In 2022, the Philippines has recently transitioned into a new administration. In effect, many changes are expected in the political field and the need for a thriving collaboration with the new government is key to understanding the latest plans and policies.

GPCCI continues to serve as a dynamic entity of advocacy for German businesses in the Philippines in ensuring a stable and predictable business environment, and to provide a platform in connecting German businesses to the Philippine government.

2022 PHILIPPINE-GERMAN BUSINESS FORUM

On 29 November 2022, we organized the 2022 Philippine-German Business Forum in Dusit Thani Manila, dedicated in creating a discourse in promoting and strengthening the bilateral trade and economic ties between the Philippines and Germany. This business forum was participated by the Honorable Secretary Alfredo Pascual from the Department of Trade and Industry (DTI) and Her Excellency Anke Reiffenstuel, German Ambassador to the Philippines.





17TH ASIA-PACIFIC CONFERENCE OF GERMAN BUSINESS (APK)

On 13-14 November 2022, DTI Secretary Pascual participated in the 17th Asia-Pacific Conference of German Business (APK) where several hundred business leaders, executives, and government representatives attended to discuss economic developments in Europe and the Asia-Pacific region, as well as build and strengthen personal and economic ties. Organized by the Federal Ministry of Economic Affairs and Climate Action (BMWK), the Asia Pacific Committee of German Business (APA), and the Network of German Chambers Abroad with the German Chamber of Commerce as local host, German Chancellor Olaf Scholz and Vice-Chancellor and Economic Minister Robert Habeck honored the conference with their presence and active participation.



COURTESY CALL GPCCI-PH EMBASSY

On 5 September 2022, Executive Director Christopher Zimmer and Head of Government Affairs Yves Aguilos met with officials from the Philippine Embassy in Berlin: Chargé d' Affaires Lilibeth Pono, Economic Section Minister and Consul Mary Luck Hicarte, Commercial Counsellor Nicanor Bautista, and Labor Attaché Delmer Cruz.

VARIOUS POLICY-RELATED EVENTS

GPCCI Government Affairs department has tackled a variety of topics in the field of policy shaping, regulatory, and general business advocacy. Recent topics include the introduction of the Marcos Jr. Administration, Security of Tenure, Tax Implications on IT-BPOs implementing work-from-home, etc.



INTENSIFIED PUBLIC ENGAGEMENT AND EXPANDED RESOURCES

As the new government opened more doors for cooperation, GPCCI has been invited and involved in various government fora such as the Philippine Economic Briefing in Frankfurt, Germany as well as other meetings arranged by different government agencies.

In addition, media presence also increased – in 2022, GPCCI was quoted around 100 times and has featured in different forms of media.



AHK WORLD BUSINESS OUTLOOK 2022

The 2022 AHK World Business Outlook Survey was participated by over 150 companies related to German- Philippines business relations. According to the 2022 reports, the majority of companies involved in German-Philippine business relations manifest better business development despite the risks brought about by the Russia-Ukraine war as well as the economic consequences of the COVID-19 pandemic.



VOLUME 2: GERMAN-PHILIPPINE BUSINESS INSIGHT

The German-Philippine Business Insight (GPBI) is a publication of the German Philippine Chamber of Commerce and Industry, Inc. (GPCCI) / AHK Philippinen that covers business columns and industry reports featuring the latest socio-economic trends in the Philippines and in the international business community. The 2022 release focuses on the recently amended investment laws in the Philippines, an introduction to the Marcos Jr. administration, and an analysis of this year's AHK World Business Outlook surveys.



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Advocacy Through Committees



JOINT MARITIME COMMITTEE

Since 2020, the German-Philippine Chamber of Commerce and Industry (GPCCI), the Dutch Chamber of Commerce in the Philippines (DCCP), the Nordic Chamber of Commerce in the Philippines (NordCham) and the Philippines Norway Business Council (PNBC) convened a larger coalition called the Joint Maritime Committee that together represent the interests of a large community of maritime companies from Denmark, Finland, Germany, the Netherlands, Norway, and Sweden.

The group meets every month through committee meetings to address pressing maritime issues that concern employers, seafarers, and other stakeholders. It regularly invites all key players to engage in discussions and facilitate a constant dialogue to strengthen the industry.

Committee Chairperson

Mr. Tore Henriksen, President, Managing Director, Doehle Shipmanagement Philippines Corp

VOCATIONAL TRAINING COMMITTEE

Since 2014, the German-Philippine Chamber of Commerce and Industry (GPCCI) maintains a vocational training committee (VTC). The VTC is a body that upholds the integrity of vocational training content and its delivery as well as the impartial certification of skills acquired.

The VTC brings together vocational training enthusiasts and experts. It's an exchange platform to identify training needs, network, develop new training concepts, and share know-how.

Representatives of interested companies and relevant training institutions in the Philippines have a point of contact and a platform to regularly discuss vocational training topics. The VTC forms the core of business-related vocational training.

Committee Chairperson

Mr. Tristan Arwen Loveres, Managing Director, TÜV Rheinland Philippines Inc.

POLICY AND ADVOCACY COMMITTEE

To intensify our advocacy efforts, GPCCI has created the Policy & Advocacy Committee (PAC) that shall focus on tackling policy-related activities, create an avenue for Informing members on issues affecting the German-Philippine business climate, and facilitate linkages between government agencies, non-government organizations, local and foreign business associations, academe, and other relevant policy institutions.

Committee Chairperson

Dr. Marian Norbert Majer, Executive Director, Rödl & Partner Philippines



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- Establish a **culture of engagement and motivation**, where employees are encouraged to learn and grow.

Corporate Training Solution (CTS) is a leading provider of innovative digital learning experiences designed to empower organizations and their employees. With a focus on fostering a dynamic learning culture, our platform offers tailored training programs, expertly crafted content, and data-driven insights to help companies unlock the full potential of their workforce. By offering comprehensive solutions for technical skill development, compliance and professional growth, CTS aims to transform organizations into future-ready enterprises driving business growth and maintaining a competitive edge. For more information, visit our website at <https://corporatetraining.tuv.com>.

OUR TRAINING TOPICS

- **Occupational Health and Safety** ensures employee safety on the workplace from work-related activities.
- **Fire Safety and Protection** discovers and prevent fire risks with the right protection trainings.
- **Information and Data Security** trains to protect data and information systems that supports the business operations.
- **Electricity and Mobility** teaches how to improve the handling of electric mobility safely.
- **Environmental and Energy** helps organizations understand to implement the ISO 14001/50001 management system with confidence.
- **Sustainability** fosters culture of sustainable business practices, conditions and long-term skills development.

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Making a Mark in the Digital World

FROM STRATEGY TO RESULTS: HOW GPCCI BOOSTED ITS SOCIAL MEDIA PRESENCE

GPCCI has been actively using social media to connect with our audience and increase engagement. With around 11,000 followers on Facebook and around 3,400 followers on LinkedIn, GPCCI has a strong social media presence that allows us to reach a wide audience. In 2022, GPCCI focused on increasing our following on LinkedIn and gained over 1,200 new followers in the last year. This increase in followers also led to an increase in engagement, with October 2022 seeing the most with over 30,000 impressions and 3,500 engagements made. For GPCCI, social media has been an effective way to reach out to our members and the wider German-Philippine business community.



BEYOND BRICK AND MORTAR: OUR WEBSITE'S SUCCESS IN THE DIGITAL AGE

Our website has proven to be a valuable resource for businesses and individuals interested in the German-Philippine business community. As the world becomes increasingly interconnected, having a strong online presence has become more important than ever.

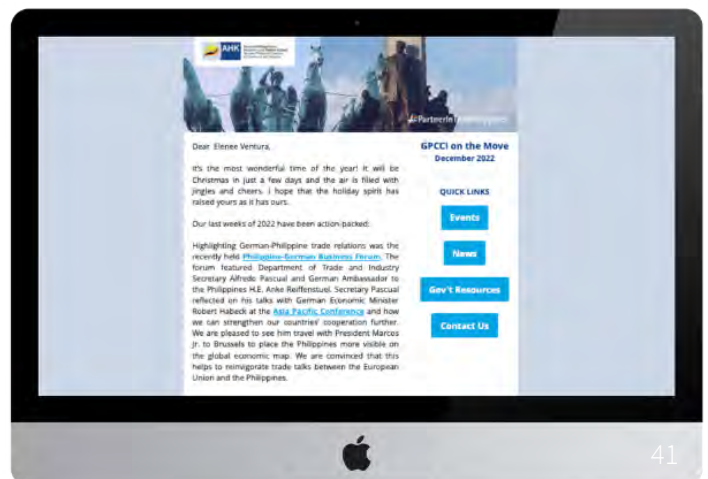
In 2022, our website received around 25,500 visitors and around 55,200 unique page views. These numbers are a testament to the value that the GPCCI's website provides to its visitors. Furthermore, GPCCI added new information on the website to feature our efforts on Government Affairs, Skilled Labor Migration and GPCCI's new Policy and Advocacy committee.

With constantly innovating content, the website provides a comprehensive overview of the latest developments and opportunities in trade relations.

STAYING CONNECTED: ENGAGING AND INFORMING THROUGH NEWSLETTERS

GPCCI publishes a monthly newsletter that is a valuable resource for businesses and individuals interested in the German-Philippine business community. With over 4,800 unique recipients, the newsletter provides a comprehensive overview of our past and upcoming events, membership news, and relevant information for the month.

With its informative content and wide reach, our newsletter serves as another info-rich material that can help you keep up to speed with our activities. It's a valuable resource for businesses looking to expand their network and stay informed about the latest developments in the German-Philippine business community.



Subscribe to our Newsletter

More than a Market

We firmly believe that a social market economy that incorporates sustainable practices promotes job creation, prosperity, and inclusive economic growth. The concept of the Honorable Merchant, which originated centuries ago in Europe, has had a positive impact and remains relevant today. Companies now refer to concepts such as Corporate Social Responsibility (CSR), corporate citizenship, responsible business conduct, or stakeholder management, all of which align with the principles of the Honorable Merchant and are increasingly being seen as critical components of sustainable business practices. Ideally, measures should be integrated with a company's core business and make a meaningful contribution to society while also supporting sustainable development.

The Chamber provides a platform for lively discussions about the challenges and solutions for conducting business responsibly while maintaining a healthy financial bottom line. GPCCI has established guiding principles for its work and encourages its members to actively communicate and share their programs and projects with the network. Members who are interested in exploring potential strategic alignments can approach the Chamber at any time.

UNITED NATIONS GLOBAL COMPACT



Since 2016, GPCCI advocates the ten principles of the UN Global Compact and has joined the initiative. The UN Global Compact provides a universal language for corporate responsibility and provides a framework to guide all businesses regardless of size, complexity or location.

By incorporating the Ten Principles of the UN Global Compact into strategies, policies, and procedures, and establishing a culture of integrity, companies are not only upholding their basic responsibilities to people and planet, but also setting the stage for long-term success.

The UN Global Compact Principles

Human Rights

- Principle 1: Businesses should support and respect the protection of internationally proclaimed human rights; and
- Principle 2: make sure that they are not complicit in human rights abuses.

Labor

- Principle 3: Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;
- Principle 4: the elimination of all forms of forced and compulsory labor;
- Principle 5: the effective abolition of child labor; and
- Principle 6: the elimination of discrimination in respect of employment and occupation.

Environment

- Principle 7: Businesses should support a precautionary approach to environmental challenges;
- Principle 8: undertake initiatives to promote greater environmental responsibility; and
- Principle 9: encourage the development and diffusion of environmentally friendly technologies.

Anti-Corruption

- Principle 10: Businesses should work against corruption in all its forms, including extortion and bribery.



CORPORATE SOCIAL RESPONSIBILITY

GPCCI is deeply committed to making a positive impact on the community and the environment, and has undertaken various initiatives to that effect. These include donating plants to the urban garden of Doehle Haus Manila and organizing the German Ambassador's Cup in partnership with the German embassy with Angat Buhay as the recipient foundation of the tournament. In addition to its community and environmental efforts, GPCCI has also expanded its focus to include sustainability through various events, conferences, and trainings. These initiatives cover topics such as renewable energy, biogas, and more, and aim to promote sustainable practices and technologies within the business community.

The Chamber has also partnered with the Makati LGU for “Nikolaustag with a Cause”, a program aimed at bringing joy and support to families in need. The program included the distribution of Noche Buena packs, toys, and books, as well as a carnival-like celebration featuring story-telling activities, food booths, and party games for adults and children alike. GPCCI is proud to have been a part of this meaningful event, and remains committed to making a positive impact on the community and the environment through its various initiatives.



Finance



Annual Review 2022-2023

Financial Report

The Chamber started 2022 with confidence and anticipation for more face-to-face events on the second half of 2022. The reopening of the Philippine economy following Ferdinand Marcos Jr's presidency showed positive outlook 2022. It was noted during the first Statement of the Nation Address that the president vowed not to implement another lockdown so as not to hurt the economy anymore proved to be true. On the second half of 2022, the Chamber successfully connected members and partners through a number of face-to-face networking events, which showed a positive result of the Chamber's overall finances.

The Chamber looks back on a financially solid year 2022, hence, the Chamber is able to strengthen its own funds. This positive and successful development bases on three factors:

First of all, a strong and vivid membership with many loyal and committed sponsors. We wholeheartedly thank our partners of 2022: Allianz PNB, Antrak Philippines, BASF, BDO, Boehringer Ingelheim Philippines, Continental, Eastern Telecommunications, German Accelerator, GlueUp, Go4moreSchool, Goldmünzen, MHE-Demag, Porsche, PPI Pazifik Power, Rödl & Partner Philippines, Saisy Professionals, SGV, Steag, TÜV Rheinland, and Weigand & Partners.

Secondly, the close and trustful cooperation with the DIHK and the global AHK network: Financial developments were anticipated, best practices shared among AHKs and advice and flexibility provided.

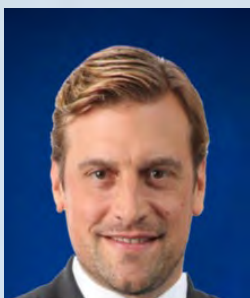
The third aspect was the strong service orientation of GPCCI's portfolio. The resumption of face-to-face events following the economic reopening, the continuous development and the flexibility helped to ensure important projects to be acquired and projects to continue.

The Philippine economy is still seen as one of the top performing economies in the region. Physical events are planned for the whole year 2023. The Chamber marked its 15th year last February 2023 and will be highlighted during the planned Mabuhay Germany 2023 which will happen sometime on the 4th quarter. Mabuhay Germany™ is the signature event of the Chamber that continues to show bilateral relations have gone far and beyond business connections. Since the foundation in 2008, GPCCI upholds its mission to promote and foster bilateral trade. The strong bilateral trade continues in 2023 as the Chamber started strong by facilitating a business mission of German companies in the Philippines about energy efficiency which gathered 100 participants, including Germany and Philippine industry experts. The Chamber is confident to see another financially solid year.

The numbers of the 1st quarter are promising. Besides this, sponsorship plays a key role again and therefore I am very grateful for the sponsors 2023: Allianz PNB, Antrak Philippines, BASF, BDO, Boehringer Ingelheim Philippines, Continental, Eastern Telecommunications, German Accelerator, GlueUp, Go4moreSchool, Goldmünzen, MHE-Demag, Porsche, PPI Pazifik Power, Raffles Fairmont, Rödl & Partner Philippines, Saisy Professionals, SGV, Steag, TÜV Rheinland, and Weigand & Partners.

Let me finish by reporting the formal aspects: The audit closing meeting with SGV was held on 21 February 2023. The audited financial statements were presented and approved by the Board of Directors on 3 March 2023.

Danke Schön! Salamat! Thank you!



Alexander Grenz

Treasurer

German-Philippine Chamber of Commerce and Industry

Why do uncertain times need the certainty of purpose?

ey.com/betterworkingworld #BetterQuestions

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■ ■ ■
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THE AHK NETWORK



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46,000
MEMBERSHIPS

SINCE
1894

150
LOCATIONS

93 COUNTRIES



AROUND

2,000

EMPLOYEES WORLDWIDE

129 YEARS



2022-2023

Our Members

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- 2SL Logistics & Trucking Services, Inc.
- Advent Green Energy Philippines Inc. (f.k.a. Serenergy Philippines Inc)
- AFOS Foundation
- Alfa Personnel Care Language Tutorial Inc.
- ALI Makati Hotel Property Inc (Raffles and Fairmont Makati)
- All Transport Network, Inc.
- Alster Int'l. Shipping Services, Inc.
- Amihan Solutions OPC
- Antrak Philippines Transport Solutions Corporation
- APM Medical Services GmbH
- Asia Society for Social Improvement and Sustainable Transformation (ASSIST)
- Association of International Shipping Lines (AISL)
- Auto Nation Group, Inc.
- Avior Marine, Inc.
- B. Braun Medical Supplies, Inc.
- BASF Philippines, Inc.
- BAUER Foundations Philippines Inc
- Bayan Academy for Social Entrepreneurship and Human Resource Development, Inc.
- Baywa re Solar Systems
- BDO Unibank Inc.
- Ben Line Agencies Inc.
- Bhagi's International Trading Corporation (BITC)
- Bolttech Device Protection Philippines Inc.
- Brumms Quality Wines Inc.
- BSM Crew Service Centre Philippines, Inc.
- Buskowitz Finance
- C. Melchers GmbH & Co. Phil. Branch
- Calvatis GmbH
- Castillo, Laman, Tan Pantaleon & San Jose
- Center for International Trade Expositions and Missions
- CML Centre for Mastery and Life-Long Learning
- Commercial Freight Services, Inc.
- Datronicsoft Inc.
- Deutsche Motorgeraete
- DHL Global Forwarding Philippines Inc.
- Doehle Seafront Crewing (Manila), Inc.
- Donato & Zarate
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