shore®

IT SERVICES

We deliver what we promise.

Talent. Security. Software.
Data. Infrastructure.
Training.



IT SERVICES

Trust for demanding environments.

SHORE combines operational seniority, local proximity and delivery governance. The message is simple: Predictable execution in environments where failure is expensive.

01 **Integrated capabilities**

Six areas that can work independently or together.

02 **Technical depth**

Specialised capabilities for demanding contexts.

03 **Flexible models**

Talent, teams, projects and ongoing services .

04 **Governance and continuity**

Follow-up, metrics, risk and evolution.

2007	6	3
SINCE	AREAS	MODELS

ISO 9001:2015 · National, EU and NATO Secret clearance · Public and private sectors



AREAS OF INTERVENTION

Where we can help.

01	**IT Skills & Talent**	The right capacity, integrated quickly.
02	**Cybersecurity**	Less exposure. More response capability.
03	**Training**	Capability that sustains adoption.
04	**Software Engineering**	Build, modernise and integrate.
05	**Data & AI**	Governed data. AI in production.
06	**IT Core Services**	Cloud, infrastructure and continuity.



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01 / IT SKILLS & TALENT

The right capability. At the right time.

IT specialists and teams selected for the context, integrated quickly and closely managed.

Mobilise **Integrate** **Manage**



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01 / IT SKILLS & TALENT

What we deliver.

VIEW ONLINE ↗

Technical capacity when the organisation needs to accelerate without losing judgement.

01 Staff Augmentation

Specialists embedded in the client team.

02 Managed Teams

Complete teams with management.

03 Talent Sourcing

Search and technical validation.

04 Team Scaling

Capacity for peaks and ramp-ups.

05 Development Teams

Dedicated end-to-end delivery.

06 Nearshore

Teams delivered from Portugal.

HOW WE DELIVER

01 Frame **02 Select** **03 Integrate** **04 Manage**

MODELS Specialist · Team · Managed capacity

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02 / CYBERSECURITY

Less exposure. Greater response capability.

Specialised services to assess, protect, respond and govern security with local proximity.

Protect **Detect** **Respond**



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02 / CYBERSECURITY
What we deliver.

VIEW ONLINE ↗

Security treated as a continuous practice, not as an annual event.

01 Security Assurance & Testing

Assess before it is exploited.

02 Cyber Incident Response

Contain, investigate and recover.

03 Security Training

Enable technical and non-technical teams.

04 Digital Forensics

Preserve evidence and investigate.

05 Governance, Risk & Compliance

Frame risk and compliance.

06 Managed Security Services

Continuous detection and operation.

HOW WE DELIVER

01 Assess **02** Prioritise **03** Strengthen **04** Respond

MODELS Assessment · Project · Continuous service

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PLATFORM / CYBERSECURITY

Semperis

Semperis protects AD and Entra ID environments before, during and after an attack. SHORE positions, implements and operates the solution in the client's real context.

COMMERCIAL VALUE

Reduce exposure, detect identity abuse and recover AD/Entra ID to a trusted state.



WHERE IT CREATES IMPACT

01 **Reduce Tier 0 risk**

Assess posture, privileges, risky permissions and attack paths across AD and Entra ID.

02 **Detect and contain malicious changes**

Monitor the directory, identify attack patterns and support response before it escalates into a crisis.

03 **Recover with confidence**

Prepare clean, auditable, cyber-first recovery to reduce downtime and operational uncertainty.

HOW TO START

Identity assessment, scenario-led demo and PoC with clear coverage, detection and recovery criteria.



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PLATFORM / CYBERSECURITY

Horizon3.ai / NodeZero

NodeZero enables recurring testing of the attack surface, identifies real exploitation paths, prioritises by impact and validates remediation.

COMMERCIAL VALUE
Move from point-in-time vulnerability reports to continuous exposure, evidence and verifiable remediation.

WHERE IT CREATES IMPACT

01 Prove exploitability
Internal, external, cloud and web testing to discover what an attacker can actually exploit.

02 Prioritise by impact
Evidence attack chains and paths to critical assets, not just lists of CVEs.

03 Validate remediation
Re-run tests, confirm remediation and demonstrate progress through executive reporting.

HOW TO START

Pilot with a defined perimeter, baseline test, prioritised backlog and retest to prove exposure reduction.

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03 / TRAINING

Capability that accelerates adoption.

Technology training and digital content adapted to each organisation’s teams, objectives and context.

Enable **Adopt** **Sustain**



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03 / TRAINING
What we deliver.

VIEW ONLINE ↗

Training designed to change operational capability and adoption.

01 Technology training
Technical paths by role and level.

02 Microlearning
Short, actionable content.

03 Upskilling & Reskilling
Skills for new responsibilities.

04 Tailored content
Use cases and language adapted to the organisation.

05 SCORM & LMS
Integration and follow-up.

06 Compliance & Awareness
Behaviour and adoption.

HOW WE DELIVER

01 Diagnose **02 Design** **03 Produce** **04 Deliver**

MODELS On-site · Virtual · Hybrid

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04 / SOFTWARE ENGINEERING

Software that evolves with the business.

Custom development, modernisation and platform integration, with engineering prepared for production.

Build **Modernise** **Integrate**



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04 / SOFTWARE ENGINEERING

VIEW ONLINE ↗

What we deliver.

Engineering that turns context into robust, scalable and usable software.

01 Product Engineering
Full-stack, MVPs and SaaS platforms.

02 Legacy Modernization
Migration, refactoring and replatforming.

03 Connected Platforms
APIs, integration and data pipelines.

04 Generative AI
LLMs, copilots and automation.

05 Agentic AI
Agents and autonomous workflows.

06 AI Accelerators
Frameworks and starting points.

HOW WE DELIVER

01 Discover **02 Design** **03 Build** **04 Scale**

MODELS Quick Start · Project · Product & team

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05 / DATA & AI

Data that informs decisions. AI that operates.

From platform to applied AI, we create useful, governed solutions prepared for production.

Trust **Decide** **Operate**



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05 / DATA & AI

What we deliver.

VIEW ONLINE ↗

Data, models and operations treated as a complete lifecycle.

01 Data Platform Engineering

Platforms, pipelines and integration.

02 Applied AI & Advanced Analytics

Models, GenAI and automation.

03 MLOps & Operationalization

Deployment, monitoring and scale.

04 Platforms

IA ENGINE:
Orchestration, automation and operational control with AI.

SOLID:
Data, AI and operations layer for critical use cases.

HOW WE DELIVER

01 Identify **02** Prove **03** Industrialise **04** Evolve

MODELS Specialist outsourcing · Data Team Bundle · Fixed Price

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PLATFORM / DATA & AI
IA ENGINE

IA Engine is the SHORE layer that connects applications, data and business rules to turn use cases into governed automations, APIs, workflows and agents.

COMMERCIAL VALUE

Turn AI pilots into operational, measured and auditable workflows.



WHERE IT CREATES IMPACT

01 **Operational integration**

Connects ERP, CRM, files, databases and APIs without isolating AI from the client's reality.

02 **Automation with control**

Executes tasks, applies rules, manages exceptions and keeps human intervention at critical points.

03 **Context-aware agents**

Creates copilots and agents connected to real information, with guardrails, logs and clear ownership.

HOW TO START

Select a real process, prove value in 4–6 weeks and decide scale based on evidence.



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PLATFORM / DATA & AI
SOLID

SOLID structures data, documents, rules, models and evidence so critical decisions are explainable, secure and auditable.

WHEN TO USE IT

When the client cannot accept a “black box”: traceability, security, evidence and continuity are required.

SHORE DELIVERY

01 Governed foundation

Sources, quality, access, lineage and common models to work on trusted data.

02 Operational knowledge

RAG, documents, rules and business context organised for useful copilots and analytics.

03 Evidence and audit

Guardrails, logs, explainability and decision trails for regulated or critical environments.

OUTCOME

AI and data that management can use, operations can defend and auditors can audit.

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06 / IT CORE SERVICES

IT operations under control.

Infrastructure, cloud, connectivity and continuity managed with clear governance and a single point of contact.

Stabilise **Transform** **Optimise**



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06 / IT CORE SERVICES
What we deliver.

VIEW ONLINE ↗

An integrated operation, from platform to continuity.

01 Cloud & Hybrid Integration
Migrate and operate hybrid environments.

02 Platform & Endpoints
Standards, policies and control.

03 Systems & Applications
Administration, patching and configuration.

04 Networks & Connectivity
LAN, WAN, VPN and access.

05 Datacenter & Colocation
On-premises operation and hosting.

06 Cloud Services
IaaS, PaaS, SaaS and cost management.

HOW WE DELIVER

01 Assess **02** Design **03** Migrate **04** Operate

MODELS Assessment · Project · Managed Services

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CENTRES OF EXCELLENCE

Specialization where technology is critical.

CoEs add depth to service areas: they step in when the platform is critical, integration is complex or the client team needs expertise that generalist capacity cannot solve.

What changes for the client

- **Secure architecture**
- **Lower risk**
- **Scale with method**

	CoE	Where it acts	What it delivers	Outcome
01	**SAP**	S/4HANA · BTP · ABAP · integration	Incremental modernisation, extensions and specialist support	**Core evolution with lower risk.**
02	**Microsoft**	Power Apps · Automate · Power BI · M365	Apps, automations, dashboards and low-code governance	**Productivity with control.**
03	**Oracle**	APEX · PL/SQL · databases · legacy	Application modernisation and progressive re-engineering	**Continuity for critical systems.**
04	**MuleSoft**	APIs · Anypoint · enterprise connectivity	Secure integration across ERP, CRM, data and partners	**Reusable connectivity.**
05	**AI-native**	GenAI · agents · RAG · assisted engineering	Intelligent automation, delivery acceleration and testing	**More speed with governance.**

How we use the CoEs

Individual specialists
when the client needs targeted capacity.

Managed teams
when rhythm, coordination and continuity are needed.

Fixed-scope projects
when the objective, deliverables and risk are defined.

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One partner. Three ways to work.

The right model depends on context: urgency, responsibility, predictability and delivery horizon.

01	**Specialised talent**	Individual capacity, rapid integration, close follow-up.
02	**Outcome-based project**	Clear scope, deliverables, decision-making and accountability.
03	**Managed service**	Continuous operation with ownership, metrics and improvement.





EXECUTIVE VIEW

Count on us to strengthen capacity, accelerate execution and ensure continuity.

Tell us the context.
We provide a view of the problem, the right model and the first step that makes sense.

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We deliver what we promise.

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