



GERMAN-PHILIPPINE CHAMBER OF COMMERCE AND INDUSTRY

Annual Report 2020-2021

Competent. Reliable. Fast.



Deutsch-Philippinische
Industrie- und Handelskammer
German-Philippine Chamber
of Commerce and Industry

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Annual Review 2020-2021

Message from the German Embassy

Writing a Welcome Message for GPCCI's Annual Review this year feels very different from last time, when we were very confident that the pandemic would only cause a short interruption for business and economy. However, a year later, the world is still challenged by the COVID-19 pandemic, and we witness new spikes in many countries, major economies and markets among them.

In this challenging environment, for many companies, enterprises and business institutions adapting to a changed environment and developing new concepts has been the key to survive and to remain relevant – globally as well as locally. GPCCI has been very successful in this endeavour when it at an early point of time switched its formats to online events and virtual business trips. While doing so, we realized that these formats come with the opportunity not only to bring together experts, political decision-makers and representatives of companies without the complexity of travel management but also to have a wider outreach. Webinars, podcasts, training sessions, business trips as well as weekly updates with business relevant information on the Covid-19 situation and response of the Philippine government have contributed to a new branding and stronger profile of GPCCI.

But of course, format needs content – and the topics covered by GPCCI over the past year reflect where the interest for cooperation and investment lies: green recovery and renewable energy, waste management and recycling, logistics, the Build Build Build programme and infrastructure modernization, digitization, potential for start-ups in the Philippines, and many more.

It has been reassuring to know GPCCI as a reliable partner at the embassy's side and a pleasure working together with GPCCI in these challenging times on a variety of issues, including Business and Human Rights with a Focus on Labour Standards in the Supply Chain, or the Indo-Pacific Policy Guidelines of the German government.

I commend the German-Philippine Chamber of Commerce and Industry for its committed work and inspiring events over the past year 2020/21, and am looking forward to continuing the close partnership and cooperation.



H.E. Ambassador Anke Reiffenstuel
German Embassy Manila



Embassy
of the Federal Republic of Germany
Manila

Annual Review 2020-2021

Message from the Philippine Embassy

The Embassy of the Philippines in Germany conveys its warmest congratulations to the German-Philippine Chamber of Commerce and Industry (GPCCI) on the publication of its Annual Review for 2020-2021.

The Annual Review serves as an important guidepost for GPCCI and its partners as you look back on achievements in the last year and chart the future course for the organization and all its stakeholders in the Philippines and Germany.

The past year has been a genuinely unprecedented one but this has not deterred the GPCCI from pursuing its initiatives to foster and encourage engagement between the business sectors in the Philippines and Germany.

The Philippine Embassy in Berlin is indeed honored to have witnessed the participation of GPCCI in a number of important economic-related endeavors in 2021 foremost of which was the inaugural session of the Philippines-Germany Joint Economic Committee (JEC) initially scheduled to be hosted in the Philippines but because of the challenges of the pandemic was instead jointly hosted by the Philippines and Germany virtually. The active participation of the GPCCI and leading German companies, along with their Philippine counterparts, further highlighted the vital role of the private sector in pushing business engagement forward.

Aside from the JEC, the GPCCI continued to facilitate more business exchanges through regular webinars, roundtables, and meetings covering important sectors, initiatives, and industries such as the Build, Build, Build Program, the maritime sector, the innovation and Start-Up ecosystem, construction, manufacturing, aviation, online retail, and transportation, to name a few. Just before the onset of strict restrictions due to the pandemic, we were able to hold a Renewable Energy Mission to Essen where Philippine companies in this emerging field had the opportunity to meet possible German partners. It is our hope that this program will be replicated in the future.

The Embassy likewise wishes to acknowledge the work undertaken by the GPCCI in providing inputs to the Philippine Economic Team on the German business outlook on doing business in the country and on important legislative initiatives through its regular business surveys. The efforts of GPCCI in closely coordinating with the Philippine Embassy on supporting the gradual restoration of operations of German businesses in the Philippines has likewise been most welcome.

As we move towards the greater portion of 2021, we hope to capitalize on growth areas particularly in construction, infrastructure, power and energy, IT, innovation, green technology, organic food production, medical technology, and manufacturing, among other important sectors, as we jointly work towards deeper and more lasting economic engagement. The Philippine Embassy as always looks forward to continuing its productive and meaningful collaboration with the GPCCI in the years to come.

Mabuhay to the GPCCI Team!



H.E. Ambassador Theresa Dizon-De Vega
Embassy of the Republic of the Philippines - Berlin



Review of the Year

President's Message

When we met last year for our Annual General Meeting and we used a virtual and remote format, only very few of us were expecting that this would repeat this year. Now, while we are one year later and look back, we see a very challenging year behind us. I commend the resilience and the engagement of the members of the German Philippine business community as I have seen extraordinary commitment and activities for their employees, for their world-wide and local clients and for their companies and headquarters.

I am glad to say that in these difficult months, GPCCI did not hide away, but was firm on the side of its members and clients: GPCCI supported, in more than 170 specific cases, companies negatively impacted by the pandemic, e.g. struggling with the travel ban or with unclear administrative orders and implementations.

In this time of uncertainty, missing visibility and dynamic changes, GPCCI was particularly committed to provide verified information. 70 wrap-ups and advisories as well as 12 newsletters prove this dedication.

GPCCI upheld its mission to support and assist the members and clients and did so with flexible and innovative replies. Since the last AGM, GPCCI organized and co-hosted 80 webinars to a wide range of topics. GPCCI welcomed 4 delegations and presented the Philippines in multiple events to the German audience. One highlight was the first Joint Economic Committee of the Philippine Department of Trade and Industry and the German Federal Ministry of Economic Affairs and Energy, which GPCCI co-organised. GPCCI also started its own Podcast series.

We announced at last year's AGM to strengthen the committee work. I am very thankful to Tore Henriksen who assumed the responsibility for the Maritime Committee. He enhanced it through an even closer cooperation with bilateral partner chambers interested in maritime affairs, making it a thorough Joint Maritime Committee. I express my gratitude to the great work done in the Vocational Education Training Committee and to its chairperson Daniela Wassmann. Membership is particularly important in times of crisis and I thank Tristan "Bobbitt" Loveres for his hard work for the membership committee. The Chamber expanded its focus on topics despite the impossibility of meeting face to face. It strengthened through regular meetings the exchange of stakeholders on Renewable Energy and on the deployment of Health Care Professionals to Germany.

Finances were of course an important item of the Board of Directors' regular meetings. I refer to the report of the treasurer for more details. At this point I add my sincere gratitude to all who contributed to the fact that despite the pandemic the year 2020 was work-wise and financially a successful year. My particular thanks go to all the sponsors of 2020. I am delighted to report that even more companies will support GPCCI in 2021. We will take this as a compliment for the good work done last year and as an obligations for this year. My sincere gratitude to the sponsors of 2021.

The daily challenges due to the pandemic did not stop the Board of Directors to look back. I am very glad that the Board elected seven Honorary Members, particularly looking at the founding phase of our distinguished Chamber.

GPCCI is a service provider for its members and clients, but is also an employer. Thanks to its solid financial situation and anticipation, except for one ending project contract, we could keep all team members with full pay throughout the year.

This year's AGM falls together with the end of the term of our Executive Director Dr. Martin Henkelmann. While the past 15 months were strongly influenced by the pandemic and the wide activities already described above, we should not forget the time before. Many developments were already initiated.

GPCCI became more relevant in the media even in the pandemic with approximately 100 media mentionings since our last AGM. More than 60 meetings with governmental officials prove GPCCI's strong engagement regarding advocacy. Statements and meetings about CREATE, the Foreign Retail Act and the Public Service Act are some examples. The PEZA award given to GPCCI last February show that our multiple activities are recognized by our important partners.

When recruiting Martin Henkelmann in 2018, the Board of Directors tasked him to strengthen the GPCCI membership. I already mentioned the enhanced Committee work with a wider membership involvement, and also our current membership numbers and structure is, despite the current crises, promising for the next years. We thank Martin Henkelmann for his great leadership, during the pandemic and before. We wish him all the best for his new assignment for the Korean-German Chamber of Commerce and Industry and hope that the relative short distance between the Manila and Seoul will facilitate his visits in the Philippines.

Ladies and gentlemen,

the wide range and the positive impact of our activities in the past 12 months was only possible through the close partnership with the Philippines and German government and administration, with the German Embassy in Manila, the Philippine Embassy in Berlin, the AHK/DIHK network and the whole German-Philippine business community. The efforts and successes are the result of the team effort. I thank all my Board colleagues and particularly my predecessor Tristan "Bobbitt" Lovers as well as the GPCCI staff for the trustful, flexible, and timely collaboration.

Salamat,

Danke schön,

Thank you!

Stefan Schmitz
President of the German-Philippine
Chamber of Commerce and Industry



Outlook

Executive Director's Message

Particularly in times of crises a bilateral chamber has to prove its added value. This was one of the guiding principles of GPCCI's endeavors since the Annual General Assembly a year ago.

Therefore, GPCCI turned quickly to virtual events, being one of the first AHK hosting a complete virtual delegation with a conference and many B2B meetings. Three delegations followed in the months afterwards and will be on the agenda this year. GPCCI also changed events and trainings to virtual formats with wide success.

In the environment of a crisis, the value of fact-based information is even higher. For this reason, the Chamber focused on providing facts and verified information. 70 Wrap-ups and advisories are proof of this. Also, with the intention to communicate based on facts, GPCCI conducted several surveys to receive feedback from the German-Philippine business community about its concerns and expectations. GPCCI used these results for advocacy regarding the Philippine legislation. Additionally, GPCCI communicated towards Germany and the European Union. The widely recognized survey on the resumption of the EU-Philippine Free Trade Agreement done by GPCCI in cooperation with AHK Singapore placed this topic on the agenda.

The Governmental Affairs Department proved once again its large value throughout the last 12 months. GPCCI is glad for all the support that could be given to members and clients while the Chamber continues to assist the cases that are still open and have not been resolved yet.

The strong anchorage within the global AHK/DIHK network was very beneficial for the Chamber. GPCCI exchanged best practices, learned from AHKs around the globe and exchanged topics for trainings and webinars to the benefit of members and clients.

The financial development took a lot of attention throughout the past 12 months. GPCCI is very grateful that members, clients and premium partners were very flexible and supportive. It is great to see that GPCCI has received lots of support from partners for the ongoing year as well.

As reported before, GPCCI had regularly invested in IT infrastructure, video conference systems, and cloud-based solutions. This enabled the employees throughout the year to work safely from home, to efficiently organize conferences and B2Bs as well as to successfully hold trainings.

The most important assets of GPCCI are its employees. Therefore, the Chamber intensively engaged with the team on the well-being challenges of the pandemic, on working remotely in an efficient way and on growing as a team even when not in the office.

Let me finish on a personal note: My term as Executive Director of GPCCI comes to an end right after the Annual General Meeting. I deeply regret that I cannot meet and mingle with members and partners face to face after the AGM as we could in the past. Therefore, I use this opportunity to express my sincere gratitude.

I would like to thank my team. We had the great year 2019 to develop and grow together. The year 2020 was as no one had expected, and we jointly mastered it as one team. My special thanks go to GPCCI's Deputy Executive Director Charlotte Bandelow for the great and always trustful collaboration.

I would like to thank each member of the Board of Directors for the trust and openness in our cooperation throughout the past years. I have very much enjoyed our meetings and exchanges and I learnt a lot. Being GPCCI President is an honorary function. It is amazing how much time former GPCCI President Tristan Arwen “Bobbit” Loveres and current GPCCI President Stefan Schmitz have been ready to spend for the success of GPCCI. I thank both for their guidance, support, flexibility, and availability. Designing the future is always easier if one understands the past. Therefore, I express my deep gratitude to the long-serving, often founding members of GPCCI. Their explanations and insights have been very beneficial for me.

I extend my gratitude to the partners of GPCCI: I appreciate the very fruitful cooperation with the Philippine administration, particularly the Department of Trade and Industry, Board of Investments, Philippine Economic Zone Authority, and Philippine Embassy in Berlin. I am very grateful for the trustful collaboration with the German partners, particularly the Federal Ministry of Economic Affairs and Energy and the German Embassy in Manila.

I got acquainted with many wonderful people, learnt interesting new things and gained plentiful insights during my time in the Philippines. I am very grateful for this.

Maraming Salamat.

Thank you very much.

Danke sehr.

Dr. Martin Henkelmann
Executive Director of the German-Philippine
Chamber of Commerce and Industry



2020-2021 Board of Directors

President



Stefan Schmitz
Chief Executive Officer
Antrak Philippines Transport
Solutions Corporation

Senior Vice President



Marie Antoniette Mariano
Vice President/Head -Europe
Desk, IBG International Desk,
Banco de Oro

Vice President



Constantin Robertz
Co-Founder and Chief
Executive Officer, LOCAD
Philippines Inc.

Treasurer



Klaus Dieter Schadewald
Chief Operating Adviser,
Volkswagen Philippines

Vice President since March 2021



Alexander Grenz
President and CEO, Allianz
PNB Life Insurance, Inc.

Director



Tore Henriksen
President, Managing Director,
Doehle Shipmanagement
Philippines Corp

Director



Daniel Hoffmann
SVP Base Maintenance,
Lufthansa Technik Philippines

Director



Tristan Arwen Loveres
Managing Director,
TÜV Rheinland Philippines

Director



Dr. iur. Marian Majer
Executive Director,
Rödl & Partner Philippines

Director



Ronald Mercado
Managing Director,
BASF Philippines, Inc.

Director until Sept 2020



Jorel Nuyda
Former President/CEO,
Siemens, Inc.

Director



Dr. Martin Henkelmann
Executive Director,
German-Philippine Chamber
of Commerce and Industry

2020-2021 Chamber Team

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Michelle Carmona
Service Support Staff

2020-2021

GPCCI IN NUMBERS

SINCE
2008

AROUND
300
MEMBERS

80
VIRTUAL EVENTS

6,800
VIRTUAL EVENT ATTENDEES

70 WRAP-UPS AND
ADVISORIES

AROUND
100
MEDIA MENTIONS



Deutsch-Philippinische
Industrie- und Handelskammer
German-Philippine Chamber
of Commerce and Industry

AROUND
30 MARKET
ENTRY
PROJECTS

4 VIRTUAL MISSIONS

3 ENERGY
CONFERENCES

255 VIRTUAL ATTENDEES

20 VIRTUAL TRAININGS AND
WORKSHOPS
WITH OVER **200** VIRTUAL PARTICIPANTS

2 PUBLICATIONS

5 PODCAST
EPISODES

MORE THAN
170
SPECIFIC INQUIRIES ANSWERED
DURING LOCKDOWN

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We offer a Platform



2020-2021 Event Calendar

Going virtual did not stop GPCCI from churning out events that are relevant and timely for its audience. As seen below, there have been numerous events across the year 2020 and 2021. The Chamber continues to innovate and look for ways to provide the proper knowledge to its audience who seem to be immune to ZOOM fatigue.

June 2020	2	Consumer Behavior in the New Normal
	9	Impact of COVID-19 on Tourism Industry
	17	Virtual Leadership - Connecting and Leading Online and Through Change
	23	Managing Your Cashflows and Operational Risks
	24	Claiming back of VAT for International Expenses
	25	House Bill 6815: Arise Philippines Act
	26	COVID-19 Assistance to Restart Enterprises (CARES) Program
	30	Boosting Tourism Amid the Crisis - Policies and Programs of the Department of Tourism
July 2020	6	Germany's New Immigration Law for Skilled Workers
	7	Change of Workforce: Keeping Your Team Motivated and Productive
	8	Inactivating The Virus: The Role of Ultra-Violet Lighting
	9	Joint Virtual Speednetworking - Making Business Connections
	13	Implications of COVID-19 in the Maritime Industry : Insights from MARINA
	14	Setting Up and Marketing E-Commerce
	14	Waste Management and Recycling in the Philippines
	17	Rapid Culture Change: The Bruce Lee Way
	21	Maintaining The Digital Transformation Momentum
	23	Joint Virtual Speednetworking - Making Business Connections
	24	A Business Conference on Logistics Series 2
	27	COVID-19 Response: Funding Opportunity Through German developPPP.de Program
	28	Keeping the Supply Chain Intact: New Trends and Changes

LEGEND

 GPCCI Webinar	 Joint Webinar	 Training	 Networking	 Roundtable
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August 2020	4	REBUILD PH! - Revitalizing Businesses, Investments, Livelihood and Domestic Demands
	6	Outlook of the BUILD, BUILD, BUILD Program
	11	Learning in the New Normal
	13	Eliminating Government Red Tape at a Time of a Pandemic
	18	Positioning for Recovery Through Enterprise Resiliency
	25	Termination, Lay-off, Temps and Contracts
	28	Internet Connectivity: Readiness to the New Normal
September 2020	3	A Closer Look at the Pandemic: Understanding COVID-19
	8	The World of Physical Gold in the Age of COVID-19
	10	Managing Filipino Teams Remotely 1
	11	Doing Business with Germans Remotely: Business Culture, Communication and Negotiation
	11	Operating and Investing in the PEZA-Zones in a Time of a Pandemic
	17	Joint Virtual Speednetworking - Making Business Connections
	22	The Art Market Scene - Challenges and Opportunities During the Crisis
	23	Energy Virtual Roundtable: The Future of the Philippine Energy Sector Based on the Philippine Plan 2018-2040
	24	Managing Filipino Teams Remotely 2
October 2020	29	Recovering Your Foreign VAT Seamlessly
	6	Charging Ahead: Is This The Right Time for Foreign Startups to Expand to the Philippines?
	13	Cleaning, Sanitizing and Disinfecting Your Business During the Pandemic
	14	Filipino Consumer Behaviors and Retail Updates to COVID Impact
	14	ASF Series 1: What You Need to Know About African Swine Fever
	14	Balcony to Table: Raising a Home-Grown Vegetable Patch in an Urban Setting
	22	Managing Filipino Teams Remotely 1
	26	The State of Addressing Plastic and Medical Waste in the Philippines During the Pandemic

October 2020	27	The Role of Artificial Intelligence in Developing Smart Cities
	28	Advancing E-Payments via Public and Private Partnership
	29	Managing Filipino Teams Remotely 2
	30	European Business Summit 2020
November 2020	5	The Effects of the Energy Efficiency and Conservation Act to the Philippine Economy
	6	Green Finance Bootcamp 3: Next Wave of Green Finance Opportunities
	10	Treasury and Cash Management in the New Normal
	10	ASEAN Cross-Border Projects - Legal and Tax Challenges for Companies in Doing Business in Southeast Asia
	17	Indo-Pacific Partnership Guidelines of the German Government
	18	GPCCI Virtual Roundtable with POEA
	25	The 4th Annual German-Singapore Financial Forum
	26	Managing Filipino Teams Remotely 1
December 2020	3	Gaining a Digital Advantage in Critical Times
	3	Managing Filipino Teams Remotely 2
	7	Learning About Women's Empowerment: A Business Guide to Promoting and Committing Gender Equality in the Workplace, Marketplace, and Community
	7	TVET Initiatives and Strategies for the New Normal and Beyond
	7	Businesses and Human Rights with Focus on Labor Standards in the Supply Chain
	10	Regional Comprehensive Economic Partnership
	10	2020 and Beyond: A Decade of Action For Sustainability
	11	ASF Series 2 : Delving Deeper Into African Swine Fever
	15	Preventing Online Banking and Online Payment Fraud in the Times of the Pandemic
January 2021	11	Doing Business with Germans 01: German Business Etiquette
	19	Online Course for Effective Virtual Collaboration
	19	Outlooks and Strategies: Philippines 2021
	21	"Best Year Ever" Leadership Webinar with Mike Grogan

January 2021	26	Update on the Philippine Logistics Situation for 2021
	28	ASEAN Today and Tomorrow: What It Means for Companies and What to Expect from 2021
	28	2021 Virtual Economic Outlook
February 2021	2	“A Closer Look at the Pandemic (Part 2): COVID19 Vaccines – What? Where? How?”
	4	Philippine Talent Trends
	9	The Philippine Property Market Update
	11	Doing Business with Germans 02: The Art of Miscommunication
	16	Fighting the Rising Fraud During the COVID-19 Pandemic
	23	E-Commerce Enabler Accelerating in the New Normal : Two Perspectives From the Platform Zalora and to the Enabler Etaily
March 2021	2	AI & Fintech: Revolutionizing and Reshaping the Financial Industry
	9	The CREATE Bill Act
	16	The Philippine Economic Outlook 2021: The SocioEconomic Impacts of Immunization
	16	Cybersecurity and Data Privacy in the Post-Pandemic World
	23	Sustaining Your Professional Image: Make a Good Impression from Work from Home
	23	2nd LNG and Clean Energy Investment Summit
	24	Unilab COVID-19 Vaccine Initiative
	31	Joint Virtual Speednetworking - Making Business Connections
April 2021	6	Downsizing for the Right Reasons
	12	Private and Public Sector Updates on Build, Build, Build
	19	Catching Up to Climate Change Part 1: Incorporation of Disaster Risk Reduction to Phillipine Resiliency
	20	Hot-Desking: From Small Changes to Full Re-Planning of Workspaces
	20	Catching Up To Climate Change Part 2: Economic Implications and Response
May 2021	4	The Philippines Journey to 2020+1 Tokyo Olympics
	11	Economic Outlook of Cebu and The Greater Visayas Region



Why become a member?

Networking & Educational Events

For GPCCI Members, the Chamber organizes a wide range of high-quality events and webinars in cooperation with companies and our Governmental and Chamber Partners.



Visa Support

With GPCCI's close cooperation with the German Embassy Manila, the Chamber supports its Members in the clarification of visa questions and assist Members in case of emergency.

Translation & Interpretation

Language can be a barrier in a new country, but clarity is crucial in ensuring mutual understanding with your business partners or consumers. GPCCI arranges qualified translators or interpreters for documents and other translation requirements to limit, if not avoid, the chances of misunderstanding.

Advertising Opportunities

GPCCI's newsletters, promotional materials, internet portal and events offer great advertising opportunities. As a Member, grab the opportunity of publishing information about your company products and services.

Event Management

Make use of GPCCI's experience in running high-level activities to ensure that your own events are well attended by the target audience and PR coverage is maximized: launch events, opening ceremonies, marketing seminars, arrange networking, and PR events through our competent event planners.

General Inquiries & Contact

GPCCI offers quick and comprehensive response to inquiries regarding aspects of Philippine market activities. The Chamber also provides contacts to experienced, trustworthy service providers such as law and accounting firms, banks, insurance brokers, as well as other German and Philippine organizations.

Government and Chamber Relations

GPCCI enjoys good relations with key government offices that can assist you with your concerns. The Chamber is in close cooperation with Philippine industry associations and chambers as well as other European bilateral chambers.

HR Support

Use GPCCI's network and know-how to find your suitable staff! In addition, the Chamber supports you with individual training programs for qualified workers. From setting up personalized in-house trainings or networking with local experts and training providers, the Chamber also adapts its training programs according to your needs.



Marketing Services

There are more channels to reach your target clients today than ever before. Understanding which to use and delivering an engaging message is key. GPCCI can advise you on local press engagement, e-mail marketing, and media campaigns.

Trade Fair Participation

Meet customers and business partners personally! However, preparing for such an event is often time-consuming and stressful. GPCCI therefore offers a simple but reliable solution for planning and implementing your trade fair presence.

GPCCI's bi-annual two-day trade show "Mabuhay Germany™" allows its Members to showcase their products and services as well as invite all visitors to experience the German culture, traditions, and food. You too can play an active role in shaping and presenting yourself to a wide audience in a festive and relaxed atmosphere.

We also participate in other trade shows both in the Philippines and Germany covering a variety of sectors.

Corporate Social Responsibility

GPCCI engages in community activities such as upliftment and continuous educational support of underprivileged Filipinos and special aid during natural disasters. We use our connections to ensure that donations coursed through GPCCI reach the direct beneficiaries.



Apply now!



Aileen Leviste-Arao
Head of Chamber Services
aileen.arao@gpcci.org





▲ Member-to-Member Benefits Program

Take advantage of special offers and discounts on products and services extended by members, for members.

What is the Member-to-Member benefits program?

A program exclusively designed for members of GPCCI. It is a marketing service offered to member companies that wish to promote their products and services to other members.

Membership Card

The 1st and 2nd representatives of each member company in good standing will receive their own membership card, a concrete and portable proof of membership. By presenting your membership card and a valid I.D. at branches and outlets of participating companies, you will be able to take advantage of special offers and discounts on products and services from fellow members.

Why join the Member-to-Member benefits program as a benefit partner?

- Marketing opportunity to promote own products and services
- Logo inclusion in dedicated landing page on GPCCI website
- Listing in GPCCI's M2M Benefit Program List which will be regularly updated, promoted and shared
- Greater visibility and exposure within the German business community in the Philippines
- Easy access to GPCCI members and their representatives to explore new business opportunities
- Attract your target group by offering B2B or B2C benefits

Are you a member of GPCCI and want to apply as a benefit partner?

Email the accomplished application form attached in the button below to [Ms. Aileen Leviste-Arao](mailto:Ms.AileenLeviste-Arao).

Apply now!



Aileen Leviste-Arao
Head of Chamber Services
aileen.arao@gpcci.org

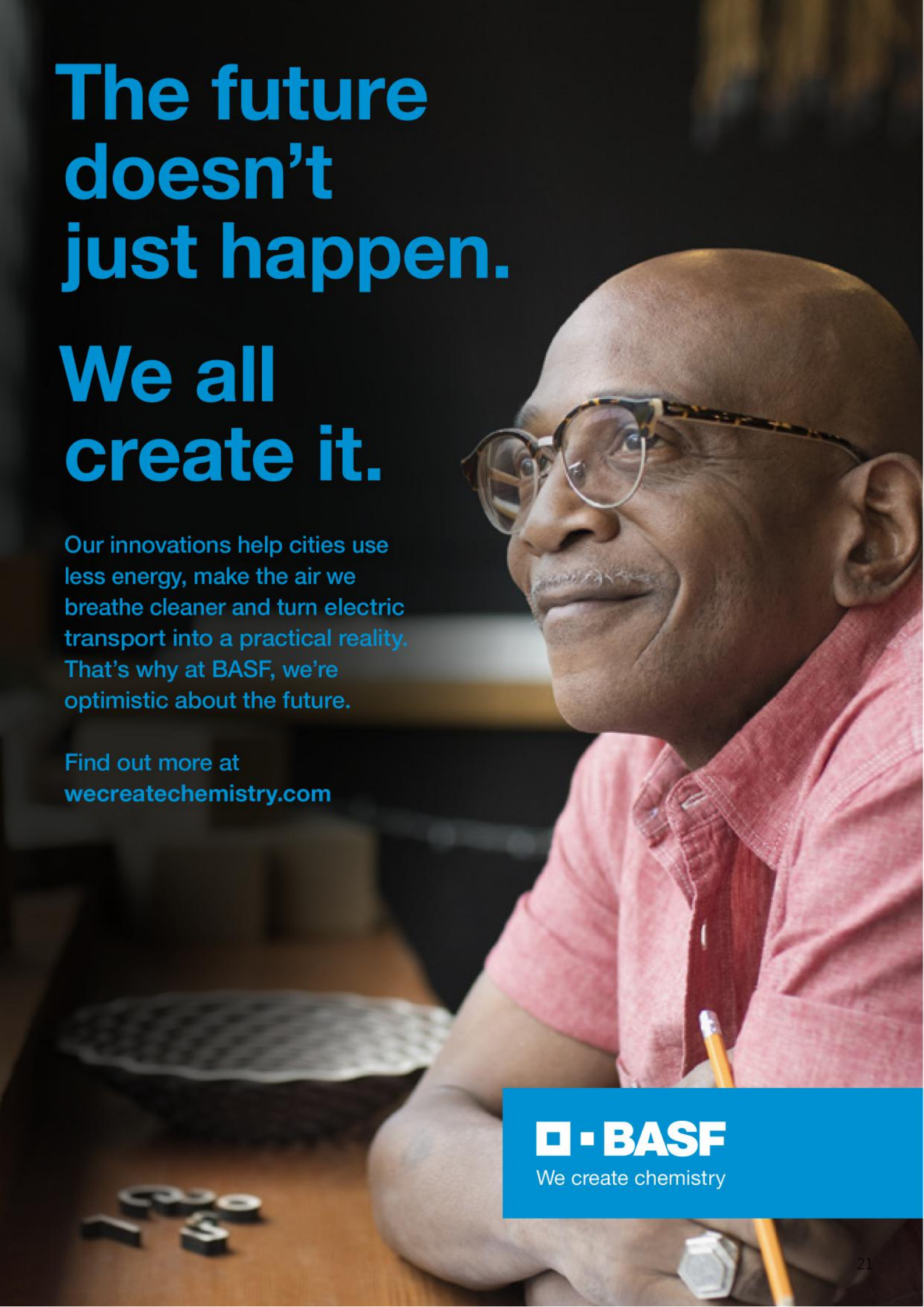


The future doesn't just happen.

We all create it.

Our innovations help cities use less energy, make the air we breathe cleaner and turn electric transport into a practical reality. That's why at BASF, we're optimistic about the future.

Find out more at
wecreatechemistry.com

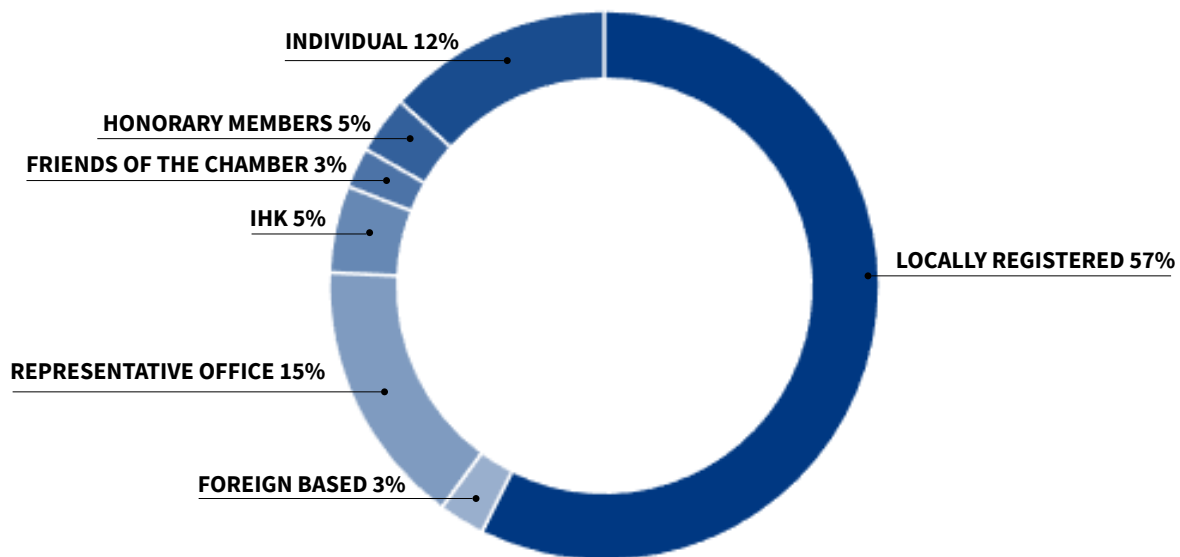


■ - BASF

We create chemistry

2020-2021 Membership Data

MEMBERSHIP BY CATEGORY



MEMBERSHIP BY INDUSTRY

Accounting, Audit & Tax Consulting	2%	Government & Public Administration	1%
Airlines & Aviation Industry	3%	Health	2%
Architecture & Interior Design	1%	HR & Recruitment	1%
Automotive	5%	Industrial	2%
Business Consulting & Training	8%	Information Technology	2%
Chemicals, Coatings, Paints	3%	Legal Consulting & Collection Services	4%
Construction	3%	Machinery	4%
Consumer Goods	15%	Maritime Industry	7%
Education	2%	Printing & Stationery	1%
Electricity, Gas, & Water	2%	Real Estate	1%
Electronics	4%	Social Clubs, NGO, Not-for-Profit	5%
Energy, Renewable Energy, Utilities	4%	Telecommunications	1%
Finance & Insurance	2%	Tourism & Hotels	5%
Freight Forwarding & Transport	8%	Translation and Language Services	2%

2020-2021 New Members

CORPORATE MEMBERS



INDIVIDUAL MEMBER

Mike Grogan

HONORARY MEMBERS

Reiner Allgeier

Dr. Bodo Goerlich

Dr. Guenter Matschuck

Roland Odenthal

Klaus Schroeder

Horst Kessler von Sprengelsen

Claus Sudhoff

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Antrak Philippines Transport Solutions Corporation
4F Formation Bldg. B, AMVEL City Business Park,
San Dionisio, Parañaque City 1704 Philippines
Tel: +63 2 79172000 | Fax: +63 2 79172039
Email: info@antrak.com.ph | FB: [Antrak.Logistics.PH](https://www.facebook.com/AntrakLogisticsPH)
www.antrak.com.ph

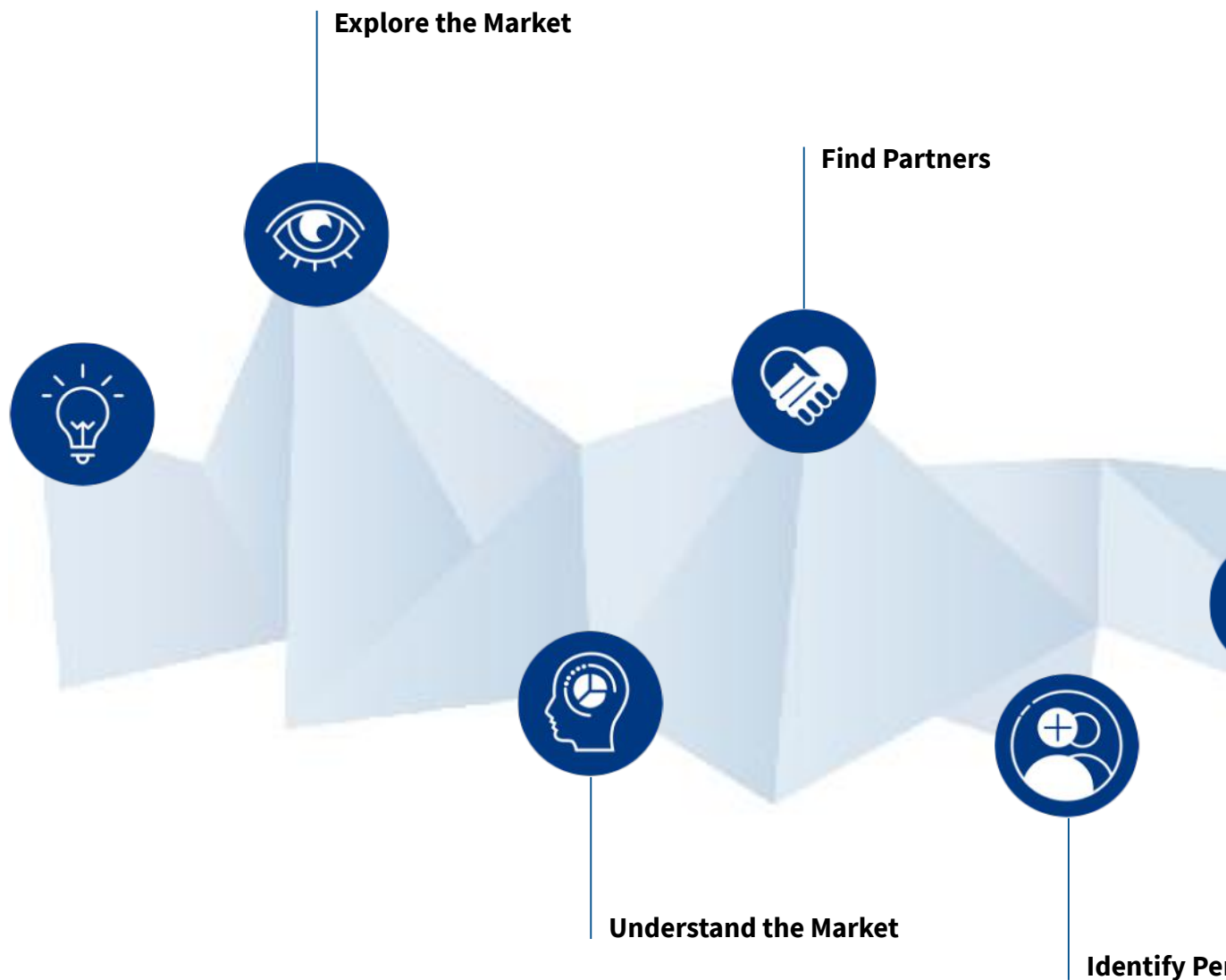


We are a
Service Provider



A Customer's Journey

GPCCI assists and supports companies with their market-entry and expansion plans in the Philippines and Germany. In close cooperation with our clients, we develop custom-tailored solutions and professionally guide you throughout the process.



Business Continuity in the Philippines

The coronavirus outbreak has disrupted the entire world, leading to a new normal. However, physical market presence and having your own employee in the Philippines becomes even more important due to restrictions for the months ahead. Contact us, GPCCI, for more information.

CONFERENCE IMPRESSIONS



Watch now!

**Become
a member!**

Overcome Bureaucracy



Utilize GPCCI Infrastructure

Personnel

26
**MARKET ENTRY
PROJECTS**

9
**VIRTUAL MARKET
INFORMATION
EVENTS**

3
**VIRTUAL
DELEGATION**

255
**ENERGY
CONFERENCE
ATTENDEES**

4
**MARKET
ANALYSIS**

With GPCCI's Sales Accelerator & Office-in-Office Concept

the global business conduct. Home-office using digital tools has become
ce remains important to sustain customer relations and trust. And: An
more essential as international travel continues to face limitations and
CC can support you in your business in the Philippine market.

What our clients say



“We experienced GPCCI as very professional and reliable partner in order to expand our business activities on the Philippines. Even in difficult times like these they perfectly managed to provide us with totally convincing results.”

*International department,
Dr. Grandel GmbH*



“Despite the business challenges brought by the pandemic, GPCCI accommodated our requirements and followed through every lead in order to connect us with Philippine companies. We couldn’t have done it without their support”.

*Richard Chee Hian Chua,
Sales Director, Viessmann*



“The Energy Delegation 2021 was a great platform to showcase our solutions in the Philippine market. Thanks to the excellent organization done by GPCCI, we were able to have successful business meetings with local companies”.

*Dr. Roman Brinzanik,
Director New Markets, KRAFTWERK Renewable Power Solution.*

Public Programs



[Charlotte Bandelow](#)
Deputy Executive Director and
Head of Trade Promotion
charlotte.bandelow@gpcci.org



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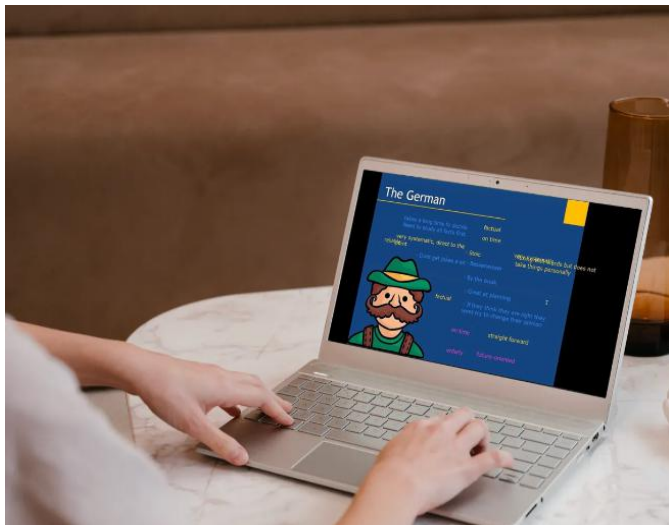


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Contact us today.

DUAL TRAINING AND EDUCATION

GPCCI Virtual Training Portfolio Highlights

Ever since the beginning of 2020, the Chamber's trainings and workshops shifted online. Over the year and into 2021, the portfolio has grown and improved, having GPCCI established as a reliable, trusted, and professional provider of high-quality virtual trainings and workshops – executed fully with internal expertise or co-created with hand-picked coaches. This is the highlight reel of the past year.

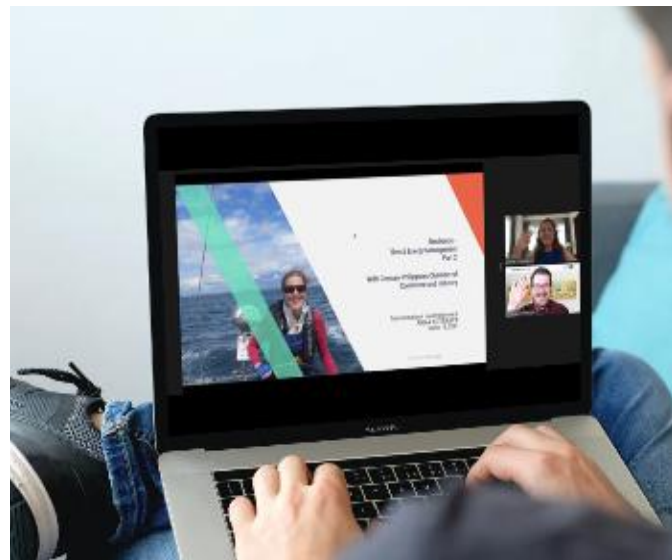


Doing Business with Germans remains more relevant than ever

GPCCI's bestseller, the [“Doing Business with Germans”-Series](#) made its successful transfer into the virtual realm. What started with a training about the differences in cultures and German business etiquette and expectations blossomed into a [2-part series](#) attracting Filipinos, Germans and other nationalities alike – may they look for business development, work for German companies or in an international environment.

“Resilience” is not just a Buzz Word

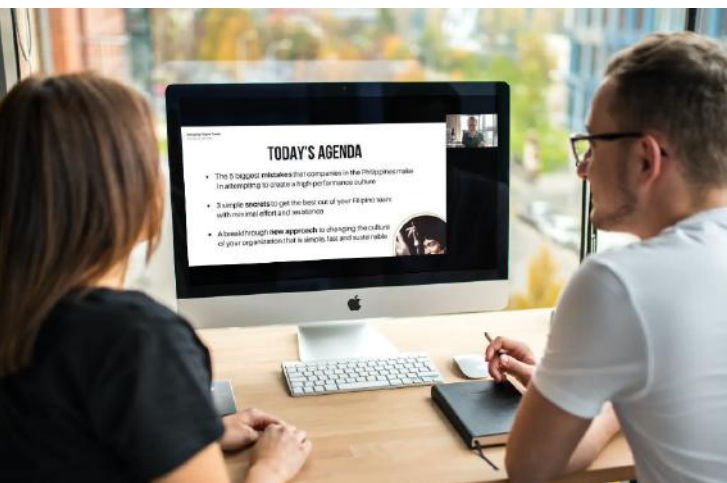
The surrounding in which people worked in has changed and brought new challenges, leading to the need for rapid adjustment. Resilience comes in many facets. This is why the Chamber has co-created with business and personal coach Anna Kotskaya a [3-part series of virtual workshops](#), ran last during March 2021. They were designed to help strengthen resilience from different perspectives: “Strength and Value Discovery”, “Energy and Time Management”, as well as “Stress and Anxiety Management”.



The content and supporting personality quiz really give a good insight into what would fit the participant perfectly. The coach was motivational and easy to listen to.” said one participant and “The workshop is nice because it fosters a safe environment and also encourages participation.” added another.

Participants of the Resilience Training

Anonymous



Managing Teams Remotely

Keeping one's team motivated, efficient and on track has become more challenging in the work- from-home arrangement. Stress levels are higher, work and private life may be in imbalance and some struggle with mental exhaustion. For leaders, checking in and engaging with one's team members can only happen virtually and gets more and more difficult. And slowly the performance is not according to the expected output. This [webinar](#) discussed these.

“The online training was outstanding! I have already attended plenty boring webinars and was skeptical at first. But I managed to take away many new important aspects – exactly what I wanted!”

Patric Remus

COO/ Director, seim & partner Fiber Networks Inc.

Conducting Virtual Trainings Structured, Engaging and Successfully

As a trainer, mentor or any person needing to transfer knowledge, delivering sessions online requires additional skills to be truly effective. The 2-part [“Virtual Training Master Class”](#) is the newest addition to the portfolio – launched in April 2021.

The first session brings training back to its roots by showing the characteristics and roles of an effective trainer online to successful learning transfer by good session planning. The second session dives deeper into the characteristics of quality online training, methods and tools to keep the audience engaged and motivated, as well as identifying one's own strengths and fields to improve, while also dealing with challenging situations and providing effective feedback online.



Training Partnership with TÜV Rheinland has been broadened and improved

[GPCCI's special agreement with Gold Member TÜV Rheinland has been a staple in training since 2019.](#) Shifted to virtual trainings in 2020, the Chamber can offer exclusive discounts for its members and network with a broadened, monthly updated training schedule. From Data Privacy to Leadership, all trainings are TÜV Rheinland-certified with exclusive blockchain-powered digital certificates.

DUAL TRAINING AND EDUCATION

TVET Knowledge Transfer: Importance of Process Implementation & Standardization

Ever since the beginning of the partnership between Porsche AG for its “Porsche Aftersales Vocational Education” (PAVE) program in 2017, GPCCI has been spearheading the implementation of new standards in the training course. Working closely together with the Porsche Training and Recruitment Centre Asia (PTRC-A), new processes, documentation, and adjustments to the PAVE program have been implemented, with the Chamber now functioning as the representative for its international roll-out.

In March 2021, Tobias Petersen, Director of Dual Train & Education at GPCCI and Key-Account Manager of the PTRC-A since 2017, was invited to speak about the importance of process implementation and standardization during an [online conference](#) for another project between the German Corporation for International Cooperation (GIZ) and the local government of Zigong, China.

GPCCI had the honor of sharing its journey and contribution to PAVE, proving that the accumulated knowledge can be applied to other projects, as the project in Zigong does not fall under PAVE but is supported via manpower and know-how.

Today, with the support of GPCCI, PAVE is in the process of achieving the official B-Level certification of German Vocational Training Abroad by the Association of German Chambers of Industry and Commerce (DIHK), setting a new international standard.

Training Examinations in Times of COVID: GPCCI and GES made it possible

Quarantine and social distancing made training examinations difficult, if not impossible. [German Excellence Solutions, Inc. \(GES\) with GPCCI found a way.](#)

The third batch of graduates who underwent the 240-hour advanced course on Industrial Cleaning with GPCCI-member company GES, together with the fourth batch of basic Professional Cleaning course, was able to successfully be assessed after 6 months of on-the-job training.

Equipped with face masks and socially distanced, 5 trainees successfully underwent both their written and practical examinations, monitored and quality-assured by GPCCI. In a real-house setting, the 5 trainees first underwent their examination to become AHK-certified Cleaning Professionals for a domestic environment. 2 of the trainees went one step further to their assessment of Industrial Cleaning Professionals.

It showed that training is indeed still possible – with the right precautions.



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HIGHLY EFFECTIVE MANAGER (CSC APPROVED)

This 2-day managerial development course has been designed to provide baseline management and leadership skills in managing /leading people, processes, resources and handling team tasks effectively at work with the goal of running a high performing teams. [Find out more here.](#)

STEP-UP SUPERVISORY LEADERSHIP TRAINING

A 2-day facilitator-led training program designed to equip newly appointed supervisors up to middle-level managers (supervisors, team leaders and front-line leaders) to understand the roles and provide tools in achieving the set organizational goals. [Find out more here.](#)

CORE REQUIREMENTS OF THE FIRE CODE OF THE PHILIPPINES

This one course is designed to provide an overview of the revised Republic Act 9514 otherwise known as the Fire Code of the Philippines as a comprehensive system for ensuring compliance of organization in this legal requirement. [Find out more here.](#)

DATA PROTECTION OFFICER (TÜV) TRAINING AND CERTIFICATION

This training and certification program will equip Data Protection Officers and other individuals in charge of processing personal data with the knowledge on privacy and data security as well as competency in handling the data processing activities of an organization in accordance with the DPA. [Find out more here.](#)

[SEE COMPLETE LIST OF TRAINING](#)



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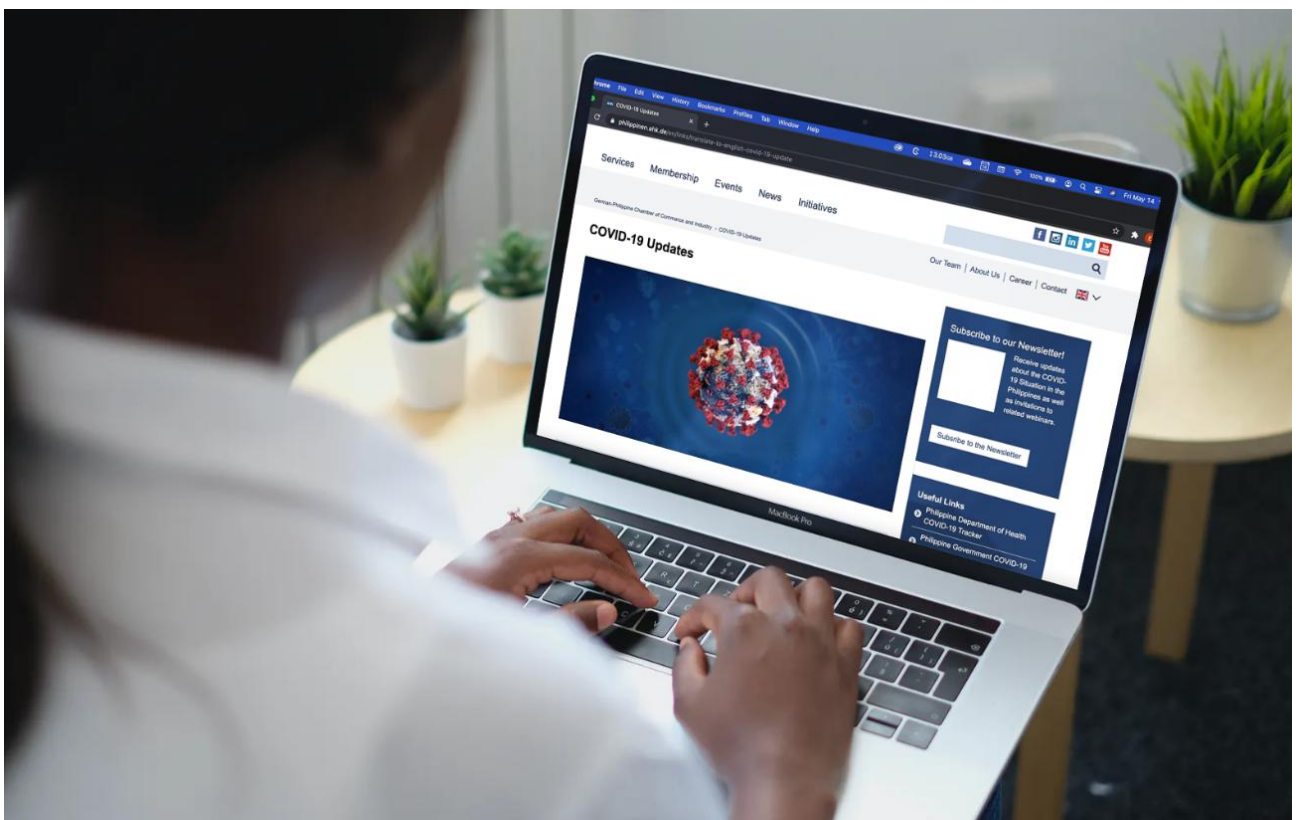
We advocate for the Economy



Trade Policies and Government Affairs

As the SARS-CoV-2 pandemic (COVID-19) continues to obstruct regular business activities at present, a new normal emerges around the world. Thanks to today's technology, most companies globally – even government agencies – are forced to adapt into an indefinite work-from-home setup to help stop the spread of the ongoing pandemic.

In response, German-Philippine Chamber of Commerce and Industry (GPCCI) Government Affairs continues to serve as the dynamic entity of advocacy for German businesses in ensuring a stable and predictable business environment and is committed to help the Philippine economic recovery.



▲ Catalyst of Information during the Pandemic

As the COVID-19 pandemic continues to affect regular business operations, the issuance of a [weekly wrap-up](#) was initiated by GPCCI to keep contacts abreast on government advisories relating to COVID-19. These include a compilation of announcements and proclamations, quarantine protocols, relevant news, and a [COVID-19 case tracker](#).



Yves Aguilos
Head of Government Affairs
yves.aguilos@gpcci.org

Advancing our Member's Best Interests

The AHK network has always honored the views of GPCCI's members. Through the Government Affairs department, the chamber has initiated surveys that largely impact the German-Philippine business community such as the biannual [AHK World Business Outlook Surveys](#), involvement in the inaugural [Joint Economic Commission](#) talks between Philippines and Germany, and press involvements such as the ABS-CBN News Channel's (ANC) Market Edge segment entitled "Outside Looking In".



A Strong Partner in Policy and Advocacy

Through the Government Affairs Department, GPCCI has initiated numerous high-level courtesy calls with the Philippine Government. In 2020, the chamber was involved in over 60 policy and advocacy related activities such as government-initiated webinars, administrative consultations, legislative discussions, and COVID-19 related meetings.

Furthermore, our strong partnerships have noticeably transpired in 2020 as the GPCCI was [awarded with the "Galing Pinas Ecozone Investment Partnership Award 2021" by the Philippine Economic Zone Authority \(PEZA\) last 24 February 2021](#) as a result of our continuous promotion of Philippine ecozone competitiveness and making it as a premier investment hub.

“I express my sincerest appreciation to the German-Philippine Chamber of Commerce and Industry Inc. (GPCCI) for its continuous efforts to promote the bilateral economic relations between Germany and the Philippines, specifically in its contributions in attracting more German companies to invest in the Philippines, despite the current situation. GPCCI has always been a strong partner of PEZA in promoting the Philippines as an investment haven in Asia to German and other European investors through the years. Not only that, GPCCI is also generally proactive in participating in policy dialogues affecting investments and exports in the country like the CREATE Act in order to maintain the competitiveness of Philippines investment climate and its export-industry. PEZA assures full support in business endeavors of GPCCI in the Philippines. Indeed, Galing Pinas, Galing Pinas (Made in the Philippines is the Best. The Philippines is Best to Invest in).”

BGen. Charito B. Plaza,
Director General, Philippine Economic Zone Authority



develoPPP.de

Pineapples to Power

In partnership with German biogas technology provider Lipp GmbH, GPCCI is implementing the [“Pineapples to Power”](#) project since 2020. This develoPPP.de project supports the renewable energy transformation in the Philippines with German technology and know-how.

Lipp GmbH with GPCCI-member company MetPower Venture Partners are building the first industrial-scale biogas plants in Mindanao to process Dole Philippines’ pineapple waste and convert it into biogas. Once fully operational, the two plants will generate clean energy to replace fossil fuel for power, steam and heat generation at the Dole canneries.

One of the objectives of the three-year project is to train Filipino biogas plant technicians on the construction, maintenance and safe handling of German technology biogas plants. The first training series was conducted in March 2021 and attended by more than 70 participants from the industry, relevant government agencies, and the academe.

Another objective is to localize biogas knowledge in the Philippines through partnerships with universities. As multipliers of knowledge and centers of research and development, the academe is a strong partner to further the topic of biogas as a viable renewable energy source. This will help the Philippines to reach its climate goals the country committed to when it joined the Paris Climate Accord in 2017.

Lastly, a biogas-yield analyzing laboratory will be established with a research partner here in the Philippines. Analyzing biogas-yield, currently done in Germany, is crucial to assess the economic viability and performance of a biogas plant. Localizing this process is yet another step to jump-start the biogas industry in the Philippines.

This [DeveloPPP.de](#) project is 50% co-financed by the German Investment Corporation (Deutsche Investitions- und Entwicklungsgesellschaft – DEG) through public funds of the German Federal Ministry for Economic Cooperation and Development (BMZ).



Jana Everett
Special Projects
Project Director
jana.everett@gpcci.org



Future Movers Program

The [Future Movers Programme \(FMP\)](#) was launched on February 18, 2020 aims to empower internally displaced people (IDPs) in post-conflict Marawi, Mindanao, through skills-development and employment facilitation.

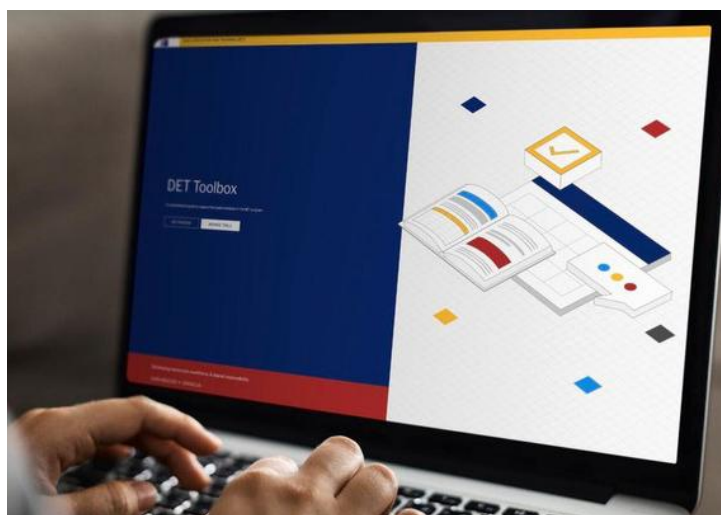
The German-Philippine Chamber of Commerce and Industry (GPCCI) joined forces with the Asia Society for Social Improvement and Sustainable Transformation (ASSIST), Colombo Plan Staff College, and TÜV Rheinland Philippines, to support the up- and right-skilling of IDPs in an inclusive and market-driven Vocational Education and Training ecosystem. An initial baseline study and economic review identified construction as a growing industry with corresponding employment opportunities.

Drawing from its experiences in German Dual Education and Training, industry-engagement, and the lessons learned from the recently concluded K to 12 PLUS Project, GPCCI established the Industry Placement Committee (IPC). Members include construction companies, civil-society organizations in Marawi, and representatives of the Technical Education and Skills Development Authority (TESDA) in the region.

The IPC meets regularly and serves as a consultative body for construction-related skills development and as a platform to advocate for the industry's active role in skills training and job-placement. A survey on the training and hiring practices of construction companies has been launched to identify potential skills mismatches and help prepare young Filipinos to join the workforce.

GPCCI will also roll out its Train the Trainer program for partnering companies to help create a hands-on learning environment for graduates from participating Technical Vocational Institutes during their on-the-job training or onboarding period.

The two-year Future Movers Programme is funded by the European Union through the [VET Toolbox](#).



Kristina Silan
Future Movers Programme
Project Manager
kristina.silan@gpcci.org



SENIOR EXPERT SERVICE

Future Needs Experience

The [Senior Experten Service](#) is Germany's leading volunteering organization for experts and executives who are either retired or taking time off from work. Senior Experts provide their knowledge to support sustainable economic and social development. Their assignments are aimed at strengthening local skills across sectors and industries.

Committee Work and Focus Industries

Joint Maritime Committee

In 2020, the German-Philippine Chamber of Commerce and Industry (GPCCI), the Dutch Chamber of Commerce in the Philippines (DCCP), the Nordic Chamber of Commerce in the Philippines (NordCham) and the Philippines Norway Business Council (PNBC) convened a larger coalition called the Joint Maritime Committee that together represent the interests of a large community of maritime companies from Denmark, Finland, Germany, the Netherlands, Norway, and Sweden.

The group meets every month through committee meetings to address pressing maritime issues that concern employers, seafarers and other stakeholders. It regularly invites all key players to engage in discussions and facilitate a constant dialogue strengthening the industries partnership with the government.

“ Last year the GPCCI Maritime Committee approached the Dutch-, Nordic- and Norwegian Chambers to discuss the forming of a Joint Maritime Committee (JMC). This was well received, and the JMC held its first meeting in August 2020. By representing the local maritime community from seven nations, including 3 of the 10 largest shipowning nations in the world, the JMC is recognized as a stakeholder in local maritime questions, and this is benefiting the members.

Tore Henriksen,
Chairman of the Joint Maritime Committee

Renewable Energy Roundtables

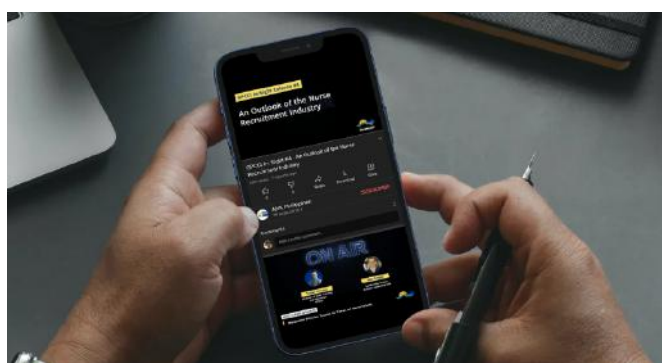
As calls for a green and sustainable energy sources gains traction and support worldwide, businesses offering renewable energy have seen a great potential for the Philippines. With its archipelagic structure, the Philippines takes advantage of clean energy sources like geothermal, hydro, wind, biomass and solar energy, which are among the country's few competitive advantages as it has no significant deposits of fossil fuels. GPCCI's renewable energy committee serves as the platform to discuss these issues and continues to advocate relevant policies that shall accelerate the development of the sector.



Vocational Training Committee

GPCCI's VTC members with different training needs (providers, in-house training, and vocational training) came virtually together for exchanges of their challenges, experiences, and new solutions. Digitalization and remote training turned into the norm for some, sharing their best practices. Others prepare for the time after the lift of the lockdown: Working on intensive refresher training and adjusting the curriculum to continue with theoretical subjects, digitally.

The main consensus is that the need for creativity and upgrades is a small silver lining during a time of crisis. But solutions were found that can be continued in the future. Also, the virtual meetings showed that training is continuously overlapping with general business operations: Throughout 2020, fatigue was experienced due to the long periods of quarantine. Keeping the motivation and morale high in teams, training and general operations are of high priority.



[Listen to Podcast](#)



Nurse Recruitment Roundtables

GPCCI Conducts Virtual Events to support Healthcare Recruitment Industry Amidst the Pandemic

Given the declared National State of Emergency since April 2020, the government temporarily imposed a deployment ban for overseas Philippine healthcare workers and later on announced a cap of nurses permitted to work abroad for the country to cope with the national healthcare crisis. In order to voice out and support the healthcare industry during these challenging times, GPCCI organized two roundtables events in virtual format and one podcast.

Virtual Meeting: Exchange on Nurse Recruitment– April 27, 2020

Amidst the current deployment challenges brought by the pandemic, a virtual meeting was held by GPCCI with the German-Philippine nurse recruitment industry to exchange on best practices. Company representatives remained optimistic despite the temporarily deployment ban restriction imposed by the government. Member companies await for the Covid-19 crisis to be over to get back to business.

GPCCI Virtual Roundtable with POEA – Nov. 18, 2020

As the healthcare recruitment sector continues to look for the best ways to operate during the pandemic, a virtual roundtable was hosted by GPCCI. The forum was participated by the Philippine Overseas Employment Administration (POEA) Director for Pre-Employment Services, Mr. Levinson Alcantara and over 40 representatives from the healthcare recruitment industry to discuss current regulations, best practices as well as updates on the deployment ban of Philippine nurses to Germany.

MORE THAN A MARKET

Business and Society

GPCCI is convinced that a social market economy leads to more employment and prosperity, and ultimately to an inclusive economic growth. Centuries ago, the [Honorable Merchant](#) was introduced in Europe and has shown its positive impact since. It is applicable even today as companies refer to Corporate Social Responsibility (CSR), corporate citizenship, responsible business conduct or stakeholder management. In the best case, corporate social responsibility measures are aligned with the core business of a company and make a valuable contribution to society.

The Chamber provides a platform for a lively discussion on challenges and solutions on how to conduct business responsibly while maintaining a healthy financial bottom line. GPCCI presents the guiding principles of its work and wishes to encourage its engaged membership to communicate and share actively their programs and projects with the network. Our members curious about a potential strategic alignment may approach the Chamber any time.

United Nations Global Compact



GPCCI advocates the ten principles of the [UN Global Compact](#) and has joined the initiative. The UN Global Compact provides a universal language for corporate responsibility and provides a framework to guide all businesses regardless of size, complexity or location.

By incorporating the Ten Principles of the UN Global Compact into strategies, policies, and procedures, and establishing a culture of integrity, companies are not only upholding their basic responsibilities to people and planet, but also setting the stage for long-term success.

The UN Global Compact Principles

Human Rights

- Principle 1: Businesses should support and respect the protection of internationally proclaimed human rights; and
- Principle 2: make sure that they are not complicit in human rights abuses.

Labor

- Principle 3: Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;
- Principle 4: the elimination of all forms of forced and compulsory labor;
- Principle 5: the effective abolition of child labor; and
- Principle 6: the elimination of discrimination in respect of employment and occupation.

Environment

- Principle 7: Businesses should support a precautionary approach to environmental challenges;
- Principle 8: undertake initiatives to promote greater environmental responsibility; and
- Principle 9: encourage the development and diffusion of environmentally friendly technologies.

Anti-Corruption

- Principle 10: Businesses should work against corruption in all its forms, including extortion and bribery.

▼ Corporate Social Responsibility

GPCCI has been actively involved in community-level social work such as donating to the the Doehle Shipmanagement-led donation drive for [Taal victims](#), and environmental efforts such as [donating plants to the urban garden of Doehle Haus Manila](#), partnering with [social company Pink Flamingo](#), and organizing webinars that center on the UN Sustainable Development Goals.

The virtual reality that was 2020 did not stop the efforts of the Chamber to be responsible social actors, especially in times of crises.



German Chambers ASEAN Business Council

There are seven AHKs in the ASEAN region: In Indonesia, Malaysia, Myanmar, the Philippines, Singapore, Thailand, and in Vietnam. Together they cooperate as the [German Chambers ASEAN Business Council \(GCABC\)](#) to provide a dialogue platform, strengthen regional cooperation and to support regional trade and investment. That makes it even more convenient for German companies that have business partners in more than one ASEAN country.



Finance



Annual Review 2020-2021

Financial Report

The report of the Chamber's treasurer cannot start differently than probably all treasurers' reporting around the globe: The finances of the year 2020 were strongly impacted by the pandemic.

Nevertheless, the Chamber can look back on a financially very solid year 2020. The Chamber closes the year 2020 once again with a positive bottom-line, hence being able to strengthen the own funds.

This positive and successful development bases on three factors.

First of all, a strong and vivid membership with many loyal and committed sponsors. We wholeheartedly thank our partners of 2020: BASF, BDO, Eastern Telecommunications, German Accelerator, Go4moreSchool, MHE-Demag, Porsche, PPI Pazifik Power, Saisy Professionals, SGV, Steag and TÜV Rheinland.

Secondly, the close and trustful cooperation with the DIHK and the global AHK network: Financial developments were anticipated, best practices shared among AHKs and advice and flexibility provided.

The third aspect was the strong service orientation of GPCCI's portfolio. The introduction of innovative services, the fast and consequent change to virtual formats and the flexibility helped to ensure important projects and therefore revenues.

Furthermore, the Chamber generated cost savings for 2020 and 2021. One measure taken, amongst others, was to reduce the office space for the training room as the Chamber does not expect face to face trainings for many months in 2021.

The Board was monitoring closely the liquidity and the developments of revenues and expenses throughout the year. I thank the leadership team and the financial Department of GPCCI for the excellent work done, always up-to-date throughout this difficult time.

The budgeting process for the year 2021 was quite challenging. Besides the uncertainty about the format of events, real business delegations and the global economic situation with its effects on the German-Philippine business relations, it had to be taken into account that the vocational training project K-12 PLUS had come to an end in October 2020. Nonetheless, GPCCI is confident to see another financially solid year despite the uncertainty. The numbers of the 1st quarter are promising. Besides this, sponsorship plays a key role again and therefore I am very grateful for the sponsors 2021. The number almost doubled compared to last year: Allianz PNB, Antrak Philippines, A-Vantage International Recruitment, BASF, BDO, Boehringer Ingelheim Philippines, Döhle Philippines, Eastern Telecommunications, Etaily, German Accelerator, GlueUp, Go4moreSchool, Goldmünzen, MHE-Demag, Nivea (Beiersdorf Philippines), Porsche, PPI Pazifik Power, Rödl & Partner Philippines, Saisy Professionals, Siemens Philippines, SGV, Steag and TÜV Rheinland.

Let me finish by reporting the formal aspects: The audit closing meeting with SGV was held on 5 February 2021. The audited financial statements were presented and approved by the Board of Directors on 2 March 2021.

Danke Schön, Salamat, Thank you!



Klaus Schadewald
Treasurer

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Kontakt:

Ralf Bultschnieder: rb@go4more.school
go4more.School Language Training Center

<https://ph.go4more.school/de>

Network



THE AHK NETWORK



OVER
50,000
MEMBERSHIPS

SINCE
1894

140
LOCATIONS

92 COUNTRIES



AROUND

2,000

EMPLOYEES WORLDWIDE

127 YEARS



2020-2021

Our Members

Locally Registered

- 2SL Logistics and Trucking Services, Inc.
- Alfa Personnel Care Language Tutorial Inc.
- All Transport Network, Inc. (ATN)
- Alster International Shipping Services Inc.
- Antrak Philippines Transport Solutions Corporation
- apm medical services GmbH
- AJ Haylex Consultancy Inc.
- Asia Society for Social Improvement and Sustainable Transformation (ASSIST)
- Association of International Shipping Lines (AISL)
- Auto Nation Group, Inc.
- Automobile Central Enterprise, Inc. (Volkswagen)
- Avior Marine, Inc.
- B. Braun Medical Supplies, Inc.
- Banco de Oro (BDO)
- BASF Philippines, Inc.
- Bayan Academy for Social Entrepreneurship and Human Resource Development, Inc.
- Ben Line Agencies Philippines, Inc.
- Betonbau Phil., Inc
- Bhagi's International Trading Corporation (BITC)
- Blue Horizons Travel & Tours, Inc.
- Booze Online Inc.
- Bosselmann- International Trading
- Bridgewater, Inc.
- Brotzeit Phils. (Fame Dish Inc.)
- Brumms Quality Wines Inc.
- BSM Crew Service Centre Philippines, Inc. (Bernhard Schulte Shipmanagement)
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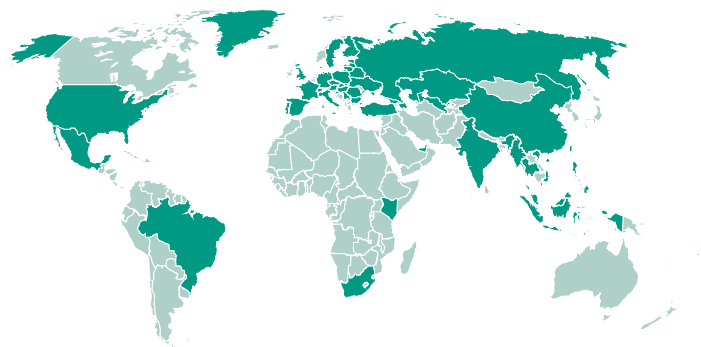
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A stylized world map in light blue and white, serving as a background for the page. The map shows the outlines of continents and major islands.

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