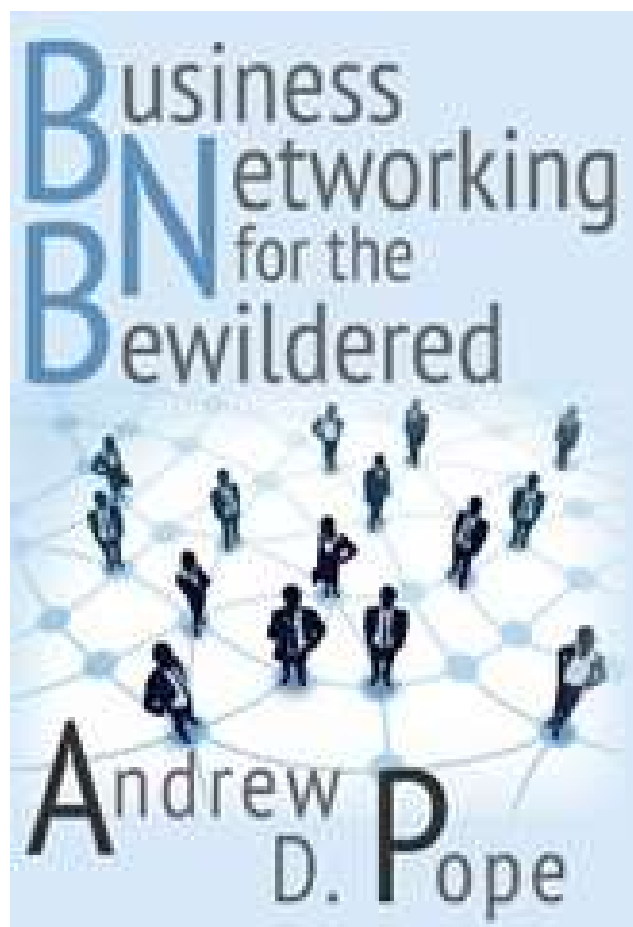


BUSINESS

BUSINESS



AUTHOR: ANDREW POPE
ISBN: 978-0-9574894-5-5
FORMATS: PAPERBACK, EBOOK
B/W
PAGES: 162
RRP: £14.99

Who this book is for?

This book is for anyone who wants or needs to learn how to build their business via **networking**.

It will save you time, effort and money.

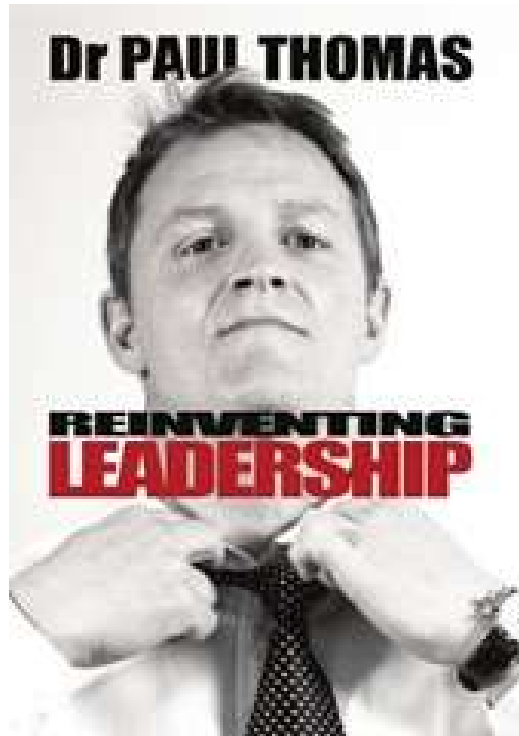
If you are starting out in business and need to find prospects, leads and clients through word of mouth recommendations and referrals then this book is a superb resource to get you going effectively right from the start.

What this book is and is not about

It will give you all the fundamental tools and techniques that you will need: to network successfully on an ad hoc basis, to network successfully at general business events, to select organised networking groups and events, to prepare for organised events, to be effective during the organised events and to purposefully follow-up after all of your networking activity.

It will also give you many hints, tips and strategies about networking best practice as well as what to avoid.

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AUTHOR: PAUL THOMAS
ISBN: 978-0-9932299-4-7
FORMATS: PAPERBACK, EBOOK
COLOUR
PAGES: 278
RRP: £18

ABOUT THE BOOK

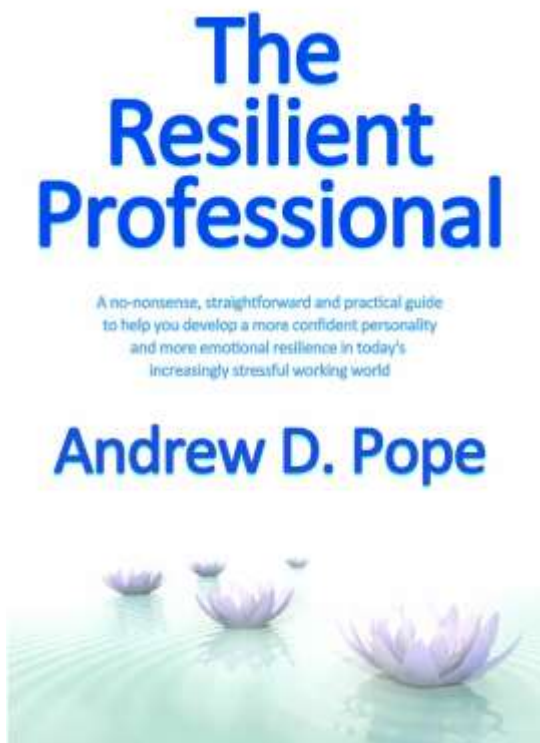
In the battle against management, Dr Paul Thomas is a man on a mission!

As seen in the BBC TV & Radio documentary 'Ban the Boss' documentary series.

A mission to support forward-thinking, progressive and 'human' business organisations by helping them to get rid of the plague of unnecessary middle management that he believes is stifling our working lives and our economy. But he doesn't just see this as a local issue, but a global pandemic that is holding back the true potential of both individuals and businesses worldwide.

Champion of "the art of creating a leadership environment in which elite performance reveals itself" – Dr Paul Thomas believes true democracy, freedom, creativity and trust need to be at the heart of every organisation for it to flourish, maximise efficiency and profits, and continue to exist in the 21st century and beyond. Only in this sort of environment will people excel and great leaders truly exist.

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AUTHOR: ANDREW POPE
ISBN: 978-0-9933567-9-7
FORMATS: PAPERBACK, EBOOK
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PAGES: 326
RRP: £13.99

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Andrew D. Pope's seminal guide is for you if:

You want to make profound changes to the way you live your life.

You need to improve your emotional resilience and self-confidence.

You are keen to learn new methods, techniques and adopt new mindsets.

You are prepared to take full responsibility for your future growth.

Nothing in this life is worth anything if it has not been earned so if you are not scared by some hard work and effort and you want some solid practical guidance about where to best direct your effort, this practical guide is definitely for you.

With a Foreword by Dr. Paul Thomas, author of [Reinventing Leadership](#)

ISBN: 978-0-9933567-9-7

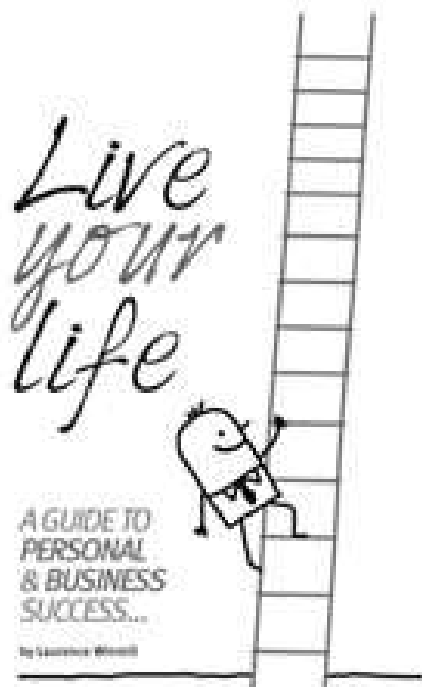
BUSINESS

About the book

A Guide to Personal and Business Success.

This book is an education manual, a collection of stories and references. It quotes the works of others who have inspired the author; it features the opportunities and challenges of life and it encapsulates Laurence's views and anecdotes which have inspired him personally over the years.

It is packed full of recommendations and action points to get you moving, enjoy the moment and live your life to its full potential!



AUTHOR: LAURENCE WINMILL

ISBN: 978-0-9574894-0-0

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About the book

The Secrets to Motivating Your Team by Joy Ogeh-Hutfield is a practical, empowering, no-nonsense guide that explores exactly why teams are often demotivated. The book delves deeper into the subsequent cost of demotivation to the business and delivers a host of practical and easy to implement tools and techniques to get (and keep) your team highly motivated.

AUTHOR: JOY OGEH-HUTFIELD
ISBN: 978-0-9932299-9-2
FORMATS: PAPERBACK, EBOOK
COLOUR
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RRP: £6.99