

# BUYER'S BROKER COMPENSATION

Instructions for Listing Agents

**1**

**Seller chooses the Listing Broker to pay the co-broker compensation**

Complete lines 115-121 on listing contract with total compensation (i.e. 6%)

Complete lines 123 & 124 on listing contract. Enter \$0 and 0%

Complete lines 129-136 on listing contract. Lines 131-132 are co-broker percentage (i.e. 2.7%)

Complete co-broker comp agreement and send to Paul/Jackie for e-sign along with listing contract

This MAY NOT be put in supplements. Keep and share with offering co-broker. It needs selling broker signature!

**2**

**Seller chooses to pay the co-broker compensation directly on PA**

Complete lines 115-121 on listing contract with total compensation (i.e. 3%)

Complete lines 123 & 124 on listing contract. Enter (i.e. \$0 and 0%)

Complete Addendum/Amendment to Listing Contract. Line 17 authorizes if you can disclose compensation

IF AUTHORIZES

You may disclose any offer of compensation to co-brokers

IF DOES NOT AUTHORIZE

You may not disclose any offer of compensation to co-brokers

**3**

**Seller chooses not to pay any co-broker compensation**

Complete lines 115-121 on listing contract with total compensation (i.e. 3%)

Prepare Seller(s) that a Buyer's offer may include co-broker compensation

Complete lines 123 & 124 on listing contract. Enter \$0 and 0%

Check "Shall Not" on line 129

# BUYER'S BROKER COMPENSATION

Instructions for Listing Agents

## Line 119: Total Compensation

### IF BROKER TO BROKER

Add Your Fee and Payout Fee

Line 123 & 124: Zeros

Line 129 & 131: Broker to  
Broker Comp

Broker to Broker:  
Shall & Payout Fee

Cooperating Broker  
Agreement

### IF SELLER TO BUYER, ON THE PA

Add Your Fee Only

Line 123 & 124: Zeros

Line 129 & 131: Broker to  
Broker Comp

Seller to Buyer:  
Shall Not & Nothing Filled In

Add/Amendment to the  
Listing Contract: Seller  
Concessions

# BUYER'S BROKER COMPENSATION

Instructions for Listing Agents

Below are updates needed for Listing Contracts. **Bolded Documents are new** and Unbolded are previously signed documents.

1

## Listings on 2023 Contract

If Broker to Broker, Email to [jackie@rogchoice.com](mailto:jackie@rogchoice.com) in Authentisign:

1. Current Listing Contract
2. ROGC Broker Representation Disclosure
3. **ROGC Listing Contract Amendment**
4. **Broker to Broker Compensation Agreement**

2

## Listings on 2024 Contract

If Broker to Broker, Email to [jackie@rogchoice.com](mailto:jackie@rogchoice.com) in Authentisign:

1. Listing Contract
2. **ROGC Broker Representation Disclosure**
3. **Broker to Broker Compensation Agreement**

**All Wisconsin Contracts Must be emailed to [training@rogchoice.com](mailto:training@rogchoice.com).**

# BUYER'S BROKER COMPENSATION

## Instructions for Selling Agents

1

Explain that a Buyer must be under contract with an agent to view homes and that your compensation is the Buyer's responsibility

2

On the Buyer Representation Agreement, fill in the following lines:

Line 27 is \$0    Line 30 is (i.e. 2.7%)    Line 31 is \$0; Line 34 is 180    Line 39 check box for "Shall"

3

On the Purchase Agreement, fill in lines 405-406 (i.e. 2.7% or \$0)

4

Negotiate with Listing Agent

Visit ONE Hub for More  
Resources on Forms &  
Compensation:



[onerogc.com](https://onerogc.com)