



Grow Your Business. Change lives.

Join One of the Fastest-Growing
PACE Organizations Today!



Maximize Your Earnings



Enroll Year-Round



Full-Service Support



agent@welbehealth.com



www.welbehealth.com



Join today!



Why WelbeHealth?

WelbeHealth delivers comprehensive medical care and tailored support, enabling seniors to thrive at home and within their communities. Our Program of All-Inclusive Care for the Elderly (PACE) adapts to the evolving needs of seniors, often at no cost.



Senior Healthcare Made Simple



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Visit our website or scan the QR code for further information on WelbeHealth, testimonials, zip codes, center locations, and more.





Grow Your Business. Change Lives.

Ready to experience the WelbeHealth difference?

Give your clients more than just a health plan.

With WelbeHealth's Program of All-Inclusive Care for the Elderly (PACE), seniors 55+ receive comprehensive, all-in-one care that empowers them to stay independent at home, often at no cost.

Why WelbeHealth?



Maximize Your Earnings



Enroll Year-Round



Full-Service Support



Tools & Training

Ideally Suited For Clients Who:

- Are 55 years of age or older
- Live in our service area
- Need a higher level of care
- Want to avoid a nursing home
- Can live at home safely

Join one of the fastest-growing
PACE organizations today!



(888) 516-5999



agentcontracting@welbehealth.com

Scan to Learn More



WelbeHealth Centers



14 Fresno Street Medical Office
7110 North Fresno Street #140
Fresno, CA 93720

15 Coffee Road Medical Office
500 Coffee Road, Modesto, CA 95355

16 Walnut Medical Office
1860 South Central Street, Suite D
Visalia, CA 93277



Alternative Care Settings (ACS)

1 Carson
20920 Chico Street, Carson, CA 90746

2 Coachella Valley
46805 Dune Palms Road
La Quinta, CA 92253

3 Elk Grove
7560 Sheldon Road, Elk Grove, CA 96758

4 Fresno
1649 Van Ness Avenue, Fresno, CA 93721

5 Long Beach
1220 East 4th Street, Long Beach, CA 90802

6 Modesto
1224 Scenic Drive, Modesto, CA 95350

7 North Hollywood
11633 Victory Boulevard, Suite 100
North Hollywood, CA 91606

8 Pasadena
50 Alessandro Place, Suite A20
Pasadena, CA 91105

9 Riverside
2799 Gateway Drive, Riverside, CA 92507

10 Rosemead
8399 Garvey Avenue, Rosemead, CA 91770

11 San Bernardino
1819 Western Avenue North
San Bernardino, CA 92411

12 San Jose
1799 Hamilton Avenue, San Jose, CA 95125

13 Stockton
582 East Harding Way, Stockton, CA 95204



Agent Certification Roadmap

Your step-by-step guide to certification with WelbeHealth.

1

Request Your Contract

Submit your request through our online portal.



2

Electronic Signature (approx. 3 business days)

You will receive a secure link from Xodo to electronically sign your onboarding documents. Please review and complete the following:

- WelbeHealth Agent Contract
- PACE Marketing Representative Memorandum of Understanding
- Payment Forms:
 - New Vendor Form (Accounts Payable)
 - W-9 Tax Form
 - Assignment of Commission (AOC), if applicable

3

Compliance Verification

HR conducts an Office of Inspector General (OIG), CMS, SAMS screening for compliance.

4

Training & Activation

After HR approval, you'll receive an email from Relias with instructions to complete your required training. Please complete it within three months to avoid account deactivation.

Once your training is complete, you'll receive a "Ready to Sell" email within three days to begin your journey with WelbeHealth.

Questions? We're Here to Help.

Call (888) 516-5999 or email agentcontracting@welbehealth.com

What is PACE?

PACE Offers an Alternative to Nursing Home Care so Frail Seniors Can Age in Place in Their Homes and Communities

Program of All-Inclusive Care for the Elderly (PACE) is a comprehensive, whole-person health care program for frail seniors living with chronic health conditions and other complex needs.

PACE provides high-quality, value-based care to now over **80,000 of our nation's seniors in more than 30 states and the District of Columbia.**

Who Does PACE Serve?

- 55+ and Deemed Nursing Home Eligible by the State
- Can Live Safely in Community with PACE Support
- Lives in PACE Service Area
- 90% Are Dual Eligible for Medicare and Medicaid

PACE Participants Need a High Level of Care

Nearly 60% of PACE participants require assistance with three or more activities of daily living (ADL):

- Bathing
- Dressing
- Walking
- Taking medications
- Transportation
- Shopping
- Cooking

Average PACE participant has multiple, chronic conditions:

- High blood pressure or high cholesterol
- Chronic kidney disease
- Heart disease
- Arthritis
- Depression/anxiety
- Diabetes
- Dementia

PACE is Person-Centered, All-Inclusive Care

As both **insurers** and **providers**, **PACE organizations are able to seamlessly plan and manage all aspects of care for seniors – medical, social and supportive services.** Customized care plans are developed based on the senior's individual needs and are implemented by an interdisciplinary team of clinical and health care professionals.



WelbeHealth's PACE Center

One Location Meeting Multiple Health and Social Needs

Care Center

- Socializing with peers
- Music, art and activities
- Meals

Personal Care

- Salon services (hair, nail, and other personal care)

Gym

- Physical & occupational therapy



Health Clinic

- Primary and specialty medical care
- Dental, vision, hearing
- Prescription and OTC medication covered
- Counseling/mental health services

Participants are provided transportation to visit a PACE Center 2-3 days per week. Other care is supplemented with home health or via Telehealth.

Why PACE?

PACE Programs Have Positive Health Outcomes



Less than 1
emergency room visit
per member per year.



60%
lower preventable
hospitalization rate
than dual-eligible seniors
not enrolled in PACE.¹



80%
of seniors no longer
depressed after enrolling
in PACE.



PACE Keeps Participants Healthier, Saving Taxpayers Money

PACE programs on average **cost 12 percent less** than the cost of caring for a comparable population through other Medicaid services.



PACE Participants and Their Caregivers Report High Levels of Satisfaction

- Participants rated their satisfaction with PACE as **4.1 out of 5**.
- More than **96 percent** of family members are satisfied with PACE, and **97.5 percent** of family caregivers would recommend PACE.
- PACE reduces family caregiver burden.



Nationally, the Need for PACE Programs is Expected to Grow

- The number of older Americans (age 65 and over) will continue to grow to **77 million** by 2034.
- By 2029, **20 percent** of middle-income adults will have high health care and functional needs, while **60 percent** will experience mobility limitations.
- PACE is well suited to meet these needs through high quality long-term home and community-based care.

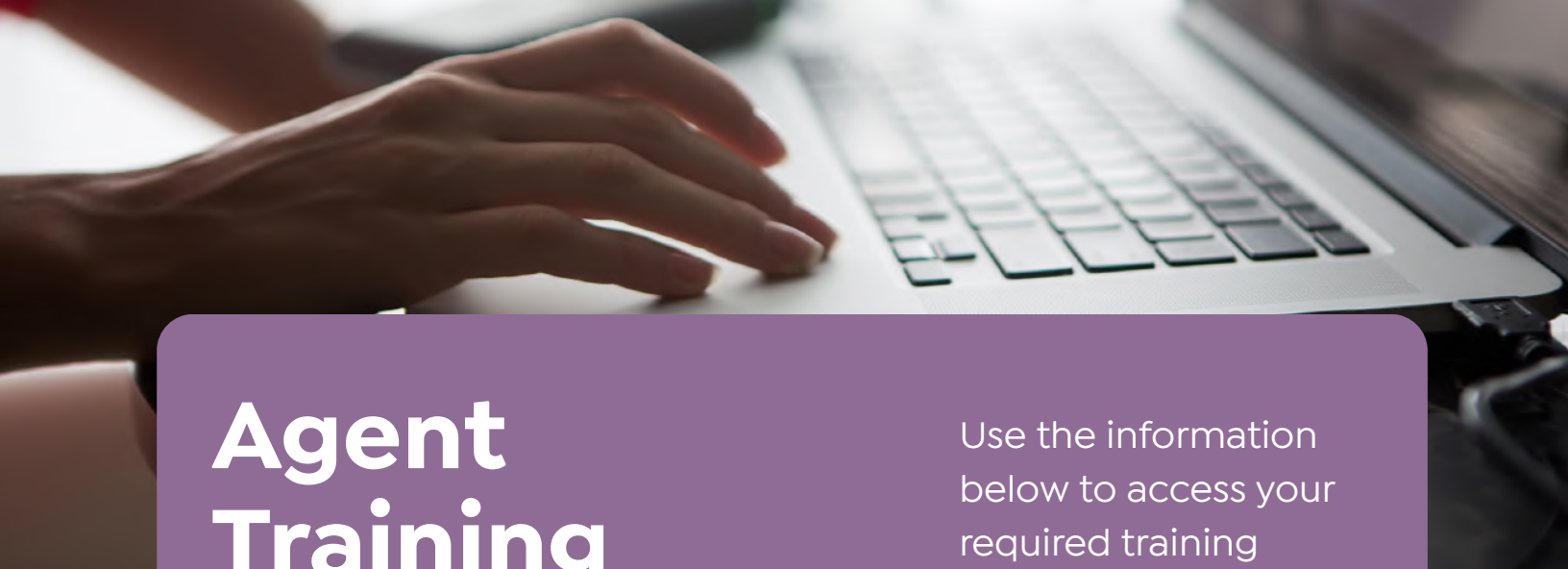
ABOUT WELBEHEALTH

WelbeHealth is a physician led, mission-driven organization founded to serve the most vulnerable seniors with compassionate and quality care, in a pure value-based model. WelbeHealth manages the entire care portfolio for participants including their primary and specialty care, ensuring they get to and from appointments, helping them navigate any necessary paperwork, providing assistance with activities of daily living and ensuring they have enriched lives through social and emotional care.

Primary data source is the [National PACE Association](#)

1. [Bipartisan Policy Center](#), Improving Access to and Enrollment in Programs of All-Inclusive Care for the Elderly (PACE) p.7

Not for PACE participant distribution



Agent Training Portal Access

Use the information below to access your required training courses and onboarding materials.

Training Portal: welbe.training.reliaslearning.com

First- Time Login

Username: Your Email
Password: Welbe1

You will be prompted to create a new password after your first login.

Returning Users

Username: Your Email
Password: The password you previously created

Forgot Your Password

Select the **"Forgot your password?"** on the login screen and follow the prompts to reset your password.

Quick Tips

- ✓ Use your full email address as your username
- ✓ Check your spam/junk folder for reset emails
- ✓ Save your new password in a secure location
- ✓ Complete training by the requested due dates

Need Additional Help?

If you are still unable to access your account after following the steps above, please select the "Request Help" link on the login page. Our Relias Support Team will review your request and assist you as quickly as possible.



Join a company that invests in **your success**



When you join our team, you'll have access to branded marketing materials and resources that help you attract new clients, build your brand, and grow your business from day one.

- Business cards
- Multilingual brochures, trifold, bifolds
- Event flyers
- Signage
- Promo items
- Social media templates
- CMS approved presentations
- And more

Additional Agent Resources

- ✓ Ongoing training
- ✓ Marketing support
- ✓ Co-marketing opportunities
- ✓ Full-service support



Ready to Grow Your Business? Contact us today to learn more.
agent@welbehealth.com or call (888) 516-5999

Medi-Cal Enrollment Support for Your Clients

Your Partner in Medi-Cal Enrollment & Retention

WelbeHealth's Medi-Cal Enrollment Specialist Team supports brokers by helping eligible seniors navigate Medi-Cal enrollment and renewals.

Who Is This Service For

- Seniors 55+ who may qualify for Medi-Cal
- Clients approaching an upcoming renewal or redetermination
- Seniors who need extra hands-on support

How We Help

- Provide guidance for seniors navigating Medi-Cal applications and renewals (MAGI & Non-MAGI)
- Offer support with Share of Cost (SOC) reviews and educational resources
- Assist in gathering and submitting documentation
- Collaborate directly with county eligibility offices to follow up and address any issues

Have a client who needs Medi-Cal support?

Reach out to your WelbeHealth partner to get connected with our Medi-Cal Team.



Call or email us today!
(888) 516-5999
agent@welbehealth.com



Interested in learning more?

Partner with WelbeHealth and connect older adults 55+ with PACE services designed to support their health and independence.

Join us for an upcoming agent event to learn how WelbeHealth works, who may qualify, and how you can help more seniors and families in your community.

